



TRENDS IN THE CANADIAN
HOTEL INDUSTRY

National Market Report

FEBRUARY 2023

Report of rooms operations by location

MONTH OF FEBRUARY 2023*

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2023	2022	**Point Change	2023	2022	Variance	2023	2022	Variance
ATLANTIC CANADA	52.9%	33.4%	19.5	\$141.97	\$116.49	21.9%	\$75.11	\$38.93	92.9%
Newfoundland	54.9%	30.3%	24.7	\$125.48	\$104.03	20.6%	\$68.93	\$31.50	118.8%
St. John's	57.8%	29.0%	28.9	\$124.38	\$103.08	20.7%	\$71.94	\$29.87	140.8%
Prince Edward Island	59.9%	24.9%	35.1	\$156.85	\$110.33	42.2%	\$93.98	\$27.43	242.6%
Nova Scotia	54.5%	37.5%	17.0	\$149.16	\$119.10	25.2%	\$81.32	\$44.70	81.9%
Halifax/Dartmouth	57.1%	38.2%	18.9	\$156.70	\$121.34	29.1%	\$89.52	\$46.39	93.0%
Other Nova Scotia	48.7%	35.9%	12.8	\$129.27	\$113.43	14.0%	\$62.89	\$40.68	54.6%
New Brunswick	48.4%	30.9%	17.5	\$132.02	\$113.17	16.7%	\$63.91	\$34.99	82.7%
Moncton	50.6%	28.9%	21.8	\$134.43	\$113.14	18.8%	\$68.08	\$32.65	108.5%
Other New Brunswick	47.2%	32.1%	15.1	\$130.59	\$113.18	15.4%	\$61.61	\$36.30	69.7%
CENTRAL CANADA	60.5%	41.8%	18.7	\$177.89	\$140.48	26.6%	\$107.60	\$58.68	83.4%
Quebec	62.9%	35.0%	27.9	\$197.09	\$163.13	20.8%	\$124.02	\$57.17	116.9%
Greater Quebec City	66.3%	33.4%	32.9	\$193.50	\$164.34	17.7%	\$128.30	\$54.97	133.4%
Other Quebec	60.6%	43.5%	17.1	\$223.21	\$194.63	14.7%	\$135.18	\$84.64	59.7%
Greater Montreal	63.2%	31.5%	31.7	\$186.05	\$141.55	31.4%	\$117.67	\$44.60	163.8%
Downtown Montreal	57.6%	22.0%	35.6	\$194.14	\$154.83	25.4%	\$111.91	\$34.09	228.3%
Montreal Airport/Laval	76.2%	48.7%	27.5	\$183.43	\$133.64	37.3%	\$139.79	\$65.08	114.8%
Ontario	59.7%	44.2%	15.5	\$171.09	\$134.48	27.2%	\$102.07	\$59.41	71.8%
Greater Toronto Area (GTA)	65.5%	43.6%	21.9	\$189.79	\$134.79	40.8%	\$124.33	\$58.83	111.3%
Downtown Toronto	60.6%	32.5%	28.1	\$253.46	\$179.79	41.0%	\$153.58	\$58.45	162.7%
Toronto Airport	79.0%	52.8%	26.1	\$176.80	\$120.35	46.9%	\$139.61	\$63.57	119.6%
GTA West	64.5%	45.7%	18.9	\$147.55	\$114.37	29.0%	\$95.18	\$52.21	82.3%
GTA East/North	64.9%	53.3%	11.6	\$148.94	\$119.58	24.5%	\$96.59	\$63.72	51.6%
Eastern Ontario	53.3%	40.1%	13.2	\$135.19	\$118.65	13.9%	\$72.05	\$47.52	51.6%
Kingston	50.9%	37.3%	13.5	\$137.82	\$120.00	14.9%	\$70.09	\$44.80	56.4%
Other Eastern Ontario	54.3%	41.4%	12.9	\$134.21	\$118.06	13.7%	\$72.83	\$48.82	49.2%
Ottawa	66.3%	45.9%	20.4	\$183.87	\$151.00	21.8%	\$121.93	\$69.33	75.9%
Downtown Ottawa	69.0%	27.7%	41.3	\$209.26	\$180.45	16.0%	\$144.39	\$50.07	188.4%
Ottawa West	65.7%	67.1%	-1.4	\$152.89	\$136.81	11.8%	\$100.48	\$91.80	9.5%
Ottawa East	56.7%	66.2%	-9.5	\$153.19	\$137.16	11.7%	\$86.87	\$90.81	-4.3%
Southern Ontario	52.8%	42.3%	10.5	\$143.35	\$125.70	14.0%	\$75.68	\$53.20	42.3%
London	62.6%	53.0%	9.6	\$149.99	\$114.15	31.4%	\$93.93	\$60.53	55.2%
Windsor	60.5%	49.9%	10.6	\$131.48	\$113.17	16.2%	\$79.54	\$56.52	40.7%
Kitchener/Waterloo/Cambridge/Guelph	59.1%	45.3%	13.8	\$146.85	\$112.89	30.1%	\$86.80	\$51.12	69.8%
Hamilton/Brantford	51.0%	63.4%	-12.4	\$144.85	\$122.07	18.7%	\$73.94	\$77.45	-4.5%
Niagara Falls	49.4%	30.1%	19.3	\$147.77	\$154.11	-4.1%	\$72.97	\$46.35	57.4%
Other Niagara Region	47.4%	42.8%	4.6	\$127.71	\$108.78	17.4%	\$60.54	\$46.56	30.0%
Other Southern Ontario	44.8%	46.1%	-1.2	\$131.79	\$111.87	17.8%	\$59.10	\$51.56	14.6%
Central Ontario	49.5%	46.7%	2.8	\$180.09	\$173.70	3.7%	\$89.07	\$81.07	9.9%
North Eastern Ontario	55.0%	49.9%	5.1	\$144.80	\$120.97	19.7%	\$79.61	\$60.38	31.8%
North Bay	56.5%	50.8%	5.7	\$125.46	\$111.20	12.8%	\$70.89	\$56.46	25.6%
Sudbury	50.0%	42.1%	7.9	\$145.24	\$118.68	22.4%	\$72.69	\$50.01	45.4%
North Central Ontario	52.8%	45.4%	7.5	\$124.06	\$102.44	21.1%	\$65.55	\$46.47	41.0%
Sault Ste. Marie	52.8%	45.4%	7.5	\$124.06	\$102.44	21.1%	\$65.55	\$46.47	41.0%
North Western Ontario	63.5%	60.7%	2.8	\$161.71	\$134.50	20.2%	\$102.74	\$81.70	25.8%
Thunder Bay	61.0%	57.0%	3.9	\$165.68	\$133.08	24.5%	\$101.01	\$75.89	33.1%

