

May 2021

# NATIONAL MARKET REPORT

TRENDS IN THE CANADIAN HOTEL INDUSTRY



## REPORT OF ROOMS OPERATIONS BY LOCATION MONTH OF MAY 2021\*

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2021	2020	**Point Change	2021	2020	Variance	2021	2020	Variance
<b>ATLANTIC CANADA</b>	<b>22.8%</b>	<b>14.7%</b>	<b>8.1</b>	<b>\$94.68</b>	<b>\$97.42</b>	<b>-2.8%</b>	<b>\$21.58</b>	<b>\$14.33</b>	<b>50.6%</b>
<b>NEWFOUNDLAND</b>	<b>30.5%</b>	<b>9.3%</b>	<b>21.2</b>	<b>\$91.77</b>	<b>\$106.60</b>	<b>-13.9%</b>	<b>\$28.02</b>	<b>\$9.93</b>	<b>182.2%</b>
St. John's	29.9%	8.8%	21.1	\$88.76	\$103.76	-14.4%	\$26.50	\$9.10	191.3%
<b>PRINCE EDWARD ISLAND</b>	<b>14.7%</b>	<b>11.1%</b>	<b>3.6</b>	<b>\$100.40</b>	<b>\$94.62</b>	<b>6.1%</b>	<b>\$14.74</b>	<b>\$10.50</b>	<b>40.3%</b>
<b>NOVA SCOTIA</b>	<b>18.4%</b>	<b>17.3%</b>	<b>1.1</b>	<b>\$87.07</b>	<b>\$95.50</b>	<b>-8.8%</b>	<b>\$16.00</b>	<b>\$16.50</b>	<b>-3.1%</b>
Halifax/Dartmouth	17.1%	17.4%	-0.3	\$86.58	\$94.73	-8.6%	\$14.81	\$16.47	-10.1%
Other Nova Scotia	21.3%	17.0%	4.3	\$87.98	\$97.40	-9.7%	\$18.73	\$16.59	12.9%
<b>NEW BRUNSWICK</b>	<b>25.2%</b>	<b>14.7%</b>	<b>10.5</b>	<b>\$100.95</b>	<b>\$97.38</b>	<b>3.7%</b>	<b>\$25.47</b>	<b>\$14.33</b>	<b>77.7%</b>
Moncton	23.2%	18.3%	4.9	\$97.18	\$94.76	2.6%	\$22.54	\$17.33	30.0%
Other New Brunswick	26.4%	13.3%	13.0	\$102.79	\$98.76	4.1%	\$27.09	\$13.18	105.6%
<b>CENTRAL CANADA</b>	<b>28.4%</b>	<b>18.8%</b>	<b>9.6</b>	<b>\$110.82</b>	<b>\$99.76</b>	<b>11.1%</b>	<b>\$31.47</b>	<b>\$18.71</b>	<b>68.2%</b>
<b>QUEBEC</b>	<b>21.9%</b>	<b>15.7%</b>	<b>6.2</b>	<b>\$129.33</b>	<b>\$100.83</b>	<b>28.3%</b>	<b>\$28.29</b>	<b>\$15.84</b>	<b>78.6%</b>
Greater Quebec City	16.8%	5.9%	10.8	\$107.91	\$107.88	0.0%	\$18.08	\$6.39	182.9%
Other Quebec	26.5%	16.1%	10.4	\$120.82	\$103.30	17.0%	\$32.06	\$16.63	92.8%
Greater Montreal	21.2%	18.0%	3.2	\$139.22	\$99.40	40.1%	\$29.53	\$17.94	64.6%
Downtown Montreal	10.0%	14.5%	-4.5	\$134.05	\$82.04	63.4%	\$13.43	\$11.90	12.9%
Montreal Airport/Laval	38.8%	20.6%	18.2	\$151.13	\$116.69	29.5%	\$58.65	\$24.08	143.5%
<b>ONTARIO</b>	<b>30.6%</b>	<b>19.6%</b>	<b>11.0</b>	<b>\$106.23</b>	<b>\$99.56</b>	<b>6.7%</b>	<b>\$32.54</b>	<b>\$19.51</b>	<b>66.8%</b>
Greater Toronto Area (GTA)	32.6%	18.3%	14.3	\$112.29	\$104.15	7.8%	\$36.65	\$19.07	92.2%
Downtown Toronto	13.1%	6.1%	7.0	\$144.08	\$130.39	10.5%	\$18.86	\$8.00	135.8%
Toronto Airport	46.1%	21.6%	24.5	\$137.48	\$116.67	17.8%	\$63.33	\$25.22	151.2%
GTA West	35.3%	22.0%	13.3	\$98.95	\$95.65	3.4%	\$34.93	\$21.04	66.0%
GTA East/North	48.7%	30.4%	18.4	\$91.91	\$97.48	-5.7%	\$44.79	\$29.60	51.3%
Eastern Ontario	31.4%	23.6%	7.8	\$104.90	\$98.01	7.0%	\$32.90	\$23.13	42.3%
Kingston	23.8%	22.2%	1.7	\$101.27	\$82.45	22.8%	\$24.14	\$18.27	32.1%
Other Eastern Ontario	35.1%	24.0%	11.0	\$106.11	\$102.24	3.8%	\$37.22	\$24.56	51.5%
Ottawa	24.4%	18.3%	6.1	\$109.25	\$111.12	-1.7%	\$26.63	\$20.32	31.1%
Downtown Ottawa	15.9%	11.4%	4.4	\$121.23	\$130.07	-6.8%	\$19.23	\$14.85	29.5%
Ottawa West	35.6%	27.0%	8.6	\$100.76	\$102.63	-1.8%	\$35.85	\$27.67	29.6%
Ottawa East	34.5%	19.7%	14.8	\$109.57	\$103.93	5.4%	\$37.75	\$20.43	84.8%
Southern Ontario	26.1%	18.3%	7.7	\$92.69	\$87.96	5.4%	\$24.16	\$16.12	49.9%
London	34.4%	31.9%	2.5	\$80.89	\$76.20	6.2%	\$27.83	\$24.30	14.5%
Windsor	32.1%	20.8%	11.3	\$98.41	\$94.63	4.0%	\$31.64	\$19.68	60.7%
Kitchener/Waterloo/Cambridge/Guelph	28.2%	21.1%	7.1	\$86.67	\$89.99	-3.7%	\$24.41	\$18.95	28.8%
Hamilton/Brantford	40.2%	24.8%	15.3	\$99.19	\$93.09	6.6%	\$39.86	\$23.12	72.4%
Niagara Falls	12.4%	8.7%	3.7	\$98.66	\$91.41	7.9%	\$12.24	\$7.98	53.4%
Other Niagara Region	31.5%	16.5%	14.9	\$91.44	\$79.43	15.1%	\$28.78	\$13.13	119.1%
Other Southern Ontario	37.4%	23.6%	13.8	\$96.82	\$94.32	2.6%	\$36.24	\$22.25	62.9%
Central Ontario	31.6%	21.0%	10.5	\$103.10	\$83.41	23.6%	\$32.58	\$17.56	85.6%
North Eastern Ontario	38.4%	22.0%	16.4	\$103.09	\$103.24	-0.1%	\$39.55	\$22.69	74.3%
North Bay	37.5%	18.6%	18.8	\$84.94	\$89.25	-4.8%	\$31.82	\$16.63	91.3%
Sudbury	36.5%	23.4%	13.1	\$102.47	\$106.62	-3.9%	\$37.37	\$24.94	49.8%
North Central Ontario									
Sault Ste. Marie	31.2%	22.8%	8.4	\$92.22	\$95.22	-3.1%	\$28.76	\$21.71	32.4%
North Western Ontario	45.3%	35.5%	9.8	\$122.84	\$112.27	9.4%	\$55.62	\$39.84	39.6%
Thunder Bay	38.8%	26.6%	12.3	\$120.25	\$108.66	10.7%	\$46.71	\$28.87	61.8%

