

June 2020

# NATIONAL MARKET REPORT

TRENDS IN THE CANADIAN HOTEL INDUSTRY



## REPORT OF ROOMS OPERATIONS BY LOCATION MONTH OF JUNE 2020\*

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2020	2019	**Point Change	2020	2019	Variance	2020	2019	Variance
<b>ATLANTIC CANADA</b>	<b>19.0%</b>	<b>71.9%</b>	<b>-52.9</b>	<b>\$102.85</b>	<b>\$145.15</b>	<b>-29.1%</b>	<b>\$19.52</b>	<b>\$104.38</b>	<b>-81.3%</b>
<b>NEWFOUNDLAND</b>	<b>14.9%</b>	<b>72.3%</b>	<b>-57.3</b>	<b>\$106.93</b>	<b>\$145.81</b>	<b>-26.7%</b>	<b>\$15.95</b>	<b>\$105.36</b>	<b>-84.9%</b>
St. John's	14.4%	74.3%	-59.8	\$103.26	\$150.37	-31.3%	\$14.91	\$111.68	-86.6%
<b>PRINCE EDWARD ISLAND</b>	<b>16.2%</b>	<b>71.3%</b>	<b>-55.0</b>	<b>\$104.28</b>	<b>\$163.66</b>	<b>-36.3%</b>	<b>\$16.89</b>	<b>\$116.61</b>	<b>-85.5%</b>
<b>NOVA SCOTIA</b>	<b>20.5%</b>	<b>75.8%</b>	<b>-55.4</b>	<b>\$100.47</b>	<b>\$155.65</b>	<b>-35.5%</b>	<b>\$20.57</b>	<b>\$118.06</b>	<b>-82.6%</b>
Halifax/Dartmouth	18.5%	83.0%	-64.5	\$100.07	\$167.67	-40.3%	\$18.48	\$139.13	-86.7%
Other Nova Scotia	25.5%	60.8%	-35.3	\$101.19	\$121.13	-16.5%	\$25.81	\$73.70	-65.0%
<b>NEW BRUNSWICK</b>	<b>19.7%</b>	<b>68.2%</b>	<b>-48.5</b>	<b>\$104.03</b>	<b>\$129.14</b>	<b>-19.4%</b>	<b>\$20.54</b>	<b>\$88.13</b>	<b>-76.7%</b>
Moncton	20.8%	66.4%	-45.6	\$99.25	\$123.25	-19.5%	\$20.64	\$81.86	-74.8%
Other New Brunswick	19.3%	69.2%	-49.9	\$106.20	\$132.04	-19.6%	\$20.49	\$91.35	-77.6%
<b>CENTRAL CANADA</b>	<b>23.0%</b>	<b>77.9%</b>	<b>-54.9</b>	<b>\$105.90</b>	<b>\$178.81</b>	<b>-40.8%</b>	<b>\$24.32</b>	<b>\$139.24</b>	<b>-82.5%</b>
<b>QUEBEC</b>	<b>19.4%</b>	<b>78.2%</b>	<b>-58.7</b>	<b>\$111.64</b>	<b>\$200.86</b>	<b>-44.4%</b>	<b>\$21.69</b>	<b>\$157.01</b>	<b>-86.2%</b>
Greater Quebec City	13.1%	80.0%	-66.9	\$120.03	\$189.17	-36.5%	\$15.78	\$151.39	-89.6%
Other Quebec	24.3%	65.3%	-41.0	\$113.86	\$148.27	-23.2%	\$27.64	\$96.83	-71.5%
Greater Montreal	18.8%	84.0%	-65.2	\$108.44	\$224.07	-51.6%	\$20.42	\$188.31	-89.2%
Downtown Montreal	13.5%	84.3%	-70.9	\$93.26	\$267.73	-65.2%	\$12.55	\$225.73	-94.4%
Montreal Airport/Laval	24.4%	85.9%	-61.5	\$122.25	\$164.14	-25.5%	\$29.86	\$140.97	-78.8%
<b>ONTARIO</b>	<b>24.0%</b>	<b>77.7%</b>	<b>-53.7</b>	<b>\$104.48</b>	<b>\$171.55</b>	<b>-39.1%</b>	<b>\$25.09</b>	<b>\$133.34</b>	<b>-81.2%</b>
Greater Toronto Area (GTA)	21.0%	81.9%	-61.0	\$105.62	\$192.78	-45.2%	\$22.15	\$157.94	-86.0%
Downtown Toronto	7.9%	86.4%	-78.4	\$134.93	\$276.80	-51.3%	\$10.72	\$239.02	-95.5%
Toronto Airport	25.6%	81.5%	-55.9	\$109.69	\$154.48	-29.0%	\$28.05	\$125.87	-77.7%
GTA West	24.4%	79.1%	-54.7	\$96.84	\$136.91	-29.3%	\$23.62	\$108.24	-78.2%
GTA East/North	33.2%	78.6%	-45.4	\$100.31	\$138.76	-27.7%	\$33.28	\$109.07	-69.5%
Eastern Ontario	30.5%	71.6%	-41.1	\$103.83	\$134.61	-22.9%	\$31.68	\$96.35	-67.1%
Kingston	24.6%	73.3%	-48.6	\$96.99	\$146.85	-33.9%	\$23.91	\$107.58	-77.8%
Other Eastern Ontario	32.9%	70.7%	-37.8	\$105.93	\$127.92	-17.2%	\$34.89	\$90.43	-61.4%
Ottawa	22.5%	81.3%	-58.8	\$112.84	\$185.56	-39.2%	\$25.35	\$150.84	-83.2%
Downtown Ottawa	14.8%	84.1%	-69.3	\$130.33	\$208.07	-37.4%	\$19.28	\$175.07	-89.0%
Ottawa West	31.0%	83.1%	-52.1	\$105.69	\$159.30	-33.7%	\$32.77	\$132.39	-75.2%
Ottawa East	24.7%	69.1%	-44.4	\$103.29	\$149.31	-30.8%	\$25.55	\$103.19	-75.2%
Southern Ontario	21.4%	76.0%	-54.6	\$94.62	\$151.72	-37.6%	\$20.26	\$115.33	-82.4%
London	36.0%	70.3%	-34.2	\$80.99	\$120.43	-32.7%	\$29.18	\$84.61	-65.5%
Windsor	23.3%	62.2%	-38.8	\$96.31	\$123.67	-22.1%	\$22.49	\$76.91	-70.8%
Kitchener/Waterloo/Cambridge/Guelph	24.1%	70.5%	-46.4	\$92.11	\$133.57	-31.0%	\$22.23	\$94.18	-76.4%
Hamilton/Brantford	29.2%	78.9%	-49.7	\$100.86	\$139.57	-27.7%	\$29.42	\$110.10	-73.3%
Niagara Falls	13.0%	86.3%	-73.3	\$103.14	\$183.79	-43.9%	\$13.37	\$158.62	-91.6%
Other Niagara Region	21.2%	68.3%	-47.1	\$89.64	\$133.00	-32.6%	\$18.99	\$90.79	-79.1%
Other Southern Ontario	27.3%	69.0%	-41.7	\$98.03	\$121.98	-19.6%	\$26.76	\$84.21	-68.2%
Central Ontario	29.3%	65.2%	-35.9	\$110.91	\$152.10	-27.1%	\$32.52	\$99.25	-67.2%
North Eastern Ontario	32.7%	66.4%	-33.6	\$104.51	\$125.88	-17.0%	\$34.21	\$83.54	-59.0%
North Bay	33.8%	70.7%	-36.9	\$91.76	\$111.70	-17.9%	\$30.99	\$78.98	-60.8%
Sudbury	30.2%	66.3%	-36.1	\$109.01	\$125.34	-13.0%	\$32.96	\$83.11	-60.3%
North Central Ontario									
Sault Ste. Marie	30.4%	70.6%	-40.2	\$99.23	\$112.13	-11.5%	\$30.21	\$79.18	-61.9%
North Western Ontario	44.6%	77.9%	-33.3	\$116.34	\$131.34	-11.4%	\$51.91	\$102.29	-49.2%
Thunder Bay	35.7%	74.0%	-38.3	\$113.02	\$126.96	-11.0%	\$40.31	\$93.95	-57.1%