* Based on the operating results of 255,076 rooms (unweighted data)

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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Report of rooms operations by location

MONTH OF FEBRUARY 2023*

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2023	2022	**Point Change	2023	2022	Variance	2023	2022	Variance
WESTERN CANADA	58.4%	47.4%	11.1	\$173.57	\$147.33	17.8%	\$101.44	\$69.79	45.4%
Manitoba	68.9%	42.6%	26.2	\$148.19	\$119.40	24.1%	\$102.07	\$50.92	100.4%
Winnipeg	75.7%	41.6%	34.1	\$153.93	\$122.85	25.3%	\$116.54	\$51.11	128.0%
Brandon	52.3%	41.3%	11.0	\$129.55	\$99.53	30.2%	\$67.75	\$41.12	64.8%
Other Manitoba	55.1%	47.2%	7.9	\$131.28	\$119.74	9.6%	\$72.27	\$56.51	27.9%
Saskatchewan	48.7%	44.1%	4.6	\$126.16	\$113.60	11.0%	\$61.47	\$50.14	22.6%
Regina	43.0%	38.3%	4.7	\$126.06	\$109.16	15.5%	\$54.18	\$41.83	29.5%
Saskatoon	55.3%	44.9%	10.4	\$131.90	\$116.63	13.1%	\$73.00	\$52.41	39.3%
Other Saskatchewan	46.7%	47.2%	-0.5	\$120.00	\$113.33	5.9%	\$56.01	\$53.51	4.7%
Alberta (excl. Alta Resorts)	51.7%	41.9%	9.9	\$135.71	\$114.71	18.3%	\$70.21	\$48.05	46.1%
Calgary	54.2%	38.0%	16.2	\$154.88	\$123.93	25.0%	\$83.94	\$47.07	78.3%
Calgary Airport	57.5%	43.2%	14.3	\$137.14	\$113.22	21.1%	\$78.83	\$48.87	61.3%
Downtown Calgary	50.2%	29.0%	21.3	\$195.44	\$154.66	26.4%	\$98.18	\$44.78	119.2%
Calgary Northwest	62.0%	49.3%	12.7	\$117.83	\$99.66	18.2%	\$73.09	\$49.13	48.8%
Calgary South	50.9%	39.0%	12.0	\$139.10	\$119.63	16.3%	\$70.84	\$46.63	51.9%
Edmonton	52.7%	38.9%	13.8	\$131.44	\$107.35	22.4%	\$69.30	\$41.77	65.9%
Downtown Edmonton	51.4%	29.0%	22.5	\$167.74	\$141.55	18.5%	\$86.28	\$41.02	110.3%
Edmonton South	51.7%	39.9%	11.8	\$115.46	\$96.42	19.8%	\$59.73	\$38.50	55.2%
Edmonton West	56.0%	45.5%	10.5	\$132.79	\$108.19	22.7%	\$74.34	\$49.18	51.2%
Other Alberta	49.3%	46.6%	2.8	\$124.05	\$113.91	8.9%	\$61.20	\$53.06	15.3%
Lethbridge	44.9%	51.7%	-6.8	\$121.36	\$112.84	7.5%	\$54.48	\$58.37	-6.7%
Red Deer	47.2%	37.7%	9.5	\$115.52	\$103.08	12.1%	\$54.57	\$38.88	40.4%
Other Alberta Communities	50.1%	47.4%	2.7	\$126.27	\$115.50	9.3%	\$63.24	\$54.73	15.6%