\* Based on the operating results of 244,170 rooms (unweighted data)

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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## REPORT OF ROOMS OPERATIONS BY LOCATION MONTH OF MAY 2021\*

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2021	2020	**Point Change	2021	2020	Variance	2021	2020	Variance
<b>WESTERN CANADA</b>	<b>29.1%</b>	<b>19.3%</b>	<b>9.8</b>	<b>\$115.79</b>	<b>\$103.73</b>	<b>11.6%</b>	<b>\$33.72</b>	<b>\$20.06</b>	<b>68.1%</b>
<b>MANITOBA</b>	<b>27.8%</b>	<b>17.4%</b>	<b>10.4</b>	<b>\$110.28</b>	<b>\$108.17</b>	<b>2.0%</b>	<b>\$30.71</b>	<b>\$18.86</b>	<b>62.8%</b>
Winnipeg	25.0%	14.1%	10.8	\$109.46	\$108.73	0.7%	\$27.32	\$15.37	77.7%
Brandon	28.8%	20.0%	8.9	\$94.04	\$88.53	6.2%	\$27.13	\$17.67	53.5%
Other Manitoba	36.9%	26.1%	10.8	\$119.85	\$116.63	2.8%	\$44.19	\$30.41	45.3%
<b>SASKATCHEWAN</b>	<b>32.3%</b>	<b>19.4%</b>	<b>12.8</b>	<b>\$98.61</b>	<b>\$94.34</b>	<b>4.5%</b>	<b>\$31.83</b>	<b>\$18.35</b>	<b>73.5%</b>
Regina	26.1%	14.5%	11.6	\$86.79	\$97.29	-10.8%	\$22.62	\$14.07	60.8%
Saskatoon	29.5%	18.9%	10.6	\$101.47	\$92.46	9.7%	\$29.92	\$17.48	71.1%
Other Saskatchewan	39.3%	23.8%	15.5	\$102.23	\$94.13	8.6%	\$40.15	\$22.38	79.4%
<b>ALBERTA (excl. Alta Resorts)</b>	<b>26.1%</b>	<b>17.6%</b>	<b>8.5</b>	<b>\$99.77</b>	<b>\$101.23</b>	<b>-1.4%</b>	<b>\$26.08</b>	<b>\$17.86</b>	<b>46.1%</b>
<b>Calgary</b>	<b>19.7%</b>	<b>11.2%</b>	<b>8.5</b>	<b>\$110.16</b>	<b>\$93.54</b>	<b>17.8%</b>	<b>\$21.69</b>	<b>\$10.47</b>	<b>107.1%</b>
Calgary Airport	24.9%	12.5%	12.5	\$113.72	\$86.46	31.5%	\$28.34	\$10.77	163.2%
Downtown Calgary	10.3%	4.6%	5.7	\$125.15	\$130.81	-4.3%	\$12.93	\$6.08	112.7%
Calgary Northwest	29.2%	16.3%	12.9	\$91.76	\$81.82	12.1%	\$26.76	\$13.32	100.9%
Calgary South	21.1%	13.4%	7.7	\$99.05	\$102.06	-2.9%	\$20.86	\$13.68	52.5%
<b>Edmonton</b>	<b>25.7%</b>	<b>15.9%</b>	<b>9.8</b>	<b>\$87.44</b>	<b>\$98.00</b>	<b>-10.8%</b>	<b>\$22.51</b>	<b>\$15.63</b>	<b>44.1%</b>
Downtown Edmonton	13.5%	8.0%	5.5	\$119.86	\$110.86	8.1%	\$16.16	\$8.89	81.8%
Edmonton South	31.2%	17.1%	14.1	\$84.16	\$91.19	-7.7%	\$26.23	\$15.59	68.2%
Edmonton West	25.4%	19.8%	5.6	\$81.35	\$95.70	-15.0%	\$20.66	\$18.93	9.2%
<b>Other Alberta</b>	<b>30.8%</b>	<b>22.1%</b>	<b>8.8</b>	<b>\$102.04</b>	<b>\$104.67</b>	<b>-2.5%</b>	<b>\$31.45</b>	<b>\$23.09</b>	<b>36.2%</b>
Lethbridge	24.0%	14.3%	9.7	\$90.11	\$90.92	-0.9%	\$21.65	\$12.99	66.7%
Red Deer	21.3%	11.7%	9.5	\$86.81	\$89.35	-2.8%	\$18.46	\$10.48	76.1%
Other Alberta Communities	32.7%	24.5%	8.1	\$104.91	\$107.75	-2.6%	\$34.26	\$26.41	29.7%
<b>Alberta Resorts</b>	<b>17.4%</b>	<b>16.9%</b>	<b>0.5</b>	<b>\$218.53</b>	<b>\$95.75</b>	<b>128.2%</b>	<b>\$38.10</b>	<b>\$16.22</b>	<b>134.9%</b>
<b>BRITISH COLUMBIA</b>	<b>32.5%</b>	<b>21.5%</b>	<b>11.0</b>	<b>\$129.86</b>	<b>\$107.94</b>	<b>20.3%</b>	<b>\$42.23</b>	<b>\$23.25</b>	<b>81.6%</b>
<b>Greater Vancouver</b>	<b>31.2%</b>	<b>20.3%</b>	<b>10.8</b>	<b>\$150.44</b>	<b>\$120.46</b>	<b>24.9%</b>	<b>\$46.87</b>	<b>\$24.46</b>	<b>91.6%</b>
Airport (Richmond)	47.5%	32.3%	15.2	\$167.38	\$133.83	25.1%	\$79.44	\$43.23	83.7%
Downtown Vancouver	19.6%	8.3%	11.3	\$174.12	\$120.64	44.3%	\$34.14	\$9.97	242.5%
Langley/Surrey	45.5%	27.1%	18.4	\$105.52	\$107.03	-1.4%	\$48.03	\$28.98	65.7%
Other Vancouver	36.8%	28.0%	8.8	\$117.64	\$104.60	12.5%	\$43.29	\$29.33	47.6%
<b>Vancouver Island</b>	<b>29.6%</b>	<b>19.5%</b>	<b>10.1</b>	<b>\$128.43</b>	<b>\$99.84</b>	<b>28.6%</b>	<b>\$38.01</b>	<b>\$19.48</b>	<b>95.1%</b>
Campbell River	51.5%	42.5%	9.0	\$107.12	\$75.47	41.9%	\$55.17	\$32.04	72.2%
Greater Victoria	23.8%	16.1%	7.7	\$122.90	\$101.83	20.7%	\$29.28	\$16.42	78.3%
Nanaimo	32.1%	18.1%	14.0	\$125.16	\$117.30	6.7%	\$40.14	\$21.19	89.4%
Parksville/Qualicum Beach	31.5%	20.4%	11.2	\$152.87	\$97.70	56.5%	\$48.19	\$19.90	142.2%
Other Vancouver Island	41.2%	24.0%	17.2	\$138.88	\$102.75	35.2%	\$57.21	\$24.69	131.7%
<b>Whistler Resort Area</b>	<b>6.7%</b>	<b>5.6%</b>	<b>1.1</b>	<b>\$178.62</b>	<b>\$120.88</b>	<b>47.8%</b>	<b>\$12.01</b>	<b>\$6.83</b>	<b>75.9%</b>
<b>Other British Columbia</b>	<b>38.5%</b>	<b>24.6%</b>	<b>13.9</b>	<b>\$111.16</b>	<b>\$100.47</b>	<b>10.6%</b>	<b>\$42.81</b>	<b>\$24.74</b>	<b>73.0%</b>
Abbotsford/Chilliwack	50.5%	29.6%	21.0	\$90.94	\$84.16	8.1%	\$45.95	\$24.89	84.6%
Kamloops	48.6%	26.9%	21.7	\$96.64	\$88.68	9.0%	\$46.97	\$23.82	97.1%
Kelowna	33.5%	20.9%	12.6	\$117.35	\$101.78	15.3%	\$39.28	\$21.26	84.8%
Penticton	23.2%	14.1%	9.0	\$115.93	\$106.63	8.7%	\$26.87	\$15.08	78.2%
Prince George	42.7%	29.2%	13.5	\$108.27	\$103.25	4.9%	\$46.18	\$30.14	53.2%
Other B.C. Communities	36.7%	24.7%	12.1	\$118.05	\$104.97	12.5%	\$43.36	\$25.89	67.5%
<b>NORTHWEST TERRITORIES</b>	<b>32.8%</b>	<b>23.7%</b>	<b>9.0</b>	<b>\$142.91</b>	<b>\$160.03</b>	<b>-10.7%</b>	<b>\$46.81</b>	<b>\$37.98</b>	<b>23.3%</b>
<b>YUKON</b>	<b>36.7%</b>	<b>27.8%</b>	<b>8.9</b>	<b>\$124.48</b>	<b>\$95.61</b>	<b>30.2%</b>	<b>\$45.64</b>	<b>\$26.53</b>	<b>72.0%</b>
<b>CANADA</b>	<b>28.3%</b>	<b>18.8%</b>	<b>9.6</b>	<b>\$112.27</b>	<b>\$101.65</b>	<b>10.4%</b>	<b>\$31.80</b>	<b>\$19.08</b>	<b>66.7%</b>