\* Based on the operating results of 214,986 rooms (unweighted data)

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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## REPORT OF ROOMS OPERATIONS BY LOCATION MONTH OF JUNE 2020\*

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2020	2019	**Point Change	2020	2019	Variance	2020	2019	Variance
<b>WESTERN CANADA</b>	<b>27.2%</b>	<b>70.0%</b>	<b>-42.8</b>	<b>\$116.15</b>	<b>\$184.83</b>	<b>-37.2%</b>	<b>\$31.65</b>	<b>\$129.41</b>	<b>-75.5%</b>
<b>MANITOBA</b>	<b>27.8%</b>	<b>72.6%</b>	<b>-44.8</b>	<b>\$111.11</b>	<b>\$128.09</b>	<b>-13.3%</b>	<b>\$30.89</b>	<b>\$93.00</b>	<b>-66.8%</b>
Winnipeg	23.9%	76.6%	-52.8	\$111.02	\$132.12	-16.0%	\$26.52	\$101.27	-73.8%
Brandon	28.7%	58.0%	-29.3	\$94.90	\$107.65	-11.8%	\$27.20	\$62.40	-56.4%
Other Manitoba	39.5%	67.2%	-27.7	\$118.10	\$122.81	-3.8%	\$46.67	\$82.55	-43.5%
<b>SASKATCHEWAN</b>	<b>26.7%</b>	<b>57.6%</b>	<b>-30.9</b>	<b>\$97.54</b>	<b>\$119.00</b>	<b>-18.0%</b>	<b>\$26.07</b>	<b>\$68.52</b>	<b>-62.0%</b>
Regina	20.6%	57.9%	-37.3	\$95.97	\$123.16	-22.1%	\$19.76	\$71.27	-72.3%
Saskatoon	24.6%	62.0%	-37.5	\$99.93	\$124.06	-19.5%	\$24.57	\$76.98	-68.1%
Other Saskatchewan	33.2%	53.3%	-20.1	\$96.80	\$110.14	-12.1%	\$32.09	\$58.68	-45.3%
<b>ALBERTA (excl. Alta Resorts)</b>	<b>23.9%</b>	<b>60.7%</b>	<b>-36.8</b>	<b>\$102.34</b>	<b>\$131.79</b>	<b>-22.4%</b>	<b>\$24.45</b>	<b>\$80.00</b>	<b>-69.4%</b>
<b>Calgary</b>	<b>17.7%</b>	<b>69.2%</b>	<b>-51.4</b>	<b>\$95.74</b>	<b>\$151.41</b>	<b>-36.8%</b>	<b>\$16.98</b>	<b>\$104.75</b>	<b>-83.8%</b>
Calgary Airport	19.3%	67.8%	-48.5	\$86.17	\$119.20	-27.7%	\$16.64	\$80.82	-79.4%
Downtown Calgary	9.8%	72.2%	-62.4	\$138.86	\$201.67	-31.1%	\$13.63	\$145.66	-90.6%
Calgary Northwest	23.3%	68.9%	-45.6	\$86.60	\$123.95	-30.1%	\$20.17	\$85.40	-76.4%
Calgary South	20.9%	66.6%	-45.7	\$95.44	\$136.33	-30.0%	\$19.98	\$90.79	-78.0%
<b>Edmonton</b>	<b>22.9%</b>	<b>61.7%</b>	<b>-38.8</b>	<b>\$101.94</b>	<b>\$125.67</b>	<b>-18.9%</b>	<b>\$23.30</b>	<b>\$77.50</b>	<b>-69.9%</b>
Downtown Edmonton	10.3%	68.9%	-58.6	\$113.20	\$159.71	-29.1%	\$11.69	\$110.03	-89.4%
Edmonton South	24.6%	57.5%	-32.9	\$93.45	\$111.00	-15.8%	\$23.03	\$63.85	-63.9%
Edmonton West	30.9%	63.5%	-32.6	\$100.54	\$114.36	-12.1%	\$31.10	\$72.61	-57.2%
<b>Other Alberta</b>	<b>28.5%</b>	<b>54.2%</b>	<b>-25.7</b>	<b>\$105.15</b>	<b>\$118.70</b>	<b>-11.4%</b>	<b>\$29.95</b>	<b>\$64.30</b>	<b>-53.4%</b>
Lethbridge	24.1%	61.1%	-36.9	\$90.60	\$110.02	-17.6%	\$21.88	\$67.20	-67.4%
Red Deer	15.8%	44.9%	-29.1	\$89.36	\$104.42	-14.4%	\$14.11	\$46.90	-69.9%
Other Alberta Communities	31.1%	54.4%	-23.3	\$108.25	\$122.33	-11.5%	\$33.70	\$66.59	-49.4%