Alberta Resorts	58.8%	50.1%	8.6	\$314.69	\$278.17	13.1%	\$184.88	\$139.49	32.5%
British Columbia	66.1%	54.5%	11.6	\$208.80	\$174.41	19.7%	\$137.94	\$94.97	45.3%
Greater Vancouver	74.1%	52.0%	22.1	\$201.72	\$160.89	25.4%	\$149.53	\$83.68	78.7%
Airport (Richmond)	81.9%	56.6%	25.2	\$187.77	\$149.25	25.8%	\$153.70	\$84.53	81.8%
Downtown Vancouver	70.6%	46.1%	24.6	\$225.55	\$184.22	22.4%	\$159.26	\$84.84	87.7%
Langley/Surrey	74.7%	65.2%	9.5	\$159.31	\$126.59	25.8%	\$118.95	\$82.49	44.2%
Other Vancouver	74.1%	56.3%	17.8	\$174.95	\$140.05	24.9%	\$129.72	\$78.88	64.4%
Vancouver Island	57.5%	57.1%	0.4	\$169.18	\$157.05	7.7%	\$97.33	\$89.72	8.5%
Campbell River	57.3%	73.3%	-16.0	\$115.03	\$111.76	2.9%	\$65.95	\$81.96	-19.5%
Greater Victoria	56.5%	53.5%	3.0	\$174.92	\$158.01	10.7%	\$98.81	\$84.59	16.8%
Nanaimo	61.2%	53.0%	8.3	\$153.13	\$141.80	8.0%	\$93.78	\$75.10	24.9%
Parksville/Qualicum Beach	53.8%	62.1%	-8.4	\$151.12	\$146.10	3.4%	\$81.24	\$90.80	-10.5%
Other Vancouver Island	61.5%	64.1%	-2.6	\$190.59	\$182.80	4.3%	\$117.15	\$117.15	0.0%
Whistler Resort Area	86.5%	71.6%	14.9	\$608.78	\$483.83	25.8%	\$526.55	\$346.38	52.0%
Other British Columbia	57.4%	53.9%	3.5	\$150.10	\$136.75	9.8%	\$86.19	\$73.71	16.9%
Abbotsford/Chilliwack	82.5%	70.1%	12.4	\$156.28	\$124.03	26.0%	\$128.97	\$87.01	48.2%
Kamloops	64.1%	61.9%	2.3	\$130.22	\$109.09	19.4%	\$83.52	\$67.49	23.7%
Kelowna	49.7%	45.7%	4.0	\$138.41	\$127.69	8.4%	\$68.76	\$58.36	17.8%
Penticton	29.5%	29.6%	-0.1	\$113.81	\$109.00	4.4%	\$33.58	\$32.27	4.0%
Prince George	56.9%	58.0%	-1.1	\$132.13	\$121.16	9.1%	\$75.16	\$70.26	7.0%
Other B.C. Communities	57.9%	54.1%	3.8	\$160.87	\$151.68	6.1%	\$93.07	\$82.02	13.5%
Northwest Territories	47.3%	24.1%	23.2	\$176.04	\$207.95	-15.3%	\$83.25	\$50.19	65.9%
Yukon	57.3%	46.2%	11.2	\$154.30	\$135.71	13.7%	\$88.49	\$62.64	41.3%
CANADA	59.0%	43.7%	15.3	\$173.56	\$142.56	21.7%	\$102.38	\$62.35	64.2%

* Based on the operating results of 255,076 rooms (unweighted data)

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Report of rooms operations by location

