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## NATIONAL MARKET REPORT • A MONTHLY PROFESSIONAL PUBLICATION

## REPORT OF ROOMS OPERATIONS FOR RTO 13 - NORTHERN ONTARIO TOURISM REGIONS MONTH OF DECEMBER 2020

	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
Location	2020	2019	Change	2020	2019	Variance	2020	2019	Variance
NORTH BAY, ONTARIO	38.5%	35.3%	3.2	\$101.66	\$116.50	-12.7%	\$39.10	\$41.07	-4.8%
SUDBURY, ONTARIO	31.2%	51.6%	-20.5	\$109.43	\$123.36	-11.3%	\$34.10	\$63.67	-46.4%
TIMMINS, ONTARIO	32.6%	42.9%	-10.3	\$101.03	\$119.55	-15.5%	\$32.96	\$51.25	-35.7%
OTHER NORTHEASTERN ONTARIO	30.2%	39.3%	-9.1	\$117.80	\$121.05	-2.7%	\$35.53	\$47.55	-25.3%
TOTAL RTO 13A	32.9%	43.8%	-10.9	\$107.36	\$121.00	-11.3%	\$35.30	\$52.95	-33.3%
SAULTE STE. MARIE, ONTARIO	24.9%	33.6%	-8.8	\$91.30	\$104.28	-12.4%	\$22.72	\$35.07	-35.2%
TOTAL RTO 13B	25.7%	34.0%	-8.3	\$94.43	\$106.47	-11.3%	\$24.31	\$36.23	-32.9%
THUNDER BAY, ONTARIO	36.8%	55.2%	-18.4	\$118.17	\$123.97	-4.7%	\$43.46	\$68.43	-36.5%
KENORA, ONTARIO	48.8%	39.0%	9.8	\$116.67	\$120.96	-3.5%	\$56.91	\$47.19	20.6%
OTHER NORTHWESTERN ONTARIO	38.4%	40.2%	-1.8	\$116.75	\$131.44	-11.2%	\$44.86	\$52.79	-15.0%
TOTAL RTO 13C	38.4%	50.2%	-11.8	\$117.71	\$124.61	-5.5%	\$45.23	\$62.55	-27.7%
TOTAL RTO 13	33.1%	43.9%	-10.8	\$108.85	\$120.24	-9.5%	\$36.05	\$52.80	-31.7%
ONTARIO	25.2%	52.3%	-27.1	\$104.77	\$148.19	-29.3%	\$26.39	\$77.48	-65.9%

<sup>\*\*</sup> Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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## REPORT OF ROOMS OPERATIONS FOR RTO 13 - NORTHERN ONTARIO TOURISM REGIONS TWELVE MONTHS ENDED DECEMBER 2020

	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
Location	2020	2019	Change	2020	2019	Variance	2020	2019	Variance
NORTH BAY, ONTARIO	42.8%	60.9%	-18.1	\$103.67	\$115.53	-10.3%	\$44.38	\$70.41	-37.0%
sudbury, ontario	43.8%	65.9%	-22.1	\$112.68	\$124.42	-9.4%	\$49.30	\$81.97	-39.9%
TIMMINS, ONTARIO	37.3%	57.9%	-20.6	\$112.71	\$131.56	-14.3%	\$42.06	\$76.17	-44.8%
OTHER NORTHEASTERN ONTARIO	44.6%	56.3%	-11.7	\$119.58	\$126.59	-5.5%	\$53.29	\$71.25	-25.2%
TOTAL RTO 13A	42.6%	61.5%	-18.9	\$112.04	\$123.80	-9.5%	\$47.70	\$76.20	-37.4%
SAULTE STE. MARIE, ONTARIO	39.1%	58.6%	-19.5	\$104.60	\$113.94	-8.2%	\$40.88	\$66.78	-38.8%
TOTAL RTO 13B	39.9%	58.9%	-19.0	\$106.57	\$115.41	-7.7%	\$42.48	\$67.99	-37.5%
THUNDER BAY, ONTARIO	49.5%	70.3%	-20.8	\$122.39	\$127.13	-3.7%	\$60.58	\$89.32	-32.2%
KENORA, ONTARIO	67.0%	69.3%	-2.3	\$125.60	\$136.33	-7.9%	\$84.17	\$94.42	-10.9%
OTHER NORTHWESTERN ONTARIO	57.9%	66.9%	-9.0	\$126.91	\$135.17	-6.1%	\$73.43	\$90.39	-18.8%
TOTAL RTO 13C	52.9%	69.5%	-16.6	\$123.68	\$129.86	-4.8%	\$65.40	\$90.22	-27.5%
TOTAL RTO 13	45.1%	63.4%	-18.3	\$115.13	\$124.39	-7.4%	\$51.89	\$78.84	-34.2%
ONTARIO	34.8%	68.7%	-33.9	\$126.16	\$163.02	-22.6%	\$43.88	\$112.01	-60.8%

<sup>\*\*</sup> Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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