<b>Alberta Resorts</b>	<b>29.1%</b>	<b>84.3%</b>	<b>-55.2</b>	<b>\$212.77</b>	<b>\$379.93</b>	<b>-44.0%</b>	<b>\$61.83</b>	<b>\$320.28</b>	<b>-80.7%</b>
<b>BRITISH COLUMBIA</b>	<b>30.6%</b>	<b>80.8%</b>	<b>-50.2</b>	<b>\$123.85</b>	<b>\$224.09</b>	<b>-44.7%</b>	<b>\$37.84</b>	<b>\$180.98</b>	<b>-79.1%</b>
<b>Greater Vancouver</b>	<b>24.5%</b>	<b>90.2%</b>	<b>-65.7</b>	<b>\$131.58</b>	<b>\$282.63</b>	<b>-53.4%</b>	<b>\$32.24</b>	<b>\$254.95</b>	<b>-87.4%</b>
Airport (Richmond)	41.2%	88.4%	-47.3	\$136.85	\$227.43	-39.8%	\$56.32	\$201.11	-72.0%
Downtown Vancouver	13.7%	92.2%	-78.5	\$146.84	\$341.72	-57.0%	\$20.13	\$314.92	-93.6%
Langley/Surrey	30.8%	86.4%	-55.5	\$111.23	\$168.12	-33.8%	\$34.28	\$145.18	-76.4%
Other Vancouver	30.8%	88.5%	-57.6	\$118.04	\$219.57	-46.2%	\$36.37	\$194.21	-81.3%
<b>Vancouver Island</b>	<b>29.5%</b>	<b>79.6%</b>	<b>-50.1</b>	<b>\$130.31</b>	<b>\$209.38</b>	<b>-37.8%</b>	<b>\$38.50</b>	<b>\$166.72</b>	<b>-76.9%</b>
Campbell River	54.0%	85.0%	-31.0	\$102.69	\$139.80	-26.5%	\$55.49	\$118.85	-53.3%
Greater Victoria	21.7%	82.5%	-60.7	\$125.73	\$228.01	-44.9%	\$27.33	\$188.01	-85.5%
Nanaimo	37.1%	82.7%	-45.6	\$124.43	\$155.79	-20.1%	\$46.17	\$128.83	-64.2%
Parksville/Qualicum Beach	36.3%	62.9%	-26.7	\$159.48	\$180.31	-11.6%	\$57.83	\$113.48	-49.0%
Other Vancouver Island	42.1%	75.2%	-33.0	\$137.52	\$204.47	-32.7%	\$57.94	\$153.68	-62.3%
<b>Whistler Resort Area</b>	<b>18.8%</b>	<b>72.6%</b>	<b>-53.8</b>	<b>\$177.88</b>	<b>\$231.83</b>	<b>-23.3%</b>	<b>\$33.46</b>	<b>\$168.36</b>	<b>-80.1%</b>
<b>Other British Columbia</b>	<b>38.8%</b>	<b>71.2%</b>	<b>-32.4</b>	<b>\$113.25</b>	<b>\$142.00</b>	<b>-20.2%</b>	<b>\$43.94</b>	<b>\$101.17</b>	<b>-56.6%</b>
Abbotsford/Chilliwack	38.0%	79.3%	-41.3	\$89.77	\$121.39	-26.0%	\$34.14	\$96.26	-64.5%
Kamloops	34.2%	80.5%	-46.3	\$95.86	\$124.85	-23.2%	\$32.80	\$100.56	-67.4%
Kelowna	38.9%	79.3%	-40.4	\$129.01	\$183.14	-29.6%	\$50.18	\$145.20	-65.4%
Penticton	33.0%	72.0%	-39.0	\$123.62	\$175.76	-29.7%	\$40.83	\$126.51	-67.7%
Prince George	43.7%	70.2%	-26.6	\$107.19	\$121.41	-11.7%	\$46.83	\$85.27	-45.1%
Other B.C. Communities	39.5%	66.1%	-26.6	\$116.39	\$137.27	-15.2%	\$45.99	\$90.79	-49.3%
<b>NORTHWEST TERRITORIES</b>	<b>24.3%</b>	<b>48.2%</b>	<b>-24.0</b>	<b>\$155.79</b>	<b>\$142.31</b>	<b>9.5%</b>	<b>\$37.79</b>	<b>\$68.62</b>	<b>-44.9%</b>
<b>YUKON</b>	<b>27.8%</b>	<b>83.6%</b>	<b>-55.8</b>	<b>\$106.92</b>	<b>\$170.14</b>	<b>-37.2%</b>	<b>\$29.70</b>	<b>\$142.26</b>	<b>-79.1%</b>
<b>CANADA</b>	<b>24.7%</b>	<b>73.8%</b>	<b>-49.1</b>	<b>\$111.17</b>	<b>\$179.18</b>	<b>-38.0%</b>	<b>\$27.51</b>	<b>\$132.28</b>	<b>-79.2%</b>