\* Based on the operating results of 244,170 rooms (unweighted data)

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Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2021	2020	**Point Change	2021	2020	Variance	2021	2020	Variance
<b>ATLANTIC CANADA</b>	<b>23.0%</b>	<b>29.9%</b>	<b>-6.8</b>	<b>\$94.91</b>	<b>\$117.65</b>	<b>-19.3%</b>	<b>\$21.87</b>	<b>\$35.15</b>	<b>-37.8%</b>
<b>NEWFOUNDLAND</b>	<b>22.3%</b>	<b>24.1%</b>	<b>-1.8</b>	<b>\$91.05</b>	<b>\$115.92</b>	<b>-21.5%</b>	<b>\$20.27</b>	<b>\$27.93</b>	<b>-27.4%</b>
St. John's	21.0%	23.3%	-2.4	\$86.89	\$112.74	-22.9%	\$18.21	\$26.29	-30.7%
<b>PRINCE EDWARD ISLAND</b>	<b>19.5%</b>	<b>26.8%</b>	<b>-7.2</b>	<b>\$95.05</b>	<b>\$115.54</b>	<b>-17.7%</b>	<b>\$18.55</b>	<b>\$30.92</b>	<b>-40.0%</b>
<b>NOVA SCOTIA</b>	<b>25.9%</b>	<b>33.8%</b>	<b>-8.0</b>	<b>\$93.85</b>	<b>\$119.18</b>	<b>-21.3%</b>	<b>\$24.27</b>	<b>\$40.33</b>	<b>-39.8%</b>
Halifax/Dartmouth	23.4%	35.6%	-12.2	\$90.99	\$122.74	-25.9%	\$21.28	\$43.72	-51.3%
Other Nova Scotia	31.7%	29.7%	1.9	\$98.79	\$109.33	-9.6%	\$31.27	\$32.50	-3.8%
<b>NEW BRUNSWICK</b>	<b>21.1%</b>	<b>28.5%</b>	<b>-7.4</b>	<b>\$96.75</b>	<b>\$113.95</b>	<b>-15.1%</b>	<b>\$20.38</b>	<b>\$32.42</b>	<b>-37.1%</b>
Moncton	21.1%	33.6%	-12.5	\$91.73	\$117.43	-21.9%	\$19.35	\$39.43	-50.9%
Other New Brunswick	21.0%	26.0%	-4.9	\$99.53	\$111.77	-10.9%	\$20.95	\$29.03	-27.8%
<b>CENTRAL CANADA</b>	<b>27.1%</b>	<b>38.1%</b>	<b>-11.0</b>	<b>\$110.00</b>	<b>\$143.97</b>	<b>-23.6%</b>	<b>\$29.75</b>	<b>\$54.81</b>	<b>-45.7%</b>
<b>QUEBEC</b>	<b>19.8%</b>	<b>37.0%</b>	<b>-17.3</b>	<b>\$129.54</b>	<b>\$155.38</b>	<b>-16.6%</b>	<b>\$25.60</b>	<b>\$57.52</b>	<b>-55.5%</b>
Greater Quebec City	14.9%	34.8%	-19.9	\$114.01	\$147.32	-22.6%	\$16.98	\$51.27	-66.9%
Other Quebec	26.0%	38.9%	-12.9	\$130.58	\$163.43	-20.1%	\$33.91	\$63.56	-46.6%
Greater Montreal	18.2%	36.7%	-18.5	\$132.38	\$153.43	-13.7%	\$24.07	\$56.33	-57.3%
Downtown Montreal	9.2%	32.6%	-23.5	\$131.45	\$164.29	-20.0%	\$12.03	\$53.61	-77.6%
Montreal Airport/Laval	31.8%	44.2%	-12.3	\$140.38	\$146.30	-4.0%	\$44.71	\$64.60	-30.8%
<b>ONTARIO</b>	<b>29.5%</b>	<b>38.4%</b>	<b>-8.9</b>	<b>\$105.60</b>	<b>\$140.64</b>	<b>-24.9%</b>	<b>\$31.17</b>	<b>\$54.03</b>	<b>-42.3%</b>
Greater Toronto Area (GTA)	31.1%	41.0%	-9.9	\$109.09	\$159.56	-31.6%	\$33.96	\$65.40	-48.1%
Downtown Toronto	12.0%	35.5%	-23.4	\$141.98	\$219.88	-35.4%	\$17.09	\$78.02	-78.1%
Toronto Airport	42.6%	49.9%	-7.3	\$134.43	\$151.78	-11.4%	\$57.29	\$75.80	-24.4%
GTA West	35.6%	42.4%	-6.7	\$92.91	\$123.46	-24.7%	\$33.10	\$52.31	-36.7%
GTA East/North	45.6%	42.3%	3.4	\$91.93	\$123.98	-25.9%	\$41.96	\$52.41	-19.9%
Eastern Ontario	31.3%	36.6%	-5.3	\$104.22	\$115.35	-9.6%	\$32.62	\$42.22	-22.7%
Kingston	26.1%	37.0%	-10.9	\$95.30	\$118.16	-19.3%	\$24.87	\$43.74	-43.1%
Other Eastern Ontario	33.9%	36.4%	-2.5	\$107.64	\$114.13	-5.7%	\$36.48	\$41.57	-12.2%
Ottawa	24.9%	43.6%	-18.7	\$111.42	\$151.13	-26.3%	\$27.75	\$65.87	-57.9%
Downtown Ottawa	19.2%	43.7%	-24.5	\$124.54	\$170.05	-26.8%	\$23.89	\$74.36	-67.9%
Ottawa West	33.3%	46.2%	-12.9	\$101.18	\$130.34	-22.4%	\$33.69	\$60.26	-44.1%
Ottawa East	27.4%	37.0%	-9.6	\$103.82	\$124.04	-16.3%	\$28.45	\$45.87	-38.0%
Southern Ontario	26.2%	33.0%	-6.9	\$93.66	\$112.77	-16.9%	\$24.50	\$37.22	-34.2%
London	35.6%	45.4%	-9.8	\$82.69	\$111.67	-26.0%	\$29.47	\$50.71	-41.9%
Windsor	34.5%	35.6%	-1.1	\$98.59	\$112.24	-12.2%	\$34.03	\$40.01	-14.9%
Kitchener/Waterloo/Cambridge/Guelph	30.3%	37.8%	-7.5	\$89.17	\$116.37	-23.4%	\$27.02	\$43.99	-38.6%
Hamilton/Brantford	38.9%	37.4%	1.4	\$101.36	\$118.08	-14.2%	\$39.38	\$44.20	-10.9%
Niagara Falls	12.0%	25.7%	-13.7	\$102.35	\$112.46	-9.0%	\$12.26	\$28.85	-57.5%
Other Niagara Region	30.2%	26.7%	3.4	\$85.70	\$107.47	-20.3%	\$25.85	\$28.74	-10.1%
Other Southern Ontario	37.2%	34.0%	3.2	\$95.75	\$107.69	-11.1%	\$35.60	\$36.61	-2.7%
Central Ontario	29.0%	35.2%	-6.2	\$110.58	\$131.08	-15.6%	\$32.10	\$46.14	-30.4%
North Eastern Ontario	32.6%	35.9%	-3.3	\$104.64	\$117.83	-11.2%	\$34.12	\$42.28	-19.3%
North Bay	28.6%	31.9%	-3.4	\$90.51	\$110.76	-18.3%	\$25.86	\$35.38	-26.9%
Sudbury	32.1%	38.7%	-6.7	\$105.52	\$116.61	-9.5%	\$33.83	\$45.14	-25.1%
North Central Ontario									
Sault Ste. Marie	25.5%	33.0%	-7.5	\$92.78	\$104.43	-11.2%	\$23.67	\$34.47	-31.3%
North Western Ontario	43.0%	47.4%	-4.4	\$121.04	\$123.96	-2.4%	\$52.10	\$58.80	-11.4%
Thunder Bay	39.5%	45.5%	-6.0	\$119.70	\$122.75	-2.5%	\$47.30	\$55.90	-15.4%

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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## REPORT OF ROOMS OPERATIONS BY LOCATION FIVE MONTHS ENDED MAY 2021