TWO MONTHS ENDED FEBRUARY 2023

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2023	2022	**Point Change	2023	2022	Variance	2023	2022	Variance
ATLANTIC CANADA	47.9%	27.8%	20.1	\$139.71	\$112.77	23.9%	\$66.90	\$31.31	113.7%
Newfoundland	50.6%	26.8%	23.8	\$122.98	\$104.12	18.1%	\$62.18	\$27.86	123.2%
St. John's	53.2%	25.8%	27.4	\$121.54	\$103.57	17.4%	\$64.61	\$26.73	141.7%
Prince Edward Island	50.4%	21.8%	28.5	\$150.98	\$107.18	40.9%	\$76.02	\$23.41	224.7%
Nova Scotia	49.8%	31.7%	18.1	\$147.72	\$114.85	28.6%	\$73.60	\$36.42	102.1%
Halifax/Dartmouth	51.8%	32.0%	19.8	\$155.48	\$116.37	33.6%	\$80.57	\$37.21	116.5%
Other Nova Scotia	45.3%	31.1%	14.2	\$127.80	\$111.11	15.0%	\$57.91	\$34.53	67.7%
New Brunswick	43.6%	24.3%	19.3	\$130.76	\$109.78	19.1%	\$57.04	\$26.71	113.6%
Moncton	46.5%	21.8%	24.7	\$133.94	\$109.88	21.9%	\$62.34	\$23.99	159.9%
Other New Brunswick	42.0%	25.7%	16.3	\$128.80	\$109.73	17.4%	\$54.12	\$28.23	91.7%
CENTRAL CANADA	55.8%	35.5%	20.3	\$173.58	\$133.65	29.9%	\$96.91	\$47.42	104.4%
Quebec	56.6%	28.2%	28.4	\$192.00	\$154.34	24.4%	\$108.58	\$43.52	149.5%
Greater Quebec City	55.2%	22.8%	32.3	\$184.89	\$156.33	18.3%	\$102.04	\$35.72	185.7%
Other Quebec	54.5%	33.5%	21.0	\$213.62	\$180.42	18.4%	\$116.32	\$60.38	92.6%
Greater Montreal	58.1%	27.2%	30.9	\$184.03	\$137.48	33.9%	\$106.91	\$37.35	186.2%
Downtown Montreal	51.4%	17.5%	33.8	\$193.74	\$149.33	29.7%	\$99.49	\$26.17	280.1%
Montreal Airport/Laval	73.3%	46.4%	26.9	\$179.59	\$131.45	36.6%	\$131.63	\$60.96	115.9%
Ontario	55.6%	38.0%	17.6	\$167.29	\$128.59	30.1%	\$93.00	\$48.89	90.2%
Greater Toronto Area (GTA)	62.1%	39.0%	23.1	\$185.72	\$129.83	43.1%	\$115.33	\$50.62	127.8%
Downtown Toronto	56.7%	26.9%	29.8	\$247.64	\$172.89	43.2%	\$140.43	\$46.46	202.2%
Toronto Airport	75.8%	50.2%	25.5	\$173.77	\$118.83	46.2%	\$131.67	\$59.69	120.6%
GTA West	60.9%	42.2%	18.7	\$145.82	\$112.42	29.7%	\$88.78	\$47.44	87.1%
GTA East/North	62.3%	47.6%	14.7	\$146.15	\$115.13	26.9%	\$91.06	\$54.82	66.1%
Eastern Ontario	50.7%	33.9%	16.8	\$134.47	\$114.35	17.6%	\$68.17	\$38.73	76.0%
Kingston	48.6%	29.0%	19.6	\$140.34	\$114.88	22.2%	\$68.18	\$33.30	104.7%
Other Eastern Ontario	51.5%	36.2%	15.3	\$132.23	\$114.14	15.8%	\$68.16	\$41.34	64.9%
Ottawa	58.2%	36.7%	21.5	\$174.77	\$140.90	24.0%	\$101.66	\$51.66	96.8%
Downtown Ottawa	57.8%	25.0%	32.8	\$197.39	\$162.14	21.7%	\$114.16	\$40.52	181.8%
Ottawa West	61.1%	50.3%	10.8	\$150.36	\$128.37	17.1%	\$91.82	\$64.55	42.3%
Ottawa East	51.6%	49.3%	2.3	\$148.08	\$129.86	14.0%	\$76.37	\$63.99	19.3%
Southern Ontario	49.3%	34.6%	14.7	\$140.87	\$120.38	17.0%	\$69.42	\$41.65	66.7%
London	60.0%	44.6%	15.4	\$145.66	\$107.88	35.0%	\$87.42	\$48.10	81.7%
Windsor	52.8%	38.2%	14.6	\$130.63	\$110.57	18.1%	\$69.00	\$42.22	63.5%
Kitchener/Waterloo/Cambridge/Guelph	56.5%	41.0%	15.5	\$144.66	\$111.42	29.8%	\$81.66	\$45.68	78.8%
Hamilton/Brantford	48.7%	54.4%	-5.7	\$143.88	\$124.35	15.7%	\$70.12	\$67.65	3.7%
Niagara Falls	44.9%	21.7%	23.2	\$143.17	\$144.08	-0.6%	\$64.32	\$31.27	105.7%
Other Niagara Region	45.1%	35.0%	10.1	\$126.72	\$110.12	15.1%	\$57.19	\$38.59	48.2%
Other Southern Ontario	44.3%	40.8%	3.5	\$135.20	\$108.32	24.8%	\$59.93	\$44.19	35.6%
Central Ontario	45.7%	40.0%	5.7	\$178.31	\$162.25	9.9%	\$81.40	\$64.86	25.5%
North Eastern Ontario	48.3%	44.3%	4.0	\$140.78	\$114.84	22.6%	\$67.98	\$50.88	33.6%
North Bay	48.0%	45.4%	2.6	\$121.72	\$96.78	25.8%	\$58.43	\$43.92	33.0%
Sudbury	45.5%	36.2%	9.3	\$142.84	\$116.01	23.1%	\$64.99	\$41.98	54.8%
North Central Ontario									
Sault Ste. Marie	47.5%	40.5%	7.0	\$120.97	\$100.34	20.6%	\$57.49	\$40.67	41.4%
North Western Ontario	60.4%	56.2%	4.2	\$159.94	\$132.32	20.9%	\$96.55	\$74.36	29.8%
Thunder Bay	57.4%	52.9%	4.5	\$164.06	\$130.96	25.3%	\$94.16	\$69.22	36.0%

