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NATIONAL MARKET REPORT • A MONTHLY PROFESSIONAL PUBLICATION

REPORT OF ROOMS OPERATIONS FOR RTO 13 - NORTHERN ONTARIO TOURISM REGIONS MONTH OF AUGUST 2020

	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
Location	2020	2019	Change	2020	2019	Variance	2020	2019	Variance
NORTH BAY, ONTARIO	62.0%	75.9%	-13.8	\$105.69	\$117.52	-10.1%	\$65.56	\$89.15	-26.5%
SUDBURY, ONTARIO	59.8%	77.5%	-17.7	\$111.47	\$123.11	-9.5%	\$66.62	\$95.38	-30.2%
timmins, ontario	45.4%	56.1%	-10.7	\$110.07	\$125.96	-12.6%	\$49.96	\$70.61	-29.2%
OTHER NORTHEASTERN ONTARIO	61.7%	63.2%	-1.5	\$120.90	\$130.23	-7.2%	\$74.58	\$82.37	-9.5%
TOTAL RTO 13A	58.0%	71.0%	-13.0	\$111.85	\$123.32	-9.3%	\$64.88	\$87.57	-25.9%
SAULTE STE. MARIE, ONTARIO	64.8%	84.4%	-19.6	\$111.11	\$121.18	-8.3%	\$72.01	\$102.32	-29.6%
TOTAL RTO 13B	65.4%	84.6%	-19.2	\$113.07	\$122.30	-7.5%	\$73.97	\$103.45	-28.5%
THUNDER BAY, ONTARIO	68.7%	80.7%	-12.0	\$125.87	\$134.98	-6.8%	\$86.52	\$108.94	-20.6%
KENORA, ONTARIO	93.0%	90.1%	2.9	\$139.39	\$165.52	-15.8%	\$129.58	\$149.18	-13.1%
OTHER NORTHWESTERN ONTARIO	67.6%	83.4%	-15.8	\$128.02	\$140.61	-9.0%	\$86.52	\$117.24	-26.2%
TOTAL RTO 13C	71.1%	82.6%	-11.5	\$128.09	\$140.86	-9.1%	\$91.13	\$116.28	-21.6%
TOTAL RTO 13	63.1%	76.6%	-13.5	\$117.30	\$128.58	-8.8%	\$73.96	\$98.46	-24.9%
ONTARIO	42.1%	81.5%	-39.4	\$125.94	\$174.01	-27.6%	\$53.04	\$141.83	-62.6%

^{**} Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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CBRE HOTELS

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NATIONAL MARKET REPORT • A MONTHLY PROFESSIONAL PUBLICATION

REPORT OF ROOMS OPERATIONS FOR RTO 13 - NORTHERN ONTARIO TOURISM REGIONS EIGHT MONTHS ENDED AUGUST 2020

	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
Location	2020	2019	Change	2020	2019	Variance	2020	2019	Variance
NORTH BAY, ONTARIO	37.8%	62.3%	-24.4	\$106.09	\$114.08	-7.0%	\$40.15	\$71.01	-43.5%
sudbury, ontario	41.4%	64.7%	-23.3	\$114.23	\$123.01	-7.1%	\$47.31	\$79.59	-40.6%
TIMMINS, ONTARIO	34.9%	59.7%	-24.8	\$118.10	\$133.22	-11.3%	\$41.16	\$79.57	-48.3%
OTHER NORTHEASTERN ONTARIO	42.8%	58.9%	-16.1	\$119.24	\$127.24	-6.3%	\$51.07	\$74.97	-31.9%
TOTAL RTO 13A	39.8%	62.2%	-22.4	\$114.07	\$123.25	-7.4%	\$45.35	\$76.68	-40.9%
SAULTE STE. MARIE, ONTARIO	38.7%	59.0%	-20.3	\$105.77	\$112.57	-6.0%	\$40.95	\$66.46	-38.4%
TOTAL RTO 13B	39.2%	59.3%	-20.1	\$107.45	\$114.10	-5.8%	\$42.10	\$67.70	-37.8%
THUNDER BAY, ONTARIO	47.9%	71.5%	-23.6	\$121.80	\$126.05	-3.4%	\$58.29	\$90.06	-35.3%
KENORA, ONTARIO	64.9%	73.7%	-8.8	\$124.84	\$137.89	-9.5%	\$81.07	\$101.57	-20.2%
OTHER NORTHWESTERN ONTARIO	56.8%	70.9%	-14.1	\$129.74	\$136.04	-4.6%	\$73.63	\$96.47	-23.7%
TOTAL RTO 13C	51.3%	71.7%	-20.4	\$123.69	\$129.60	-4.6%	\$63.41	\$92.91	-31.8%
TOTAL RTO 13	43.0%	64.5%	-21.5	\$116.44	\$123.87	-6.0%	\$50.11	\$79.85	-37.2%
ONTARIO	36.5%	69.2%	-32.7	\$133.15	\$162.99	-18.3%	\$48.62	\$112.74	-56.9%

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