

# TRENDS

IN THE CANADIAN HOTEL INDUSTRY

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### REPORT OF ROOMS OPERATIONS FOR RTO 13 - NORTHERN ONTARIO TOURISM REGIONS MONTH OF NOVEMBER 2019

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2019	2018	**Point Change	2019	2018	Variance	2019	2018	Variance
NORTH BAY, ONTARIO	52.7%	54.3%	-1.6	\$122.67	\$118.69	3.4%	\$64.70	\$64.45	0.4%
SUDBURY, ONTARIO	70.7%	77.2%	-6.5	\$129.11	\$124.30	3.9%	\$91.25	\$95.90	-4.8%
TIMMINS, ONTARIO	55.2%	56.7%	-1.5	\$128.52	\$128.16	0.3%	\$70.94	\$72.67	-2.4%
OTHER NORTHEASTERN ONTARIO	48.9%	54.9%	-6.0	\$126.21	\$120.09	5.1%	\$61.69	\$65.93	-6.4%
<b>TOTAL RTO 13A</b>	<b>59.4%</b>	<b>63.8%</b>	<b>-4.4</b>	<b>\$127.16</b>	<b>\$122.99</b>	<b>3.4%</b>	<b>\$75.56</b>	<b>\$78.51</b>	<b>-3.8%</b>
SAULTE STE. MARIE, ONTARIO	48.3%	46.2%	2.1	\$106.25	\$105.14	1.1%	\$51.32	\$48.59	5.6%
<b>TOTAL RTO 13B</b>	<b>48.6%</b>	<b>46.3%</b>	<b>2.3</b>	<b>\$108.09</b>	<b>\$106.83</b>	<b>1.2%</b>	<b>\$52.50</b>	<b>\$49.43</b>	<b>6.2%</b>
THUNDER BAY, ONTARIO	71.3%	68.5%	2.8	\$129.30	\$120.92	6.9%	\$92.20	\$82.89	11.2%
KENORA, ONTARIO	58.0%	57.5%	0.5	\$125.33	\$121.25	3.4%	\$72.75	\$69.67	4.4%
OTHER NORTHWESTERN ONTARIO	62.0%	60.2%	1.8	\$133.38	\$122.90	8.5%	\$82.66	\$73.99	11.7%
<b>TOTAL RTO 13C</b>	<b>67.6%</b>	<b>65.1%</b>	<b>2.5</b>	<b>\$129.49</b>	<b>\$121.36</b>	<b>6.7%</b>	<b>\$87.49</b>	<b>\$79.01</b>	<b>10.7%</b>
<b>TOTAL RTO 13</b>	<b>59.9%</b>	<b>61.2%</b>	<b>-1.3</b>	<b>\$125.29</b>	<b>\$120.42</b>	<b>4.0%</b>	<b>\$75.09</b>	<b>\$73.75</b>	<b>1.8%</b>
<b>ONTARIO</b>	<b>66.8%</b>	<b>68.7%</b>	<b>-1.9</b>	<b>\$157.48</b>	<b>\$157.63</b>	<b>-0.1%</b>	<b>\$105.19</b>	<b>\$108.33</b>	<b>-2.9%</b>

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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## REPORT OF ROOMS OPERATIONS FOR RTO 13 - NORTHERN ONTARIO TOURISM REGIONS ELEVEN MONTHS ENDED NOVEMBER 2019

Location	Occupancy Percentage **Point Change			Average Daily Rate			Revenue Per Available Room		
	2019	2018	Change	2019	2018	Variance	2019	2018	Variance
NORTH BAY, ONTARIO	63.3%	57.4%	5.9	\$115.49	\$115.80	-0.3%	\$73.15	\$66.43	10.1%
SUDBURY, ONTARIO	67.1%	68.9%	-1.8	\$124.46	\$119.76	3.9%	\$83.56	\$82.54	1.2%
TIMMINS, ONTARIO	59.3%	60.3%	-1.0	\$132.37	\$127.01	4.2%	\$78.50	\$76.63	2.4%
OTHER NORTHEASTERN ONTARIO	57.9%	59.0%	-1.1	\$126.94	\$122.52	3.6%	\$73.47	\$72.23	1.7%
<b>TOTAL RTO 13A</b>	<b>63.2%</b>	<b>62.9%</b>	<b>0.3</b>	<b>\$123.97</b>	<b>\$120.52</b>	<b>2.9%</b>	<b>\$78.31</b>	<b>\$75.82</b>	<b>3.3%</b>
SAULTE STE. MARIE, ONTARIO	61.0%	59.1%	1.9	\$114.36	\$112.25	1.9%	\$69.77	\$66.31	5.2%
<b>TOTAL RTO 13B</b>	<b>61.3%</b>	<b>59.4%</b>	<b>1.9</b>	<b>\$115.80</b>	<b>\$113.70</b>	<b>1.8%</b>	<b>\$70.99</b>	<b>\$67.49</b>	<b>5.2%</b>
THUNDER BAY, ONTARIO	71.7%	74.1%	-2.4	\$127.35	\$122.02	4.4%	\$91.28	\$90.38	1.0%
KENORA, ONTARIO	72.1%	72.9%	-0.8	\$137.10	\$128.76	6.5%	\$98.80	\$93.89	5.2%
OTHER NORTHWESTERN ONTARIO	68.9%	68.2%	0.7	\$135.15	\$125.38	7.8%	\$93.17	\$85.47	9.0%
<b>TOTAL RTO 13C</b>	<b>71.2%</b>	<b>72.6%</b>	<b>-1.4</b>	<b>\$130.19</b>	<b>\$123.63</b>	<b>5.3%</b>	<b>\$92.75</b>	<b>\$89.78</b>	<b>3.3%</b>
<b>TOTAL RTO 13</b>	<b>65.2%</b>	<b>65.1%</b>	<b>0.1</b>	<b>\$124.63</b>	<b>\$120.47</b>	<b>3.5%</b>	<b>\$81.24</b>	<b>\$78.43</b>	<b>3.6%</b>
<b>ONTARIO</b>	<b>70.2%</b>	<b>71.7%</b>	<b>-1.5</b>	<b>\$164.09</b>	<b>\$163.15</b>	<b>0.6%</b>	<b>\$115.26</b>	<b>\$117.00</b>	<b>-1.5%</b>

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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