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TWO MONTHS ENDED FEBRUARY 2023

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2023	2022	**Point Change	2023	2022	Variance	2023	2022	Variance
WESTERN CANADA	54.4%	42.0%	12.4	\$170.74	\$142.63	19.7%	\$92.92	\$59.89	55.2%
Manitoba	65.6%	36.3%	29.3	\$147.94	\$118.09	25.3%	\$97.02	\$42.84	126.5%
Winnipeg	71.7%	35.4%	36.3	\$152.55	\$121.42	25.6%	\$109.37	\$42.94	154.7%
Brandon	50.3%	36.1%	14.3	\$138.54	\$96.08	44.2%	\$69.75	\$34.67	101.2%
Other Manitoba	53.4%	39.5%	13.9	\$131.64	\$120.30	9.4%	\$70.34	\$47.52	48.0%
Saskatchewan	46.6%	39.7%	6.8	\$126.40	\$112.92	11.9%	\$58.86	\$44.85	31.2%
Regina	40.7%	34.6%	6.1	\$125.30	\$106.85	17.3%	\$51.04	\$36.98	38.0%
Saskatoon	52.3%	39.8%	12.5	\$132.57	\$116.52	13.8%	\$69.31	\$46.40	49.4%
Other Saskatchewan	45.4%	43.0%	2.4	\$120.65	\$113.09	6.7%	\$54.77	\$48.60	12.7%
Alberta (excl. Alta Resorts)	48.1%	37.3%	10.8	\$133.19	\$112.80	18.1%	\$64.01	\$42.05	52.2%
Calgary	48.7%	32.8%	16.0	\$151.41	\$120.80	25.3%	\$73.81	\$39.62	86.3%
Calgary Airport	53.3%	39.0%	14.3	\$135.57	\$112.04	21.0%	\$72.24	\$43.72	65.2%
Downtown Calgary	42.9%	23.6%	19.3	\$192.24	\$149.68	28.4%	\$82.55	\$35.39	133.2%
Calgary Northwest	54.4%	40.0%	14.4	\$112.61	\$96.49	16.7%	\$61.21	\$38.56	58.7%
Calgary South	47.3%	33.8%	13.6	\$137.26	\$116.88	17.4%	\$64.98	\$39.49	64.5%
Edmonton	48.3%	34.7%	13.6	\$129.23	\$105.25	22.8%	\$62.38	\$36.53	70.7%
Downtown Edmonton	46.2%	25.2%	21.0	\$165.01	\$141.07	17.0%	\$76.21	\$35.55	114.4%
Edmonton South	48.4%	36.9%	11.5	\$114.46	\$94.58	21.0%	\$55.35	\$34.89	58.6%
Edmonton West	50.0%	38.5%	11.5	\$129.85	\$105.90	22.6%	\$64.88	\$40.76	59.2%
Other Alberta	47.4%	42.1%	5.3	\$122.71	\$112.92	8.7%	\$58.21	\$47.53	22.5%
Lethbridge	41.2%	41.5%	-0.4	\$120.57	\$109.80	9.8%	\$49.64	\$45.61	8.8%
Red Deer	45.7%	34.8%	10.9	\$112.96	\$102.96	9.7%	\$51.67	\$35.84	44.2%
Other Alberta Communities	48.3%	43.5%	4.8	\$125.20	\$114.53	9.3%	\$60.45	\$49.78	21.4%
Alberta Resorts	52.7%	41.6%	11.0	\$309.14	\$266.82	15.9%	\$162.80	\$111.13	46.5%