\* Based on the operating results of 214,986 rooms (unweighted data)

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## REPORT OF ROOMS OPERATIONS BY LOCATION SIX MONTHS ENDED JUNE 2020

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2020	2019	**Point Change	2020	2019	Variance	2020	2019	Variance
<b>ATLANTIC CANADA</b>	<b>28.3%</b>	<b>55.1%</b>	<b>-26.8</b>	<b>\$116.15</b>	<b>\$131.26</b>	<b>-11.5%</b>	<b>\$32.83</b>	<b>\$72.27</b>	<b>-54.6%</b>
<b>NEWFOUNDLAND</b>	<b>22.8%</b>	<b>49.2%</b>	<b>-26.5</b>	<b>\$115.13</b>	<b>\$128.78</b>	<b>-10.6%</b>	<b>\$26.20</b>	<b>\$63.38</b>	<b>-58.7%</b>
St. John's	21.9%	49.3%	-27.4	\$112.04	\$129.14	-13.2%	\$24.57	\$63.70	-61.4%
<b>PRINCE EDWARD ISLAND</b>	<b>25.6%</b>	<b>51.3%</b>	<b>-25.7</b>	<b>\$114.74</b>	<b>\$133.17</b>	<b>-13.8%</b>	<b>\$29.35</b>	<b>\$68.30</b>	<b>-57.0%</b>
<b>NOVA SCOTIA</b>	<b>32.1%</b>	<b>60.2%</b>	<b>-28.1</b>	<b>\$117.38</b>	<b>\$138.78</b>	<b>-15.4%</b>	<b>\$37.70</b>	<b>\$83.56</b>	<b>-54.9%</b>
Halifax/Dartmouth	33.1%	64.6%	-31.5	\$120.94	\$146.98	-17.7%	\$40.05	\$95.01	-57.8%
Other Nova Scotia	29.8%	50.8%	-21.0	\$108.03	\$116.65	-7.4%	\$32.16	\$59.28	-45.7%
<b>NEW BRUNSWICK</b>	<b>27.1%</b>	<b>53.3%</b>	<b>-26.3</b>	<b>\$112.76</b>	<b>\$122.01</b>	<b>-7.6%</b>	<b>\$30.51</b>	<b>\$65.05</b>	<b>-53.1%</b>
Moncton	31.6%	57.5%	-25.8	\$115.62	\$122.67	-5.7%	\$36.59	\$70.53	-48.1%
Other New Brunswick	24.9%	51.1%	-26.3	\$111.03	\$121.62	-8.7%	\$27.62	\$62.18	-55.6%
<b>CENTRAL CANADA</b>	<b>35.8%</b>	<b>65.2%</b>	<b>-29.4</b>	<b>\$139.89</b>	<b>\$162.00</b>	<b>-13.6%</b>	<b>\$50.09</b>	<b>\$105.70</b>	<b>-52.6%</b>
<b>QUEBEC</b>	<b>34.4%</b>	<b>64.4%</b>	<b>-30.0</b>	<b>\$150.32</b>	<b>\$169.92</b>	<b>-11.5%</b>	<b>\$51.66</b>	<b>\$109.37</b>	<b>-52.8%</b>
Greater Quebec City	31.1%	63.0%	-31.9	\$145.43	\$158.23	-8.1%	\$45.29	\$99.73	-54.6%
Other Quebec	36.7%	56.4%	-19.7	\$157.34	\$153.80	2.3%	\$57.77	\$86.70	-33.4%
Greater Montreal	34.1%	68.7%	-34.6	\$147.99	\$179.38	-17.5%	\$50.48	\$123.19	-59.0%
Downtown Montreal	29.9%	66.0%	-36.1	\$156.52	\$203.78	-23.2%	\$46.87	\$134.55	-65.2%
Montreal Airport/Laval	41.0%	75.8%	-34.8	\$143.89	\$151.04	-4.7%	\$59.00	\$114.45	-48.4%
<b>ONTARIO</b>	<b>36.3%</b>	<b>65.5%</b>	<b>-29.3</b>	<b>\$136.92</b>	<b>\$159.45</b>	<b>-14.1%</b>	<b>\$49.65</b>	<b>\$104.46</b>	<b>-52.5%</b>
<b>Greater Toronto Area (GTA)</b>	<b>38.2%</b>	<b>72.1%</b>	<b>-34.0</b>	<b>\$155.39</b>	<b>\$181.01</b>	<b>-14.2%</b>	<b>\$59.34</b>	<b>\$130.59</b>	<b>-54.6%</b>
Downtown Toronto	31.9%	74.8%	-42.9	\$216.74	\$244.62	-11.4%	\$69.23	\$183.01	-62.2%
