

# TRENDS

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### REPORT OF ROOMS OPERATIONS FOR RTO 13 - NORTHERN ONTARIO TOURISM REGIONS MONTH OF MAY 2019

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2019	2018	**Point Change	2019	2018	Variance	2019	2018	Variance
NORTH BAY, ONTARIO	63.5%	54.6%	8.9	\$114.45	\$113.00	1.3%	\$72.65	\$61.65	17.8%
SUDBURY, ONTARIO	56.1%	57.3%	-1.2	\$123.21	\$117.35	5.0%	\$69.11	\$67.23	2.8%
TIMMINS, ONTARIO	76.9%	60.1%	16.8	\$135.80	\$127.64	6.4%	\$104.41	\$76.71	36.1%
OTHER NORTHEASTERN ONTARIO	66.5%	62.7%	3.8	\$131.02	\$124.12	5.6%	\$87.13	\$77.85	11.9%
TOTAL RTO 13A	62.6%	58.1%	4.5	\$125.03	\$119.30	4.8%	\$78.24	\$69.27	12.9%
SAULTE STE. MARIE, ONTARIO	52.7%	56.2%	-3.5	\$109.78	\$104.85	4.7%	\$57.88	\$58.88	-1.7%
TOTAL RTO 13B	53.3%	56.5%	-3.2	\$111.63	\$106.54	4.8%	\$59.50	\$60.25	-1.2%
THUNDER BAY, ONTARIO	72.8%	76.8%	-4.0	\$125.25	\$121.48	3.1%	\$91.21	\$93.29	-2.2%
KENORA, ONTARIO	80.6%	81.2%	-0.6	\$122.73	\$121.87	0.7%	\$98.95	\$98.99	0.0%
OTHER NORTHWESTERN ONTARIO	71.4%	71.6%	-0.2	\$133.65	\$126.19	5.9%	\$95.46	\$90.36	5.6%
TOTAL RTO 13C	73.7%	76.3%	-2.6	\$126.24	\$122.50	3.1%	\$93.06	\$93.47	-0.4%
TOTAL RTO 13	64.2%	62.8%	1.4	\$123.66	\$118.54	4.3%	\$79.43	\$74.41	6.7%
ONTARIO	71.0%	72.2%	-1.2	\$168.31	\$162.29	3.7%	\$119.54	\$117.25	2.0%

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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## REPORT OF ROOMS OPERATIONS FOR RTO 13 - NORTHERN ONTARIO TOURISM REGIONS FIVE MONTHS ENDED MAY 2019

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2019	2018	**Point Change	2019	2018	Variance	2019	2018	Variance
NORTH BAY, ONTARIO	55.5%	50.0%	5.5	\$114.32	\$117.22	-2.5%	\$63.49	\$58.60	8.3%
SUDBURY, ONTARIO	60.7%	61.0%	-0.3	\$122.56	\$117.84	4.0%	\$74.35	\$71.90	3.4%
TIMMINS, ONTARIO	60.9%	58.7%	2.2	\$133.80	\$124.78	7.2%	\$81.55	\$73.22	11.4%
OTHER NORTHEASTERN ONTARIO	54.9%	55.5%	-0.6	\$124.52	\$121.28	2.7%	\$68.33	\$67.30	1.5%
<b>TOTAL RTO 13A</b>	<b>58.4%</b>	<b>57.0%</b>	<b>1.4</b>	<b>\$122.97</b>	<b>\$119.50</b>	<b>2.9%</b>	<b>\$71.80</b>	<b>\$68.11</b>	<b>5.4%</b>
SAULTE STE. MARIE, ONTARIO	48.1%	47.0%	1.1	\$107.75	\$104.94	2.7%	\$51.81	\$49.29	5.1%
<b>TOTAL RTO 13B</b>	<b>48.4%</b>	<b>47.3%</b>	<b>1.1</b>	<b>\$109.56</b>	<b>\$106.73</b>	<b>2.7%</b>	<b>\$53.05</b>	<b>\$50.47</b>	<b>5.1%</b>
THUNDER BAY, ONTARIO	67.8%	68.3%	-0.5	\$122.20	\$118.80	2.9%	\$82.82	\$81.15	2.1%
KENORA, ONTARIO	63.7%	65.9%	-2.2	\$121.59	\$116.19	4.6%	\$77.49	\$76.57	1.2%
OTHER NORTHWESTERN ONTARIO	62.0%	61.1%	0.9	\$134.94	\$123.59	9.2%	\$83.60	\$75.51	10.7%
<b>TOTAL RTO 13C</b>	<b>66.1%</b>	<b>66.4%</b>	<b>-0.3</b>	<b>\$124.29</b>	<b>\$119.38</b>	<b>4.1%</b>	<b>\$82.14</b>	<b>\$79.27</b>	<b>3.6%</b>
<b>TOTAL RTO 13</b>	<b>58.9%</b>	<b>58.1%</b>	<b>0.8</b>	<b>\$121.51</b>	<b>\$117.73</b>	<b>3.2%</b>	<b>\$71.54</b>	<b>\$68.40</b>	<b>4.6%</b>
<b>ONTARIO</b>	<b>63.0%</b>	<b>64.2%</b>	<b>-1.2</b>	<b>\$156.28</b>	<b>\$152.11</b>	<b>2.7%</b>	<b>\$98.45</b>	<b>\$97.60</b>	<b>0.9%</b>

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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