British Columbia	61.3%	48.4%	12.9	\$205.27	\$167.24	22.7%	\$125.84	\$80.94	55.5%
Greater Vancouver	68.7%	45.6%	23.2	\$198.06	\$156.52	26.5%	\$136.08	\$71.30	90.9%
Airport (Richmond)	76.5%	55.1%	21.4	\$185.51	\$146.35	26.8%	\$142.00	\$80.68	76.0%
Downtown Vancouver	65.4%	37.8%	27.6	\$222.28	\$179.34	23.9%	\$145.35	\$67.83	114.3%
Langley/Surrey	69.2%	56.8%	12.5	\$151.68	\$125.12	21.2%	\$105.01	\$71.02	47.9%
Other Vancouver	67.7%	50.1%	17.6	\$170.81	\$137.99	23.8%	\$115.70	\$69.12	67.4%
Vancouver Island	52.2%	49.9%	2.3	\$162.15	\$147.62	9.8%	\$84.66	\$73.64	15.0%
Campbell River	61.3%	69.1%	-7.8	\$115.96	\$108.89	6.5%	\$71.07	\$75.21	-5.5%
Greater Victoria	51.6%	46.7%	4.8	\$167.92	\$148.56	13.0%	\$86.60	\$69.44	24.7%
Nanaimo	52.5%	45.7%	6.8	\$148.91	\$139.55	6.7%	\$78.24	\$63.78	22.7%
Parksville/Qualicum Beach	47.2%	52.4%	-5.3	\$146.32	\$140.58	4.1%	\$69.00	\$73.68	-6.4%
Other Vancouver Island	54.7%	56.3%	-1.6	\$177.74	\$166.11	7.0%	\$97.19	\$93.47	4.0%
Whistler Resort Area	84.9%	61.4%	23.5	\$589.22	\$459.66	28.2%	\$500.39	\$282.13	77.4%
Other British Columbia	53.2%	49.3%	3.8	\$146.24	\$132.70	10.2%	\$77.73	\$65.43	18.8%
Abbotsford/Chilliwack	76.2%	65.9%	10.4	\$152.22	\$122.07	24.7%	\$116.06	\$80.39	44.4%
Kamloops	56.3%	60.7%	-4.4	\$124.91	\$107.46	16.2%	\$70.32	\$65.18	7.9%
Kelowna	45.9%	41.8%	4.1	\$136.53	\$124.58	9.6%	\$62.70	\$52.11	20.3%
Penticton	27.5%	24.8%	2.7	\$113.92	\$110.10	3.5%	\$31.33	\$27.33	14.6%
Prince George	54.2%	50.7%	3.5	\$132.63	\$120.75	9.8%	\$71.90	\$61.20	17.5%
Other B.C. Communities	54.0%	49.2%	4.8	\$155.81	\$145.88	6.8%	\$84.10	\$71.70	17.3%
Northwest Territories	38.6%	33.1%	5.6	\$175.55	\$164.67	6.6%	\$67.82	\$54.42	24.6%
Yukon	49.7%	41.5%	8.2	\$152.21	\$132.36	15.0%	\$75.65	\$54.88	37.8%
CANADA	54.6%	37.9%	16.7	\$170.09	\$137.11	24.1%	\$92.86	\$51.98	78.6%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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Regional report of rooms operations by property size, type and price level