Toronto Airport	46.5%	78.2%	-31.6	\$148.62	\$158.95	-6.5%	\$69.17	\$124.24	-44.3%
GTA West	39.5%	69.8%	-30.3	\$120.99	\$134.47	-10.0%	\$47.80	\$93.84	-49.1%
GTA East/North	40.9%	66.5%	-25.6	\$121.43	\$136.16	-10.8%	\$49.63	\$90.56	-45.2%
<b>Eastern Ontario</b>	<b>35.7%</b>	<b>54.6%</b>	<b>-18.9</b>	<b>\$113.59</b>	<b>\$125.01</b>	<b>-9.1%</b>	<b>\$40.54</b>	<b>\$68.28</b>	<b>-40.6%</b>
Kingston	35.1%	57.7%	-22.6	\$115.70	\$130.63	-11.4%	\$40.58	\$75.32	-46.1%
Other Eastern Ontario	36.0%	53.0%	-17.1	\$112.72	\$121.77	-7.4%	\$40.53	\$64.55	-37.2%
<b>Ottawa</b>	<b>40.7%</b>	<b>70.0%</b>	<b>-29.2</b>	<b>\$147.93</b>	<b>\$171.49</b>	<b>-13.7%</b>	<b>\$60.27</b>	<b>\$119.97</b>	<b>-49.8%</b>
Downtown Ottawa	40.4%	71.5%	-31.1	\$168.00	\$190.19	-11.7%	\$67.86	\$135.96	-50.1%
Ottawa West	43.8%	70.4%	-26.6	\$127.48	\$150.67	-15.4%	\$55.79	\$106.07	-47.4%
Ottawa East	35.1%	63.2%	-28.1	\$121.75	\$135.79	-10.3%	\$42.69	\$85.81	-50.2%
<b>Southern Ontario</b>	<b>31.1%</b>	<b>59.5%</b>	<b>-28.4</b>	<b>\$110.73</b>	<b>\$132.21</b>	<b>-16.2%</b>	<b>\$34.43</b>	<b>\$78.66</b>	<b>-56.2%</b>
London	44.0%	64.2%	-20.2	\$107.84	\$120.94	-10.8%	\$47.43	\$77.65	-38.9%
Windsor	33.5%	59.0%	-25.4	\$110.49	\$120.89	-8.6%	\$37.07	\$71.29	-48.0%
Kitchener/Waterloo/Cambridge/Guelph	35.9%	63.5%	-27.5	\$114.15	\$129.43	-11.8%	\$41.00	\$82.14	-50.1%
Hamilton/Brantford	36.2%	62.2%	-26.0	\$116.05	\$133.74	-13.2%	\$42.03	\$83.15	-49.5%
Niagara Falls	23.3%	58.6%	-35.3	\$111.50	\$145.29	-23.3%	\$25.99	\$85.13	-69.5%
Other Niagara Region	25.9%	47.6%	-21.8	\$105.14	\$121.88	-13.7%	\$27.19	\$58.06	-53.2%
Other Southern Ontario	32.9%	56.6%	-23.7	\$106.40	\$115.79	-8.1%	\$35.03	\$65.55	-46.6%
<b>Central Ontario</b>	<b>34.2%</b>	<b>52.5%</b>	<b>-18.3</b>	<b>\$127.68</b>	<b>\$138.96</b>	<b>-8.1%</b>	<b>\$43.60</b>	<b>\$72.94</b>	<b>-40.2%</b>
<b>North Eastern Ontario</b>	<b>35.3%</b>	<b>59.7%</b>	<b>-24.4</b>	<b>\$115.60</b>	<b>\$123.53</b>	<b>-6.4%</b>	<b>\$40.85</b>	<b>\$73.76</b>	<b>-44.6%</b>
North Bay	32.3%	58.1%	-25.8	\$107.38	\$113.78	-5.6%	\$34.63	\$66.09	-47.6%
Sudbury	37.3%	61.6%	-24.3	\$115.56	\$123.12	-6.1%	\$43.06	\$75.85	-43.2%
<b>North Central Ontario</b>	<b>32.6%</b>	<b>51.8%</b>	<b>-19.2</b>	<b>\$103.81</b>	<b>\$108.69</b>	<b>-4.5%</b>	<b>\$33.89</b>	<b>\$56.33</b>	<b>-39.8%</b>
Sault Ste. Marie	32.6%	51.8%	-19.2	\$103.81	\$108.69	-4.5%	\$33.89	\$56.33	-39.8%
<b>North Western Ontario</b>	<b>47.0%</b>	<b>67.9%</b>	<b>-20.9</b>	<b>\$122.73</b>	<b>\$125.51</b>	<b>-2.2%</b>	<b>\$57.63</b>	<b>\$85.21</b>	<b>-32.4%</b>
Thunder Bay	43.8%	68.5%	-24.7	\$121.38	\$122.87	-1.2%	\$53.20	\$84.14	-36.8%

