

## REPORT OF ROOMS OPERATIONS FOR RTO 13 - NORTHERN ONTARIO TOURISM REGIONS MONTH OF AUGUST 2019

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2019	2018	**Point Change	2019	2018	Variance	2019	2018	Variance
NORTH BAY, ONTARIO	75.9%	72.7%	3.2	\$117.52	\$115.26	2.0%	\$89.15	\$83.77	6.4%
SUDBURY, ONTARIO	77.5%	74.9%	2.6	\$123.11	\$119.31	3.2%	\$95.38	\$89.32	6.8%
TIMMINS, ONTARIO	56.1%	64.4%	-8.3	\$125.96	\$122.96	2.4%	\$70.61	\$79.15	-10.8%
OTHER NORTHEASTERN ONTARIO	63.2%	66.9%	-3.7	\$130.23	\$125.64	3.7%	\$82.37	\$84.01	-2.0%
<b>TOTAL RTO 13A</b>	<b>71.0%</b>	<b>71.3%</b>	<b>-0.3</b>	<b>\$123.32</b>	<b>\$119.97</b>	<b>2.8%</b>	<b>\$87.57</b>	<b>\$85.59</b>	<b>2.3%</b>
SAULTE STE. MARIE, ONTARIO	84.4%	80.1%	4.3	\$121.18	\$116.85	3.7%	\$102.32	\$93.58	9.3%
<b>TOTAL RTO 13B</b>	<b>84.6%</b>	<b>80.2%</b>	<b>4.4</b>	<b>\$122.30</b>	<b>\$117.99</b>	<b>3.7%</b>	<b>\$103.45</b>	<b>\$94.68</b>	<b>9.3%</b>
THUNDER BAY, ONTARIO	80.7%	87.8%	-7.1	\$134.98	\$128.00	5.5%	\$108.87	\$112.93	-3.6%
KENORA, ONTARIO	90.1%	93.0%	-2.9	\$165.52	\$156.18	6.0%	\$149.18	\$145.18	2.8%
OTHER NORTHWESTERN ONTARIO	83.4%	84.3%	-0.9	\$140.61	\$133.18	5.6%	\$117.24	\$112.21	4.5%
<b>TOTAL RTO 13C</b>	<b>82.5%</b>	<b>87.0%</b>	<b>-4.5</b>	<b>\$140.86</b>	<b>\$132.76</b>	<b>6.1%</b>	<b>\$116.23</b>	<b>\$115.53</b>	<b>0.6%</b>
<b>TOTAL RTO 13</b>	<b>76.6%</b>	<b>77.1%</b>	<b>-0.5</b>	<b>\$128.58</b>	<b>\$123.58</b>	<b>4.0%</b>	<b>\$98.45</b>	<b>\$95.26</b>	<b>3.3%</b>
<b>ONTARIO</b>	<b>81.5%</b>	<b>83.0%</b>	<b>-1.5</b>	<b>\$173.74</b>	<b>\$175.66</b>	<b>-1.1%</b>	<b>\$141.59</b>	<b>\$145.79</b>	<b>-2.9%</b>

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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## REPORT OF ROOMS OPERATIONS FOR RTO 13 - NORTHERN ONTARIO TOURISM REGIONS EIGHT MONTHS ENDED AUGUST 2019

Location	Occupancy Percentage **Point Change			Average Daily Rate			Revenue Per Available Room		
	2019	2018	Change	2019	2018	Variance	2019	2018	Variance
NORTH BAY, ONTARIO	62.3%	56.2%	6.1	\$114.08	\$115.95	-1.6%	\$71.01	\$65.14	9.0%
SUDBURY, ONTARIO	64.7%	65.8%	-1.1	\$122.96	\$117.63	4.5%	\$79.56	\$77.43	2.8%
TIMMINS, ONTARIO	59.7%	60.0%	-0.3	\$133.22	\$126.52	5.3%	\$79.57	\$75.91	4.8%
OTHER NORTHEASTERN ONTARIO	58.9%	58.9%	0.0	\$127.24	\$122.50	3.9%	\$74.97	\$72.13	3.9%
TOTAL RTO 13A	62.2%	61.3%	0.9	\$123.23	\$119.54	3.1%	\$76.67	\$73.32	4.6%
SAULTE STE. MARIE, ONTARIO	59.1%	56.8%	2.3	\$112.58	\$110.02	2.3%	\$66.55	\$62.55	6.4%
TOTAL RTO 13B	59.4%	57.2%	2.2	\$114.11	\$111.63	2.2%	\$67.79	\$63.85	6.2%
THUNDER BAY, ONTARIO	71.5%	74.0%	-2.5	\$126.05	\$121.86	3.4%	\$90.14	\$90.18	0.0%
KENORA, ONTARIO	73.7%	73.5%	0.2	\$137.89	\$129.16	6.8%	\$101.57	\$94.91	7.0%
OTHER NORTHWESTERN ONTARIO	70.9%	71.0%	-0.1	\$136.04	\$127.28	6.9%	\$96.47	\$90.34	6.8%
TOTAL RTO 13C	71.7%	72.7%	-1.0	\$129.60	\$123.72	4.8%	\$92.96	\$89.92	3.4%
TOTAL RTO 13	64.5%	63.9%	0.6	\$123.86	\$119.72	3.5%	\$79.88	\$76.47	4.5%
ONTARIO	69.2%	70.3%	-1.1	\$162.92	\$161.08	1.1%	\$112.80	\$113.28	-0.4%

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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