MONTH OF FEBRUARY 2023*

ATLANTIC							CENTRAL					
	Occupancy Percentage			Average Daily Rates			Occupancy Percentage			Average Daily Rates		
	2023	2022	**Point Change	2023	2022	Variance	2023	2022	**Point Change	2023	2022	Variance
Property Size												
Under 50 rooms	36.2%	28.3%	7.9	\$128.48	\$116.10	10.7%	53.2%	44.6%	8.7	\$144.03	\$128.78	11.8%
50-75 rooms	45.7%	33.5%	12.2	\$121.23	\$106.10	14.3%	52.5%	49.1%	3.4	\$136.13	\$117.16	16.2%
76-125 rooms	56.6%	37.1%	19.5	\$139.15	\$112.26	24.0%	60.6%	48.9%	11.6	\$151.12	\$124.96	20.9%
126-200 rooms	56.5%	36.9%	19.6	\$145.99	\$123.07	18.6%	63.5%	44.1%	19.5	\$165.01	\$130.89	26.1%
201-500 rooms	47.5%	22.8%	24.7	\$157.36	\$125.43	25.5%	61.4%	35.0%	26.4	\$205.82	\$170.06	21.0%
Over 500 rooms	N/A	N/A	N/A	N/A	N/A	N/A	60.6%	31.1%	29.5	\$231.21	\$176.58	30.9%
Total	52.9%	33.4%	19.5	\$141.97	\$116.49	21.9%	60.5%	41.8%	18.7	\$177.89	\$140.48	26.6%
Property Type												
Limited Service	55.1%	37.0%	18.2	\$138.59	\$114.69	20.8%	57.5%	47.7%	9.8	\$139.46	\$114.38	21.9%
Full Service	51.1%	29.1%	21.9	\$144.15	\$116.21	24.0%	61.7%	35.7%	26.0	\$190.94	\$147.23	29.7%
Suite Hotel	65.6%	46.4%	19.1	\$154.27	\$128.73	19.8%	67.0%	56.4%	10.6	\$178.73	\$141.56	26.3%
Resort	N/A	N/A	N/A	N/A	N/A	N/A	53.6%	41.4%	12.2	\$304.60	\$287.42	6.0%
Total	52.9%	33.4%	19.5	\$141.97	\$116.49	21.9%	60.5%	41.8%	18.7	\$177.89	\$140.48	26.6%
Price Level												
Budget	39.4%	27.9%	11.4	\$114.87	\$99.85	15.0%	51.6%	42.2%	9.3	\$117.11	\$98.44	19.0%
Mid-Price	55.2%	34.4%	20.8	\$142.82	\$115.98	23.1%	63.1%	44.8%	18.3	\$166.66	\$131.34	26.9%
Upscale	43.4%	28.6%	14.8	\$193.51	\$177.86	8.8%	55.5%	28.1%	27.4	\$274.04	\$251.52	9.0%
Total	52.9%	33.4%	19.5	\$141.97	\$116.49	21.9%	60.5%	41.8%	18.7	\$177.89	\$140.48	26.6%
WESTERN							CANADA					
	Occupancy Percentage			Average Daily Rates			Occupancy Percentage			Average Daily Rates		
	2023	2022	**Point Change	2023	2022	Variance	2023	2022	**Point Change	2023	2022	Variance
Property Size												
Under 50 rooms	49.4%	47.6%	1.8	\$120.02	\$111.95	7.2%	50.2%	45.8%	4.5	\$129.30	\$117.81	9.8%
50-75 rooms	56.4%	51.5%	4.9	\$132.27	\$117.33	12.7%	53.9%	48.9%	5.0	\$132.84	\$116.55	14.0%
76-125 rooms	58.2%	51.5%	6.7	\$144.99	\$126.42	14.7%	59.0%	49.1%	9.9	\$147.07	\$124.87	17.8%
126-200 rooms	59.6%	46.6%	13.0	\$163.44	\$138.92	17.6%	61.1%	44.6%	16.5	\$162.72	\$134.11	21.3%
201-500 rooms	58.7%	41.8%	16.9	\$218.21	\$187.51	16.4%	59.4%	37.3%	22.1	\$209.09	\$177.11	18.1%
Over 500 rooms	68.2%	38.8%	29.4	\$324.90	\$325.28	-0.1%	62.5%	33.0%	29.5	\$256.85	\$220.46	16.5%
Total	58.4%	47.4%	11.1	\$173.56	\$147.33	17.8%	59.0%	43.7%	15.3	\$173.56	\$142.56	21.7%
Property Type												
Limited Service	55.7%	49.8%	6.0	\$130.03	\$113.05	15.0%	56.4%	47.8%	8.6	\$134.58	\$113.68	18.4%
Full Service	59.3%	43.1%	16.1	\$176.40	\$147.69	19.4%	60.0%	38.3%	21.6	\$182.19	\$145.77	25.0%
Suite Hotel	69.5%	52.1%	17.5	\$187.14	\$155.64	20.2%	67.8%	54.5%	13.3	\$180.59	\$145.49	24.1%
Resort	61.6%	55.8%	5.8	\$391.37	\$322.19	21.5%	57.3%	49.8%	7.5	\$357.38	\$310.54	15.1%
Total	58.4%	47.4%	11.1	\$173.56	\$147.33	17.8%	59.0%	43.7%	15.3	\$173.56	\$142.56	21.7%
Price Level												
Budget	52.3%	48.3%	4.0	\$113.75	\$99.13	14.7%	51.2%	44.6%	6.6	\$115.21	\$98.89	16.5%
Mid-Price	58.9%	48.2%	10.7	\$153.27	\$131.74	16.3%	60.5%	45.4%	15.1	\$158.91	\$130.53	21.7%
Upscale	62.8%	42.0%	20.7	\$325.41	\$302.34	7.6%	58.5%	34.3%	24.2	\$297.39	\$278.10	6.9%
Total	58.4%	47.4%	11.1	\$173.56	\$147.33	17.8%	59.0%	43.7%	15.3	\$173.56	\$142.56	21.7%

* Based on the operating results of 255,076 rooms (unweighted data)

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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Regional report of rooms operations by property size, type and price level