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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## REPORT OF ROOMS OPERATIONS BY LOCATION SIX MONTHS ENDED JUNE 2020

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2020	2019	Point Change	2020	2019	Variance	2020	2019	Variance
<b>WESTERN CANADA</b>	<b>34.6%</b>	<b>60.6%</b>	<b>-26.0</b>	<b>\$135.78</b>	<b>\$158.03</b>	<b>-14.1%</b>	<b>\$47.01</b>	<b>\$95.75</b>	<b>-50.9%</b>
<b>MANITOBA</b>	<b>37.2%</b>	<b>65.8%</b>	<b>-28.7</b>	<b>\$118.91</b>	<b>\$126.11</b>	<b>-5.7%</b>	<b>\$44.19</b>	<b>\$83.00</b>	<b>-46.8%</b>
Winnipeg	37.1%	68.8%	-31.7	\$120.02	\$128.98	-6.9%	\$44.53	\$88.79	-49.8%
Brandon	32.3%	59.4%	-27.1	\$109.03	\$115.38	-5.5%	\$35.23	\$68.50	-48.6%
Other Manitoba	40.3%	58.1%	-17.8	\$120.15	\$120.35	-0.2%	\$48.42	\$69.93	-30.8%
<b>SASKATCHEWAN</b>	<b>33.0%</b>	<b>54.0%</b>	<b>-20.9</b>	<b>\$110.41</b>	<b>\$118.53</b>	<b>-6.9%</b>	<b>\$36.47</b>	<b>\$63.96</b>	<b>-43.0%</b>
Regina	31.6%	56.0%	-24.3	\$111.39	\$118.16	-5.7%	\$35.23	\$66.14	-46.7%
Saskatoon	35.2%	60.5%	-25.4	\$115.79	\$125.64	-7.8%	\$40.72	\$76.05	-46.5%
Other Saskatchewan	32.2%	46.6%	-14.4	\$104.45	\$110.49	-5.5%	\$33.60	\$51.46	-34.7%
<b>ALBERTA (excl. Alta Resorts)</b>	<b>29.9%</b>	<b>53.3%</b>	<b>-23.4</b>	<b>\$116.07</b>	<b>\$127.73</b>	<b>-9.1%</b>	<b>\$34.76</b>	<b>\$68.13</b>	<b>-49.0%</b>
<b>Calgary</b>	<b>28.9%</b>	<b>56.8%</b>	<b>-27.9</b>	<b>\$124.51</b>	<b>\$140.78</b>	<b>-11.6%</b>	<b>\$36.03</b>	<b>\$79.95</b>	<b>-54.9%</b>
Calgary Airport	30.7%	57.1%	-26.3	\$105.29	\$114.10	-7.7%	\$32.37	\$65.11	-50.3%
Calgary Downtown	27.1%	58.0%	-30.9	\$170.71	\$187.20	-8.8%	\$46.21	\$108.59	-57.4%
Calgary Northwest	29.3%	55.7%	-26.5	\$100.02	\$114.54	-12.7%	\$29.27	\$63.85	-54.2%
Calgary South	27.7%	54.4%	-26.7	\$113.35	\$126.72	-10.6%	\$31.35	\$68.93	-54.5%
<b>Edmonton</b>	<b>30.4%</b>	<b>58.1%</b>	<b>-27.7</b>	<b>\$116.58</b>	<b>\$127.88</b>	<b>-8.8%</b>	<b>\$35.44</b>	<b>\$74.29</b>	<b>-52.3%</b>
Downtown Edmonton	27.2%	63.8%	-36.6	\$146.82	\$155.19	-5.4%	\$39.88	\$98.96	-59.7%
Edmonton South	30.2%	55.8%	-25.6	\$101.89	\$113.05	-9.9%	\$30.72	\$63.06	-51.3%
Edmonton West	33.1%	56.9%	-23.8	\$109.48	\$119.73	-8.6%	\$36.18	\$68.12	-46.9%
<b>Other Alberta</b>	<b>30.3%</b>	<b>47.9%</b>	<b>-17.6</b>	<b>\$110.61</b>	<b>\$116.89</b>	<b>-5.4%</b>	<b>\$33.50</b>	<b>\$56.00</b>	<b>-40.2%</b>
Lethbridge	26.3%	60.0%	-33.7	\$101.57	\$111.10	-8.6%	\$26.74	\$66.70	-59.9%
Red Deer	21.5%	45.3%	-23.8	\$100.19	\$111.14	-9.9%	\$21.58	\$50.40	-57.2%
Other Alberta Communities	32.2%	46.8%	-14.6	\$113.02	\$119.02	-5.0%	\$36.40	\$55.67	-34.6%