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2021	2020	Point Change	2021	2020	Variance	2021	2020	Variance
<b>WESTERN CANADA</b>	<b>29.9%</b>	<b>35.8%</b>	<b>-6.0</b>	<b>\$116.62</b>	<b>\$138.49</b>	<b>-15.8%</b>	<b>\$34.83</b>	<b>\$49.63</b>	<b>-29.8%</b>
<b>MANITOBA</b>	<b>28.5%</b>	<b>38.4%</b>	<b>-9.9</b>	<b>\$110.20</b>	<b>\$119.96</b>	<b>-8.1%</b>	<b>\$31.37</b>	<b>\$46.05</b>	<b>-31.9%</b>
Winnipeg	26.0%	38.7%	-12.7	\$110.55	\$121.00	-8.6%	\$28.78	\$46.88	-38.6%
Brandon	26.3%	33.0%	-6.7	\$92.69	\$111.46	-16.8%	\$24.41	\$36.82	-33.7%
Other Manitoba	38.0%	40.4%	-2.3	\$116.88	\$120.57	-3.1%	\$44.43	\$48.65	-8.7%
<b>SASKATCHEWAN</b>	<b>28.8%</b>	<b>34.2%</b>	<b>-5.4</b>	<b>\$99.69</b>	<b>\$112.61</b>	<b>-11.5%</b>	<b>\$28.76</b>	<b>\$38.52</b>	<b>-25.4%</b>
Regina	23.8%	33.8%	-10.1	\$89.08	\$113.23	-21.3%	\$21.17	\$38.30	-44.7%
Saskatoon	28.1%	37.0%	-8.9	\$101.35	\$117.89	-14.0%	\$28.51	\$43.62	-34.6%
Other Saskatchewan	33.2%	32.0%	1.3	\$103.94	\$106.58	-2.5%	\$34.54	\$34.06	1.4%
<b>ALBERTA (excl. Alta Resorts)</b>	<b>25.4%</b>	<b>31.0%</b>	<b>-5.6</b>	<b>\$100.03</b>	<b>\$117.97</b>	<b>-15.2%</b>	<b>\$25.39</b>	<b>\$36.58</b>	<b>-30.6%</b>
<b>Calgary</b>	<b>19.7%</b>	<b>31.0%</b>	<b>-11.3</b>	<b>\$103.71</b>	<b>\$127.60</b>	<b>-18.7%</b>	<b>\$20.44</b>	<b>\$39.53</b>	<b>-48.3%</b>
Calgary Airport	22.9%	32.9%	-10.0	\$100.91	\$107.43	-6.1%	\$23.10	\$35.37	-34.7%
Calgary Downtown	10.9%	29.6%	-18.7	\$126.18	\$172.44	-26.8%	\$13.71	\$50.97	-73.1%
Calgary Northwest	35.4%	30.4%	5.0	\$88.91	\$101.98	-12.8%	\$31.47	\$31.01	1.5%
Calgary South	21.9%	29.2%	-7.3	\$100.57	\$116.22	-13.5%	\$21.98	\$33.88	-35.1%
<b>Edmonton</b>	<b>24.3%</b>	<b>31.8%</b>	<b>-7.5</b>	<b>\$90.13</b>	<b>\$118.54</b>	<b>-24.0%</b>	<b>\$21.91</b>	<b>\$37.68</b>	<b>-41.8%</b>
Downtown Edmonton	14.5%	30.5%	-16.0	\$125.30	\$149.10	-16.0%	\$18.15	\$45.51	-60.1%
Edmonton South	28.1%	31.1%	-3.1	\$83.86	\$103.08	-18.7%	\$23.52	\$32.09	-26.7%
Edmonton West	25.1%	33.4%	-8.3	\$87.13	\$111.02	-21.5%	\$21.89	\$37.13	-41.0%
<b>Other Alberta</b>	<b>30.0%</b>	<b>30.5%</b>	<b>-0.5</b>	<b>\$103.70</b>	<b>\$111.57</b>	<b>-7.0%</b>	<b>\$31.09</b>	<b>\$34.05</b>	<b>-8.7%</b>
Lethbridge	23.0%	26.8%	-3.7	\$91.86	\$103.50	-11.2%	\$21.14	\$27.69	-23.7%
Red Deer	21.9%	21.8%	0.2	\$87.86	\$102.92	-14.6%	\$19.28	\$22.43	-14.0%
Other Alberta Communities	31.9%	32.3%	-0.4	\$106.63	\$113.62	-6.1%	\$34.05	\$36.70	-7.2%
