

# TRENDS

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### REPORT OF ROOMS OPERATIONS FOR RTO 13 - NORTHERN ONTARIO TOURISM REGIONS MONTH OF APRIL 2019

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2019	2018	**Point Change	2019	2018	Variance	2019	2018	Variance
NORTH BAY, ONTARIO	55.7%	53.8%	1.9	\$110.62	\$112.30	-1.5%	\$61.65	\$60.37	2.1%
SUDBURY, ONTARIO	72.0%	74.1%	-2.1	\$122.54	\$117.79	4.0%	\$88.19	\$87.32	1.0%
TIMMINS, ONTARIO	58.3%	52.3%	6.0	\$131.87	\$123.24	7.0%	\$76.92	\$64.46	19.3%
OTHER NORTHEASTERN ONTARIO	54.6%	50.6%	4.0	\$125.14	\$122.30	2.3%	\$68.27	\$61.92	10.3%
<b>TOTAL RTO 13A</b>	<b>62.3%</b>	<b>60.9%</b>	<b>1.4</b>	<b>\$121.84</b>	<b>\$118.12</b>	<b>3.1%</b>	<b>\$75.92</b>	<b>\$71.98</b>	<b>5.5%</b>
SAULTE STE. MARIE, ONTARIO	50.4%	49.0%	1.4	\$107.47	\$104.46	2.9%	\$54.14	\$51.19	5.8%
<b>TOTAL RTO 13B</b>	<b>50.9%</b>	<b>49.0%</b>	<b>1.9</b>	<b>\$109.43</b>	<b>\$105.93</b>	<b>3.3%</b>	<b>\$55.65</b>	<b>\$51.87</b>	<b>7.3%</b>
THUNDER BAY, ONTARIO	79.2%	72.9%	6.3	\$122.91	\$119.58	2.8%	\$97.35	\$87.21	11.6%
KENORA, ONTARIO	67.6%	62.1%	5.5	\$124.23	\$111.15	11.8%	\$84.00	\$69.07	21.6%
OTHER NORTHWESTERN ONTARIO	64.7%	55.9%	8.8	\$131.37	\$118.96	10.4%	\$85.05	\$66.50	27.9%
<b>TOTAL RTO 13C</b>	<b>74.5%</b>	<b>68.3%</b>	<b>6.2</b>	<b>\$124.53</b>	<b>\$118.75</b>	<b>4.9%</b>	<b>\$92.79</b>	<b>\$81.07</b>	<b>14.5%</b>
<b>TOTAL RTO 13</b>	<b>63.6%</b>	<b>61.0%</b>	<b>2.6</b>	<b>\$120.97</b>	<b>\$116.66</b>	<b>3.7%</b>	<b>\$76.99</b>	<b>\$71.22</b>	<b>8.1%</b>
<b>ONTARIO</b>	<b>67.0%</b>	<b>67.6%</b>	<b>-0.6</b>	<b>\$158.62</b>	<b>\$153.19</b>	<b>3.5%</b>	<b>\$106.29</b>	<b>\$103.49</b>	<b>2.7%</b>

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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## REPORT OF ROOMS OPERATIONS FOR RTO 13 - NORTHERN ONTARIO TOURISM REGIONS FOUR MONTHS ENDED APRIL 2019

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2019	2018	**Point Change	2019	2018	Variance	2019	2018	Variance
NORTH BAY, ONTARIO	53.5%	48.8%	4.7	\$114.28	\$118.41	-3.5%	\$61.08	\$57.83	5.6%
SUDBURY, ONTARIO	62.2%	62.3%	-0.1	\$122.37	\$118.00	3.7%	\$76.12	\$73.57	3.5%
TIMMINS, ONTARIO	56.8%	58.3%	-1.5	\$133.11	\$124.01	7.3%	\$75.64	\$72.31	4.6%
OTHER NORTHEASTERN ONTARIO	51.8%	53.6%	-1.8	\$122.30	\$120.42	1.6%	\$63.34	\$64.58	-1.9%
<b>TOTAL RTO 13A</b>	<b>57.2%</b>	<b>56.7%</b>	<b>0.5</b>	<b>\$122.30</b>	<b>\$119.56</b>	<b>2.3%</b>	<b>\$69.91</b>	<b>\$67.76</b>	<b>3.2%</b>
SAULTE STE. MARIE, ONTARIO	46.9%	44.6%	2.3	\$107.16	\$104.97	2.1%	\$50.24	\$46.78	7.4%
<b>TOTAL RTO 13B</b>	<b>47.2%</b>	<b>44.9%</b>	<b>2.3</b>	<b>\$108.95</b>	<b>\$106.79</b>	<b>2.0%</b>	<b>\$51.38</b>	<b>\$47.91</b>	<b>7.2%</b>
THUNDER BAY, ONTARIO	67.0%	66.1%	0.9	\$121.50	\$118.00	3.0%	\$81.41	\$78.01	4.4%
KENORA, ONTARIO	59.4%	61.9%	-2.5	\$121.19	\$114.27	6.1%	\$71.95	\$70.78	1.7%
OTHER NORTHWESTERN ONTARIO	59.5%	58.4%	1.1	\$135.34	\$122.76	10.2%	\$80.54	\$71.67	12.4%
<b>TOTAL RTO 13C</b>	<b>64.4%</b>	<b>63.8%</b>	<b>0.6</b>	<b>\$123.86</b>	<b>\$118.42</b>	<b>4.6%</b>	<b>\$79.75</b>	<b>\$75.60</b>	<b>5.5%</b>
<b>TOTAL RTO 13</b>	<b>57.4%</b>	<b>56.8%</b>	<b>0.6</b>	<b>\$120.89</b>	<b>\$117.49</b>	<b>2.9%</b>	<b>\$69.45</b>	<b>\$66.72</b>	<b>4.1%</b>
<b>ONTARIO</b>	<b>60.8%</b>	<b>62.0%</b>	<b>-1.2</b>	<b>\$152.51</b>	<b>\$148.89</b>	<b>2.4%</b>	<b>\$92.78</b>	<b>\$92.27</b>	<b>0.6%</b>

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