<b>Alberta Resorts</b>	<b>34.8%</b>	<b>61.2%</b>	<b>-26.5</b>	<b>\$225.95</b>	<b>\$256.98</b>	<b>-12.1%</b>	<b>\$78.52</b>	<b>\$157.39</b>	<b>-50.1%</b>
<b>BRITISH COLUMBIA</b>	<b>39.5%</b>	<b>68.8%</b>	<b>-29.3</b>	<b>\$154.01</b>	<b>\$185.65</b>	<b>-17.0%</b>	<b>\$60.83</b>	<b>\$127.75</b>	<b>-52.4%</b>
<b>Greater Vancouver</b>	<b>42.5%</b>	<b>78.0%</b>	<b>-35.5</b>	<b>\$161.76</b>	<b>\$209.53</b>	<b>-22.8%</b>	<b>\$68.73</b>	<b>\$163.43</b>	<b>-57.9%</b>
Airport (Richmond)	51.0%	80.6%	-29.6	\$149.45	\$177.84	-16.0%	\$76.18	\$143.27	-46.8%
Downtown Vancouver	37.1%	77.8%	-40.7	\$194.06	\$249.08	-22.1%	\$72.01	\$193.85	-62.8%
Langley/Surrey	43.4%	73.8%	-30.4	\$118.51	\$138.70	-14.6%	\$51.45	\$102.35	-49.7%
Other Vancouver	46.7%	77.8%	-31.1	\$128.93	\$164.91	-21.8%	\$60.17	\$128.30	-53.1%
<b>Vancouver Island</b>	<b>37.3%</b>	<b>67.9%</b>	<b>-30.6</b>	<b>\$127.16</b>	<b>\$162.13</b>	<b>-21.6%</b>	<b>\$47.41</b>	<b>\$110.07</b>	<b>-56.9%</b>
Campbell River	48.0%	70.3%	-22.4	\$98.40	\$117.22	-16.1%	\$47.21	\$82.44	-42.7%
Greater Victoria	35.6%	69.2%	-33.6	\$130.79	\$170.99	-23.5%	\$46.55	\$118.31	-60.7%
Nanaimo	38.0%	73.6%	-35.7	\$130.17	\$139.64	-6.8%	\$49.44	\$102.83	-51.9%
Parksville/Qualicum Beach	34.9%	57.3%	-22.3	\$125.27	\$144.39	-13.2%	\$43.77	\$82.72	-47.1%
Other Vancouver Island	41.5%	64.6%	-23.1	\$125.34	\$164.44	-23.8%	\$51.99	\$106.22	-51.1%
<b>Whistler Resort Area</b>	<b>44.3%</b>	<b>75.3%</b>	<b>-31.0</b>	<b>\$417.89</b>	<b>\$353.78</b>	<b>18.1%</b>	<b>\$185.04</b>	<b>\$266.30</b>	<b>-30.5%</b>
<b>Other British Columbia</b>	<b>36.5%</b>	<b>57.4%</b>	<b>-21.0</b>	<b>\$112.21</b>	<b>\$126.94</b>	<b>-11.6%</b>	<b>\$40.91</b>	<b>\$72.88</b>	<b>-43.9%</b>
Abbotsford/Chilliwack	46.9%	71.7%	-24.7	\$94.64	\$112.17	-15.6%	\$44.43	\$80.40	-44.7%
Kamloops	33.0%	62.4%	-29.4	\$96.69	\$112.33	-13.9%	\$31.91	\$70.11	-54.5%
Kelowna	33.6%	62.6%	-29.0	\$119.97	\$142.39	-15.7%	\$40.33	\$89.18	-54.8%
Penticton	22.8%	47.1%	-24.3	\$111.89	\$137.29	-18.5%	\$25.52	\$64.72	-60.6%
Prince George	40.8%	61.3%	-20.6	\$109.47	\$118.72	-7.8%	\$44.62	\$72.83	-38.7%
Other B.C. Communities	37.1%	53.4%	-16.3	\$116.98	\$129.00	-9.3%	\$43.38	\$68.93	-37.1%
<b>NORTHWEST TERRITORIES</b>	<b>54.1%</b>	<b>60.3%</b>	<b>-6.2</b>	<b>\$152.28</b>	<b>\$147.23</b>	<b>3.4%</b>	<b>\$82.31</b>	<b>\$88.71</b>	<b>-7.2%</b>
<b>YUKON</b>	<b>36.9%</b>	<b>58.9%</b>	<b>-22.0</b>	<b>\$123.38</b>	<b>\$144.91</b>	<b>-14.9%</b>	<b>\$45.56</b>	<b>\$85.36</b>	<b>-46.6%</b>
<b>CANADA</b>	<b>34.7%</b>	<b>62.4%</b>	<b>-27.7</b>	<b>\$136.59</b>	<b>\$158.32</b>	<b>-13.7%</b>	<b>\$47.43</b>	<b>\$98.75</b>	<b>-52.0%</b>