<b>Alberta Resorts</b>	<b>27.8%</b>	<b>35.2%</b>	<b>-7.4</b>	<b>\$210.50</b>	<b>\$224.62</b>	<b>-6.3%</b>	<b>\$58.54</b>	<b>\$79.04</b>	<b>-25.9%</b>
<b>BRITISH COLUMBIA</b>	<b>35.2%</b>	<b>40.9%</b>	<b>-5.7</b>	<b>\$127.23</b>	<b>\$158.15</b>	<b>-19.5%</b>	<b>\$44.81</b>	<b>\$64.73</b>	<b>-30.8%</b>
<b>Greater Vancouver</b>	<b>33.0%</b>	<b>45.7%</b>	<b>-12.7</b>	<b>\$139.76</b>	<b>\$164.42</b>	<b>-15.0%</b>	<b>\$46.14</b>	<b>\$75.19</b>	<b>-38.6%</b>
Airport (Richmond)	48.4%	52.2%	-3.8	\$157.08	\$150.16	4.6%	\$76.04	\$78.38	-3.0%
Downtown Vancouver	21.2%	41.4%	-20.2	\$158.62	\$197.22	-19.6%	\$33.55	\$81.55	-58.9%
Langley/Surrey	47.6%	46.0%	1.6	\$102.04	\$119.53	-14.6%	\$48.58	\$55.01	-11.7%
Other Vancouver	40.9%	49.6%	-8.7	\$110.65	\$130.11	-15.0%	\$45.25	\$64.48	-29.8%
<b>Vancouver Island</b>	<b>38.4%</b>	<b>38.2%</b>	<b>0.2</b>	<b>\$118.24</b>	<b>\$126.37</b>	<b>-6.4%</b>	<b>\$45.44</b>	<b>\$48.29</b>	<b>-5.9%</b>
Campbell River	54.6%	45.0%	9.6	\$99.17	\$97.35	1.9%	\$54.17	\$43.85	23.5%
Greater Victoria	34.4%	37.7%	-3.3	\$112.09	\$131.23	-14.6%	\$38.61	\$49.53	-22.0%
Nanaimo	33.7%	38.2%	-4.4	\$121.04	\$131.30	-7.8%	\$40.81	\$50.11	-18.6%
Parksville/Qualicum Beach	43.7%	34.9%	8.8	\$130.43	\$117.24	11.3%	\$57.00	\$40.91	39.3%
Other Vancouver Island	46.7%	40.0%	6.7	\$131.62	\$122.02	7.9%	\$61.51	\$48.80	26.0%
<b>Whistler Resort Area</b>	<b>19.3%</b>	<b>49.3%</b>	<b>-30.0</b>	<b>\$265.68</b>	<b>\$436.00</b>	<b>-39.1%</b>	<b>\$51.31</b>	<b>\$215.14</b>	<b>-76.2%</b>
<b>Other British Columbia</b>	<b>38.9%</b>	<b>35.7%</b>	<b>3.2</b>	<b>\$108.92</b>	<b>\$112.45</b>	<b>-3.1%</b>	<b>\$42.41</b>	<b>\$40.14</b>	<b>5.7%</b>
Abbotsford/Chilliwack	51.4%	48.8%	2.6	\$88.64	\$95.44	-7.1%	\$45.60	\$46.60	-2.2%
Kamloops	42.9%	32.8%	10.1	\$94.02	\$96.86	-2.9%	\$40.31	\$31.73	27.0%
Kelowna	34.0%	32.3%	1.7	\$108.13	\$117.26	-7.8%	\$36.81	\$37.88	-2.8%
Penticton	24.3%	21.5%	2.8	\$102.33	\$109.62	-6.7%	\$24.86	\$23.59	5.4%
Prince George	41.0%	39.9%	1.1	\$108.14	\$109.98	-1.7%	\$44.31	\$43.90	0.9%
Other B.C. Communities	38.8%	36.1%	2.6	\$117.09	\$118.00	-0.8%	\$45.37	\$42.65	6.4%
<b>NORTHWEST TERRITORIES</b>	<b>35.9%</b>	<b>57.1%</b>	<b>-21.3</b>	<b>\$148.48</b>	<b>\$154.08</b>	<b>-3.6%</b>	<b>\$53.24</b>	<b>\$88.04</b>	<b>-39.5%</b>
<b>YUKON</b>	<b>30.2%</b>	<b>38.0%</b>	<b>-7.7</b>	<b>\$110.44</b>	<b>\$125.12</b>	<b>-11.7%</b>	<b>\$33.38</b>	<b>\$47.50</b>	<b>-29.7%</b>
<b>CANADA</b>	<b>28.1%</b>	<b>36.4%</b>	<b>-8.3</b>	<b>\$112.40</b>	<b>\$139.89</b>	<b>-19.7%</b>	<b>\$31.57</b>	<b>\$50.97</b>	<b>-38.1%</b>