TWO MONTHS ENDED FEBRUARY 2023

ATLANTIC							CENTRAL					
	Occupancy Percentage			Average Daily Rates			Occupancy Percentage			Average Daily Rates		
	2023	2022	**Point Change	2023	2022	Variance	2023	2022	**Point Change	2023	2022	Variance
Property Size												
Under 50 rooms	32.2%	24.6%	7.7	\$128.06	\$114.31	12.0%	48.1%	38.8%	9.3	\$141.22	\$121.06	16.6%
50-75 rooms	42.1%	30.1%	12.1	\$119.31	\$103.76	15.0%	48.7%	42.8%	5.9	\$134.27	\$113.83	18.0%
76-125 rooms	50.8%	30.8%	20.0	\$137.22	\$109.27	25.6%	56.6%	42.5%	14.1	\$148.52	\$119.98	23.8%
126-200 rooms	51.7%	30.5%	21.1	\$143.82	\$119.68	20.2%	58.3%	37.4%	20.9	\$161.02	\$125.67	28.1%
201-500 rooms	42.8%	17.5%	25.2	\$153.46	\$118.41	29.6%	56.3%	28.8%	27.5	\$200.36	\$162.35	23.4%
Over 500 rooms	N/A	N/A	N/A	N/A	N/A	N/A	55.9%	25.3%	30.6	\$224.28	\$163.94	36.8%
Total	47.9%	27.8%	20.1	\$139.71	\$112.77	23.9%	55.8%	35.5%	20.3	\$173.58	\$133.65	29.9%
Property Type												
Limited Service	50.2%	31.8%	18.4	\$135.13	\$112.14	20.5%	53.4%	41.6%	11.9	\$137.02	\$110.48	24.0%
Full Service	45.5%	23.4%	22.1	\$142.85	\$111.42	28.2%	56.6%	29.9%	26.6	\$186.54	\$140.90	32.4%
Suite Hotel	60.7%	37.6%	23.2	\$155.78	\$123.93	25.7%	63.3%	48.9%	14.4	\$174.75	\$136.86	27.7%
Resort	N/A	N/A	N/A	N/A	N/A	N/A	48.8%	30.4%	18.4	\$289.30	\$267.35	8.2%
Total	47.9%	27.8%	20.1	\$139.71	\$112.77	23.9%	55.8%	35.5%	20.3	\$173.58	\$133.65	29.9%
Price Level												
Budget	36.9%	24.9%	12.0	\$112.56	\$97.14	15.9%	47.1%	37.9%	9.2	\$114.41	\$95.92	19.3%
Mid-Price	49.9%	28.5%	21.4	\$140.61	\$112.65	24.8%	58.6%	38.5%	20.1	\$163.02	\$126.50	28.9%
Upscale	36.3%	19.4%	16.9	\$196.84	\$175.73	12.0%	50.0%	20.5%	29.5	\$268.06	\$243.69	10.0%
Total	47.9%	27.8%	20.1	\$139.71	\$112.77	23.9%	55.8%	35.5%	20.3	\$173.58	\$133.65	29.9%
WESTERN							CANADA					
	Occupancy Percentage			Average Daily Rates			Occupancy Percentage			Average Daily Rates		
	2023	2022	**Point Change	2023	2022	Variance	2023	2022	**Point Change	2023	2022	Variance
Property Size												
Under 50 rooms	46.0%	43.5%	2.6	\$116.87	\$110.47	5.8%	46.2%	41.0%	5.2	\$126.27	\$114.10	10.7%
50-75 rooms	52.8%	46.9%	5.9	\$129.47	\$115.14	12.4%	50.2%	43.7%	6.5	\$130.47	\$113.90	14.5%
76-125 rooms	54.8%	46.1%	8.7	\$142.47	\$123.81	15.1%	55.2%	43.3%	11.9	\$144.58	\$121.35	19.1%
126-200 rooms	55.2%	41.1%	14.1	\$159.84	\$135.38	18.1%	56.3%	38.5%	17.8	\$159.06	\$129.91	22.4%
201-500 rooms	54.1%	36.4%	17.6	\$216.87	\$180.72	20.0%	54.5%	31.5%	23.0	\$205.50	\$170.30	20.7%
Over 500 rooms	62.8%	30.3%	32.5	\$324.11	\$322.83	0.4%	57.6%	26.6%	31.0	\$251.58	\$210.22	19.7%
Total	54.4%	42.0%	12.4	\$170.74	\$142.63	19.7%	54.6%	37.9%	16.7	\$170.09	\$137.11	24.1%
Property Type												
Limited Service	52.4%	45.1%	7.3	\$127.87	\$111.44	14.7%	52.6%	42.5%	10.1	\$132.15	\$111.12	18.9%
Full Service	54.6%	37.7%	16.8	\$173.49	\$143.83	20.6%	55.0%	32.7%	22.3	\$178.63	\$140.80	26.9%
Suite Hotel	65.4%	46.0%	19.4	\$183.56	\$149.03	23.2%	63.9%	47.4%	16.5	\$177.01	\$140.29	26.2%
Resort	57.7%	46.5%	11.2	\$387.18	\$310.29	24.8%	53.4%	39.9%	13.5	\$349.51	\$297.69	17.4%
Total	54.4%	42.0%	12.4	\$170.74	\$142.63	19.7%	54.6%	37.9%	16.7	\$170.09	\$137.11	24.1%
Price Level												
Budget	49.0%	44.9%	4.1	\$111.74	\$97.93	14.1%	47.4%	40.8%	6.6	\$112.89	\$97.13	16.2%
Mid-Price	55.0%	42.9%	12.1	\$150.44	\$128.96	16.7%	56.2%	39.6%	16.6	\$155.75	\$126.84	22.8%
Upscale	57.7%	34.3%	23.4	\$325.37	\$295.89	10.0%	53.1%	26.6%	26.5	\$294.74	\$272.76	8.1%
Total	54.4%	42.0%	12.4	\$170.74	\$142.63	19.7%	54.6%	37.9%	16.7	\$170.09	\$137.11	24.1%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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