NORTHERN ONTARIO Development

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OBJECTIVE

Destination Northern Ontario's main objective for product development is to enhance the visitor experience through well-designed tourism products that meet current and future customer demand during and beyond recovery from COVID-19.

Over 150 tourism industry representatives are engaged with Destination Northern Ontario to drive industry development and implementation of **10 priority sector strategies** through various product teams and working groups.

PRODUCT TEAMS

- 01 Angling
- 02 Auto / RV Touring
- 03 Boating
- 04 Culture & Heritage (Group of Seven)
- 05 Cycling
- 06 Francophone
- 07 Gateway & Destination Communities
- 08 International
- 10 LGBT+
- 11 Motorcycle Touring

D Photos: Destination Ontario / Destination Northern Ontario

- 12 Nature & Adventure (Parks, Paddling & Trails)
- 13 Snowmobile
- 14 Wayfinding



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WORKING GROUPS:

- 01 Experience Fishing
- Lake Superior Auto / RV Touring Route
- 03 Winnipeg to Thunder Bay Touring Route
- 04 Northern COVID Task Force
- 05 Northern Border Working Group
- 06 Travel Information Centre Working Group





SUCCESS STORIES

EIGHT

Eight completed Balado

Itineraries for Sudbury,

West Nipissing.

Thunder Bay, Temiskaming

Shores, Hearst, Kapuskasing,

Dubreuilville, North Bay and

51 new tourism partners

development initiatives.

engaged in product



 Over 40 operators involved in the Experience Fishing program across the North.



155 new market ready products in market for 2021-22.

MOVING FORWARD

- New product development priorities on the horizon and under development; sustainability, LGBTQ+ tourism, facing the opioid crisis in Northern Ontario and accessibility.
- Invest in priority Products and experiences that resonate with consumers leading to exponential growth in the region.



Continuation of major projects including Northshore Lake Superior Tourism, Northern Ontario Trails Plan, RV itinerary development, Heart of Canada Touring Route and LGBTQ+ tourism development.

\$125,000 +

- Six product development partnerships in progress leveraging over \$125,000 in external investment.
- Identify research gaps that give insight to the new customer and their expectations.

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