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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## REGIONAL REPORT OF ROOMS OPERATIONS BY PROPERTY SIZE, PROPERTY TYPE AND PRICE LEVEL MONTH OF MAY 2021\*

### ATLANTIC

	Occupancy Percentage			Average Daily Rate		
	2021	2020	**Point Change	2021	2020	Variance
<b>Property Size</b>						
Under 50 rooms	21.8%	20.8%	1.0	\$99.34	\$85.15	16.7%
50-75 rooms	26.6%	19.3%	7.3	\$88.87	\$93.83	-5.3%
76-125 rooms	27.5%	16.1%	11.4	\$92.61	\$98.47	-6.0%
126-200 rooms	19.2%	15.4%	3.8	\$96.74	\$97.76	-1.0%
201-500 rooms	16.2%	5.3%	10.9	\$104.45	\$107.75	-3.1%
Over 500 rooms	N/A	N/A	N/A	N/A	N/A	N/A
<b>Total</b>	<b>22.8%</b>	<b>14.7%</b>	<b>8.1</b>	<b>\$94.68</b>	<b>\$97.42</b>	<b>-2.8%</b>
<b>Property Type</b>						
Limited Service	27.0%	17.6%	9.4	\$94.35	\$98.28	-4.0%
Full Service	17.8%	10.8%	7.0	\$90.91	\$91.72	-0.9%
Suite Hotel	29.5%	16.3%	13.2	\$95.49	\$109.23	-12.6%
Resort	N/A	N/A	N/A	N/A	N/A	N/A
<b>Total</b>	<b>22.8%</b>	<b>14.7%</b>	<b>8.1</b>	<b>\$94.68</b>	<b>\$97.42</b>	<b>-2.8%</b>
<b>Price Level</b>						
Budget	23.1%	17.1%	6.0	\$82.73	\$91.02	-9.1%
Mid-Price	22.6%	14.1%	8.5	\$94.69	\$99.24	-4.6%
Upscale	25.0%	13.2%	11.9	\$140.26	\$105.31	33.2%
<b>Total</b>	<b>22.8%</b>	<b>14.7%</b>	<b>8.1</b>	<b>\$94.68</b>	<b>\$97.42</b>	<b>-2.8%</b>

### CENTRAL

	Occupancy Percentage			Average Daily Rate		
	2021	2020	**Point Change	2021	2020	Variance
<b>Property Size</b>						
Under 50 rooms	34.1%	26.2%	8.0	\$95.98	\$90.67	5.8%
50-75 rooms	39.2%	26.9%	12.3	\$98.52	\$96.69	1.9%
76-125 rooms	36.8%	24.6%	12.2	\$105.26	\$97.01	8.5%
126-200 rooms	30.1%	20.9%	9.3	\$107.28	\$97.25	10.3%
201-500 rooms	21.8%	12.6%	9.2	\$134.42	\$115.28	16.6%
Over 500 rooms	11.0%	6.2%	4.8	\$121.20	\$104.54	15.9%
<b>Total</b>	<b>28.4%</b>	<b>18.8%</b>	<b>9.6</b>	<b>\$110.82</b>	<b>\$99.76</b>	<b>11.1%</b>
<b>Property Type</b>						
Limited Service	37.6%	26.5%	11.1	\$97.54	\$93.62	4.2%
Full Service	22.1%	13.1%	9.0	\$122.59	\$101.85	20.4%
Suite Hotel	39.0%	22.7%	16.3	\$110.95	\$116.31	-4.6%
Resort	10.3%	2.1%	8.1	\$168.98	\$91.14	85.4%
<b>Total</b>	<b>28.4%</b>	<b>18.8%</b>	<b>9.6</b>	<b>\$110.82</b>	<b>\$99.76</b>	<b>11.1%</b>
<b>Price Level</b>						
Budget	35.6%	29.4%	6.2	\$95.86	\$87.14	10.0%
Mid-Price	30.3%	17.7%	12.6	\$109.83	\$105.70	3.9%
Upscale	10.8%	4.6%	6.2	\$190.08	\$137.84	37.9%
<b>Total</b>	<b>28.4%</b>	<b>18.8%</b>	<b>9.6</b>	<b>\$110.82</b>	<b>\$99.76</b>	<b>11.1%</b>

