

REPORT OF ROOMS OPERATIONS FOR RTO 13 - NORTHERN ONTARIO TOURISM REGIONS MONTH OF MARCH 2021

Location	Occupancy Percentage **Point Change			Average Daily Rate			Revenue Per Available Room		
	2021	2020	Change	2021	2020	Variance	2021	2020	Variance
NORTH BAY, ONTARIO	31.4%	32.9%	-1.5	\$92.63	\$108.71	-14.8%	\$29.09	\$35.79	-18.7%
SUDBURY, ONTARIO	33.8%	39.3%	-5.5	\$107.68	\$118.36	-9.0%	\$36.41	\$46.50	-21.7%
TIMMINS, ONTARIO	43.6%	35.4%	8.2	\$95.25	\$127.90	-25.5%	\$41.54	\$45.25	-8.2%
OTHER NORTHEASTERN ONTARIO	42.3%	38.6%	3.7	\$120.24	\$125.53	-4.2%	\$50.90	\$48.51	4.9%
TOTAL RTO 13A	36.7%	37.0%	-0.3	\$105.15	\$119.28	-11.8%	\$38.61	\$44.13	-12.5%
SAULT STE. MARIE, ONTARIO	29.8%	35.7%	-5.9	\$94.63	\$107.12	-11.7%	\$28.17	\$38.27	-26.4%
TOTAL RTO 13B	30.4%	35.9%	-5.5	\$97.06	\$108.82	-10.8%	\$29.47	\$39.09	-24.6%
THUNDER BAY, ONTARIO	43.5%	49.5%	-6.0	\$117.22	\$125.95	-6.9%	\$50.97	\$62.38	-18.3%
KENORA, ONTARIO	67.8%	55.3%	12.5	\$119.83	\$120.80	-0.8%	\$81.24	\$66.82	21.6%
OTHER NORTHWESTERN ONTARIO	49.8%	48.7%	1.1	\$124.94	\$131.72	-5.1%	\$62.20	\$64.14	-3.0%
TOTAL RTO 13C	47.3%	50.0%	-2.7	\$119.03	\$126.25	-5.7%	\$56.32	\$63.14	-10.8%
TOTAL RTO 13	38.5%	40.6%	-2.1	\$108.62	\$120.20	-9.6%	\$41.76	\$48.85	-14.5%
ONTARIO	33.5%	32.8%	0.7	\$111.02	\$144.53	-23.2%	\$37.15	\$47.37	-21.6%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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REPORT OF ROOMS OPERATIONS FOR RTO 13 - NORTHERN ONTARIO TOURISM REGIONS THREE MONTHS ENDED MARCH 2021

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2021	2020	**Point Change	2021	2020	Variance	2021	2020	Variance
NORTH BAY, ONTARIO	31.4%	32.9%	-1.5	\$92.63	\$108.71	-14.8%	\$29.09	\$35.79	-18.7%
SUDBURY, ONTARIO	33.8%	39.3%	-5.5	\$107.68	\$118.36	-9.0%	\$36.41	\$46.50	-21.7%
TIMMINS, ONTARIO	34.2%	45.2%	-11.0	\$96.38	\$130.33	-26.0%	\$32.97	\$58.94	-44.1%
OTHER NORTHEASTERN ONTARIO	33.2%	43.5%	-10.3	\$120.72	\$126.30	-4.4%	\$40.10	\$54.93	-27.0%
TOTAL RTO 13A	31.0%	45.6%	-14.6	\$105.39	\$121.86	-13.5%	\$32.69	\$55.57	-41.2%
SAULT STE. MARIE, ONTARIO	29.8%	35.7%	-5.9	\$94.63	\$107.12	-11.7%	\$28.17	\$38.27	-26.4%
TOTAL RTO 13B	23.8%	40.1%	-16.3	\$95.86	\$109.35	-12.3%	\$22.82	\$43.87	-48.0%
THUNDER BAY, ONTARIO	43.5%	49.5%	-6.0	\$117.22	\$125.95	-6.9%	\$50.97	\$62.38	-18.3%
KENORA, ONTARIO	54.5%	58.1%	-3.6	\$118.49	\$124.55	-4.9%	\$64.52	\$72.42	-10.9%
OTHER NORTHWESTERN ONTARIO	42.5%	53.6%	-11.1	\$126.04	\$136.55	-7.7%	\$53.55	\$73.22	-26.9%
TOTAL RTO 13C	42.4%	57.8%	-15.4	\$120.32	\$127.67	-5.8%	\$50.97	\$73.73	-30.9%
TOTAL RTO 13	32.8%	48.2%	-15.4	\$109.42	\$122.13	-10.4%	\$35.94	\$58.91	-39.0%
ONTARIO	33.5%	32.8%	0.7	\$111.02	\$144.53	-23.2%	\$37.15	\$47.37	-21.6%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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