

TRENDS

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REPORT OF ROOMS OPERATIONS FOR RTO 13 - NORTHERN ONTARIO TOURISM REGIONS MONTH OF FEBRUARY 2019

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2019	2018	**Point Change	2019	2018	Variance	2019	2018	Variance
NORTH BAY, ONTARIO	56.2%	47.8%	8.4	\$113.88	\$117.58	-3.1%	\$63.97	\$56.19	13.8%
SUDBURY, ONTARIO	57.9%	56.3%	1.6	\$123.16	\$119.18	3.3%	\$71.28	\$67.11	6.2%
TIMMINS, ONTARIO	64.0%	66.8%	-2.8	\$138.24	\$130.18	6.2%	\$88.51	\$86.92	1.8%
OTHER NORTHEASTERN ONTARIO	59.2%	62.1%	-2.9	\$130.13	\$124.91	4.2%	\$77.04	\$77.56	-0.7%
TOTAL RTO 13A	58.0%	56.3%	1.7	\$123.64	\$121.14	2.1%	\$71.66	\$68.25	5.0%
SAULTE STE. MARIE, ONTARIO	48.1%	47.5%	0.6	\$108.70	\$108.51	0.2%	\$52.26	\$51.57	1.3%
TOTAL RTO 13B	48.5%	48.1%	0.4	\$110.47	\$110.38	0.1%	\$53.54	\$53.14	0.8%
THUNDER BAY, ONTARIO	63.9%	63.9%	0.0	\$122.26	\$116.98	4.5%	\$78.10	\$74.49	4.8%
KENORA, ONTARIO	62.8%	65.0%	-2.2	\$120.96	\$115.21	5.0%	\$75.93	\$74.84	1.5%
OTHER NORTHWESTERN ONTARIO	59.1%	63.4%	-4.3	\$144.16	\$126.94	13.6%	\$85.26	\$80.43	6.0%
TOTAL RTO 13C	62.8%	64.0%	-1.2	\$125.83	\$118.87	5.9%	\$79.07	\$76.02	4.0%
TOTAL RTO 13	57.7%	57.2%	0.5	\$122.40	\$118.85	3.0%	\$70.65	\$67.95	4.0%
ONTARIO	61.2%	61.0%	0.2	\$150.00	\$147.53	1.7%	\$91.78	\$89.94	2.0%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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REPORT OF ROOMS OPERATIONS FOR RTO 13 - NORTHERN ONTARIO TOURISM REGIONS TWO MONTHS ENDED FEBRUARY 2019

Location	Occupancy Percentage **Point Change			Average Daily Rate			Revenue Per Available Room		
	2019	2018		2019	2018	Variance	2019	2018	Variance
NORTH BAY, ONTARIO	48.6%	41.2%	7.4	\$113.35	\$115.99	-2.3%	\$55.08	\$47.83	15.2%
SUDBURY, ONTARIO	55.2%	52.5%	2.7	\$121.95	\$117.76	3.6%	\$67.33	\$61.88	8.8%
TIMMINS, ONTARIO	54.1%	58.7%	-4.6	\$134.37	\$124.42	8.0%	\$72.73	\$73.05	-0.4%
OTHER NORTHEASTERN ONTARIO	51.4%	55.1%	-3.7	\$128.05	\$121.41	5.5%	\$65.88	\$66.94	-1.6%
TOTAL RTO 13A	59.0%	50.7%	8.3	\$135.96	\$118.85	14.4%	\$80.20	\$60.31	33.0%
SAULTE STE. MARIE, ONTARIO	42.8%	41.8%	1.0	\$107.47	\$106.36	1.0%	\$46.02	\$44.50	3.4%
TOTAL RTO 13B	43.1%	42.2%	0.9	\$109.26	\$108.27	0.9%	\$47.10	\$45.73	3.0%
THUNDER BAY, ONTARIO	59.2%	58.8%	0.4	\$120.56	\$116.05	3.9%	\$71.40	\$68.22	4.7%
KENORA, ONTARIO	55.1%	57.0%	-1.9	\$118.98	\$112.68	5.6%	\$65.61	\$64.28	2.1%
OTHER NORTHWESTERN ONTARIO	55.5%	56.9%	-1.4	\$135.84	\$122.94	10.5%	\$75.36	\$69.89	7.8%
TOTAL RTO 13C	57.9%	58.1%	-0.2	\$123.01	\$117.04	5.1%	\$71.23	\$68.02	4.7%
TOTAL RTO 13	52.3%	51.5%	0.8	\$120.63	\$116.81	3.3%	\$63.10	\$60.15	4.9%
ONTARIO	57.1%	58.0%	-0.9	\$148.79	\$144.85	2.7%	\$84.97	\$84.05	1.1%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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