### WESTERN

	Occupancy Percentage			Average Daily Rate		
	2021	2020	**Point Change	2021	2020	Variance
<b>Property Size</b>						
Under 50 rooms	36.8%	29.1%	7.7	\$95.84	\$90.72	5.6%
50-75 rooms	35.5%	24.9%	10.6	\$101.64	\$91.84	10.7%
76-125 rooms	34.7%	21.6%	13.1	\$106.98	\$101.35	5.6%
126-200 rooms	28.1%	17.9%	10.2	\$115.94	\$108.28	7.1%
201-500 rooms	21.5%	12.5%	9.0	\$147.35	\$127.42	15.6%
Over 500 rooms	7.9%	2.9%	5.1	\$221.38	\$129.15	71.4%
<b>Total</b>	<b>29.1%</b>	<b>19.3%</b>	<b>9.8</b>	<b>\$115.79</b>	<b>\$103.73</b>	<b>11.6%</b>
<b>Property Type</b>						
Limited Service	35.0%	23.5%	11.5	\$100.82	\$96.33	4.7%
Full Service	24.6%	15.1%	9.4	\$125.88	\$113.08	11.3%
Suite Hotel	36.5%	25.5%	11.0	\$114.79	\$114.59	0.2%
Resort	17.8%	11.8%	6.0	\$201.96	\$111.79	80.7%
<b>Total</b>	<b>29.1%</b>	<b>19.3%</b>	<b>9.8</b>	<b>\$115.79</b>	<b>\$103.73</b>	<b>11.6%</b>
<b>Price Level</b>						
Budget	35.1%	26.0%	9.1	\$98.16	\$88.53	10.9%
Mid-Price	30.2%	18.0%	12.2	\$112.64	\$106.30	6.0%
Upscale	15.4%	14.3%	1.1	\$201.27	\$146.93	37.0%
<b>Total</b>	<b>29.1%</b>	<b>19.3%</b>	<b>9.8</b>	<b>\$115.79</b>	<b>\$103.73</b>	<b>11.6%</b>

### CANADA \*

	Occupancy Percentage			Average Daily Rate		
	2021	2020	**Point Change	2021	2020	Variance
<b>Property Size</b>						
Under 50 rooms	35.4%	28.0%	7.4	\$95.95	\$90.59	5.9%
50-75 rooms	36.0%	25.0%	11.0	\$99.41	\$93.76	6.0%
76-125 rooms	34.9%	22.4%	12.5	\$105.24	\$99.29	6.0%
126-200 rooms	28.3%	18.9%	9.4	\$110.67	\$102.45	8.0%
201-500 rooms	21.3%	12.1%	9.1	\$138.97	\$121.24	14.6%
Over 500 rooms	10.2%	5.7%	4.4	\$142.18	\$106.35	33.7%
<b>Total</b>	<b>28.3%</b>	<b>18.8%</b>	<b>9.6</b>	<b>\$112.27</b>	<b>\$101.65</b>	<b>10.4%</b>
<b>Property Type</b>						
Limited Service	35.3%	24.1%	11.2	\$99.02	\$95.37	3.8%
Full Service	22.9%	13.9%	8.9	\$122.37	\$106.88	14.5%
Suite Hotel	37.7%	23.3%	14.4	\$111.68	\$115.45	-3.3%
Resort	15.9%	10.4%	5.5	\$194.01	\$111.83	73.5%
<b>Total</b>	<b>28.3%</b>	<b>18.8%</b>	<b>9.6</b>	<b>\$112.27</b>	<b>\$101.65</b>	<b>10.4%</b>
<b>Price Level</b>						
Budget	34.5%	27.1%	7.5	\$96.26	\$87.91	9.5%
Mid-Price	29.6%	17.6%	12.0	\$110.24	\$105.62	4.4%
Upscale	13.2%	8.5%	4.7	\$193.83	\$142.84	35.7%
<b>Total</b>	<b>28.3%</b>	<b>18.8%</b>	<b>9.6</b>	<b>\$112.27</b>	<b>\$101.65</b>	<b>10.4%</b>

\* Based on the operating results of 244,170 rooms (unweighted data)

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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NATIONAL MARKET REPORT • A MONTHLY PROFESSIONAL PUBLICATION

REGIONAL REPORT OF ROOMS OPERATIONS  
BY PROPERTY SIZE, PROPERTY TYPE AND PRICE LEVEL  
FIVE MONTHS ENDED MAY 2021

ATLANTIC

	Occupancy Percentage			Average Daily Rate		
	2021	2020	**Point Change	2021	2020	Variance
<b>Property Size</b>						
Under 50 rooms	19.0%	24.9%	-5.8	\$99.85	\$108.20	-7.7%
50-75 rooms	26.1%	27.5%	-1.4	\$90.37	\$100.69	-10.3%
76-125 rooms	25.5%	30.9%	-5.4	\$93.93	\$114.47	-17.9%
126-200 rooms	22.7%	32.5%	-9.8	\$98.97	\$123.86	-20.1%
201-500 rooms	17.2%	26.7%	-9.5	\$95.50	\$129.81	-26.4%
Over 500 rooms	N/A	N/A	N/A	N/A	N/A	N/A
<b>Total</b>	<b>23.0%</b>	<b>29.9%</b>	<b>-6.8</b>	<b>\$94.91</b>	<b>\$117.65</b>	<b>-19.3%</b>
<b>Property Type</b>						
Limited Service	25.5%	30.5%	-5.0	\$95.90	\$114.36	-16.1%
Full Service	19.4%	29.1%	-9.7	\$91.79	\$119.81	-23.4%
Suite Hotel	36.3%	36.4%	-0.1	\$97.21	\$127.44	-23.7%
Resort	N/A	N/A	N/A	N/A	N/A	N/A
<b>Total</b>	<b>23.0%</b>	<b>29.9%</b>	<b>-6.8</b>	<b>\$94.91</b>	<b>\$117.65</b>	<b>-19.3%</b>
<b>Price Level</b>						
Budget	22.5%	24.9%	-2.3	\$85.03	\$97.00	-12.3%
Mid-Price	23.3%	31.1%	-7.8	\$95.64	\$120.99	-20.9%
Upscale	20.7%	30.3%	-9.7	\$126.78	\$136.56	-7.2%
<b>Total</b>	<b>23.0%</b>	<b>29.9%</b>	<b>-6.8</b>	<b>\$94.91</b>	<b>\$117.65</b>	<b>-19.3%</b>

CENTRAL

	Occupancy Percentage			Average Daily Rate		
	2021	2020	**Point Change	2021	2020	Variance
<b>Property Size</b>						
Under 50 rooms	31.4%	34.3%	-2.9	\$97.73	\$114.03	-14.3%
50-75 rooms	36.7%	37.5%	-0.8	\$97.15	\$109.09	-10.9%
76-125 rooms	34.2%	39.4%	-5.2	\$103.19	\$120.31	-14.2%
126-200 rooms	29.7%	40.0%	-10.3	\$105.71	\$134.56	-21.4%
201-500 rooms	20.3%	39.4%	-19.1	\$134.02	\$170.11	-21.2%
Over 500 rooms	12.0%	31.1%	-19.2	\$127.83	\$195.59	-34.6%
<b>Total</b>	<b>27.1%</b>	<b>38.1%</b>	<b>-11.0</b>	<b>\$110.00</b>	<b>\$143.97</b>	<b>-23.6%</b>
<b>Property Type</b>						
Limited Service	35.4%	39.1%	-3.7	\$96.62	\$110.19	-12.3%
Full Service	20.9%	36.4%	-15.5	\$118.80	\$159.56	-25.5%
Suite Hotel	38.0%	42.8%	-4.8	\$110.46	\$144.48	-23.6%
Resort	15.4%	44.1%	-28.7	\$205.95	\$225.09	-8.5%
<b>Total</b>	<b>27.1%</b>	<b>38.1%</b>	<b>-11.0</b>	<b>\$110.00</b>	<b>\$143.97</b>	<b>-23.6%</b>
<b>Price Level</b>						
Budget	34.0%	38.3%	-4.4	\$92.61	\$97.10	-4.6%
Mid-Price	28.7%	38.3%	-9.6	\$108.93	\$141.46	-23.0%
Upscale	11.1%	36.6%	-25.5	\$192.37	\$228.22	-15.7%
<b>Total</b>	<b>27.1%</b>	<b>38.1%</b>	<b>-11.0</b>	<b>\$110.00</b>	<b>\$143.97</b>	<b>-23.6%</b>

WESTERN

	Occupancy Percentage			Average Daily Rate		
	2021	2020	**Point Change	2021	2020	Variance
<b>Property Size</b>						
Under 50 rooms	36.1%	35.1%	1.0	\$95.14	\$100.39	-5.2%
50-75 rooms	36.6%	36.0%	0.6	\$100.24	\$103.83	-3.5%
76-125 rooms	34.4%	35.8%	-1.5	\$105.88	\$118.26	-10.5%
126-200 rooms	29.5%	35.0%	-5.4	\$115.55	\$128.93	-10.4%
201-500 rooms	22.6%	36.1%	-13.5	\$146.99	\$178.59	-17.7%
Over 500 rooms	12.1%	40.1%	-28.0	\$257.16	\$277.59	-7.4%
<b>Total</b>	<b>29.9%</b>	<b>35.8%</b>	<b>-6.0</b>	<b>\$116.62</b>	<b>\$138.49</b>	<b>-15.8%</b>
<b>Property Type</b>						
Limited Service	34.3%	34.9%	-0.6	\$98.85	\$106.35	-7.0%
Full Service	25.3%	35.7%	-10.4	\$123.36	\$145.53	-15.2%
Suite Hotel	36.2%	41.4%	-5.2	\$116.35	\$148.35	-21.6%
Resort	27.6%	38.3%	-10.7	\$204.59	\$268.58	-23.8%
<b>Total</b>	<b>29.9%</b>	<b>35.8%</b>	<b>-6.0</b>	<b>\$116.62</b>	<b>\$138.49</b>	<b>-15.8%</b>
<b>Price Level</b>						
Budget	36.0%	36.2%	-0.2	\$94.26	\$95.01	-0.8%
Mid-Price	30.3%	34.8%	-4.6	\$112.07	\$126.24	-11.2%
Upscale	19.6%	41.0%	-21.4	\$208.41	\$255.50	-18.4%
<b>Total</b>	<b>29.9%</b>	<b>35.8%</b>	<b>-6.0</b>	<b>\$116.62</b>	<b>\$138.49</b>	<b>-15.8%</b>

CANADA

	Occupancy Percentage			Average Daily Rate		
	2021	2020	**Point Change	2021	2020	Variance
<b>Property Size</b>						
Under 50 rooms	33.9%	34.5%	-0.6	\$96.05	\$105.16	-8.7%
50-75 rooms	35.6%	35.7%	-0.1	\$98.32	\$105.58	-6.9%
76-125 rooms	33.5%	36.8%	-3.3	\$103.95	\$118.88	-12.6%
126-200 rooms	29.0%	37.0%	-7.9	\$109.89	\$131.25	-16.3%
201-500 rooms	21.1%	37.2%	-16.0	\$138.38	\$172.28	-19.7%
Over 500 rooms	12.0%	33.2%	-21.2	\$163.63	\$218.21	-25.0%
<b>Total</b>	<b>28.1%</b>	<b>36.4%</b>	<b>-8.3</b>	<b>\$112.40</b>	<b>\$139.89</b>	<b>-19.7%</b>
<b>Property Type</b>						
Limited Service	33.9%	36.1%	-2.1	\$97.76	\$108.50	-9.9%
Full Service	22.7%	35.6%	-12.9	\$119.35	\$151.46	-21.2%
Suite Hotel	37.3%	42.0%	-4.7	\$111.84	\$145.11	-22.9%
Resort	23.9%	39.2%	-15.4	\$203.22	\$255.09	-20.3%
<b>Total</b>	<b>28.1%</b>	<b>36.4%</b>	<b>-8.3</b>	<b>\$112.40</b>	<b>\$139.89</b>	<b>-19.7%</b>
<b>Price Level</b>						
Budget	34.1%	36.5%	-2.4	\$93.02	\$96.19	-3.3%
Mid-Price	29.0%	36.0%	-7.0	\$109.61	\$132.78	-17.4%
Upscale	15.2%	38.5%	-23.3	\$199.79	\$240.18	-16.8%
<b>Total</b>	<b>28.1%</b>	<b>36.4%</b>	<b>-8.3</b>	<b>\$112.40</b>	<b>\$139.89</b>	<b>-19.7%</b>

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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