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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## REGIONAL REPORT OF ROOMS OPERATIONS BY PROPERTY SIZE, PROPERTY TYPE AND PRICE LEVEL MONTH OF JUNE 2020\*

### ATLANTIC

	Occupancy Percentage			Average Daily Rate		
	2020	2019	**Point Change	2020	2019	Variance
<b>Property Size</b>						
Under 50 rooms	14.2%	61.3%	-47.0	\$95.20	\$126.54	-24.8%
50-75 rooms	25.6%	65.3%	-39.7	\$97.51	\$113.02	-13.7%
76-125 rooms	19.6%	70.4%	-50.8	\$103.09	\$133.89	-23.0%
126-200 rooms	19.3%	74.1%	-54.7	\$101.33	\$149.19	-32.1%
201-500 rooms	10.5%	77.5%	-67.1	\$121.48	\$179.45	-32.3%
Over 500 rooms	N/A	N/A	N/A	N/A	N/A	N/A
<b>Total</b>	<b>19.0%</b>	<b>71.9%</b>	<b>-52.9</b>	<b>\$102.85</b>	<b>\$145.15</b>	<b>-29.1%</b>
<b>Property Type</b>						
Limited Service	23.1%	69.8%	-46.8	\$101.39	\$129.14	-21.5%
Full Service	12.7%	73.8%	-61.1	\$98.76	\$153.59	-35.7%
Suite Hotel	24.4%	80.2%	-55.8	\$116.84	\$178.64	-34.6%
Resort	N/A	N/A	N/A	N/A	N/A	N/A
<b>Total</b>	<b>19.0%</b>	<b>71.9%</b>	<b>-52.9</b>	<b>\$102.85</b>	<b>\$145.15</b>	<b>-29.1%</b>
<b>Price Level</b>						
Budget	22.4%	60.0%	-37.6	\$92.98	\$106.93	-13.0%
Mid-Price	18.1%	74.5%	-56.3	\$103.31	\$149.58	-30.9%
Upscale	19.1%	74.9%	-55.8	\$139.30	\$184.33	-24.4%
<b>Total</b>	<b>19.0%</b>	<b>71.9%</b>	<b>-52.9</b>	<b>\$102.85</b>	<b>\$145.15</b>	<b>-29.1%</b>

### CENTRAL

	Occupancy Percentage			Average Daily Rate		
	2020	2019	**Point Change	2020	2019	Variance
<b>Property Size</b>						
Under 50 rooms	29.5%	65.0%	-35.5	\$96.02	\$140.61	-31.7%
50-75 rooms	36.4%	72.8%	-36.5	\$101.12	\$124.65	-18.9%
76-125 rooms	30.7%	75.7%	-44.9	\$101.04	\$142.16	-28.9%
126-200 rooms	23.5%	78.2%	-54.7	\$104.29	\$160.32	-34.9%
201-500 rooms	14.7%	79.7%	-65.0	\$119.82	\$207.57	-42.3%
Over 500 rooms	8.1%	83.4%	-75.3	\$133.47	\$249.72	-46.5%
<b>Total</b>	<b>23.0%</b>	<b>77.9%</b>	<b>-54.9</b>	<b>\$105.90</b>	<b>\$178.81</b>	<b>-40.8%</b>
<b>Property Type</b>						
Limited Service	33.4%	73.9%	-40.5	\$96.71	\$129.68	-25.4%
Full Service	15.6%	80.4%	-64.8	\$111.30	\$202.74	-45.1%
Suite Hotel	27.0%	82.0%	-54.9	\$118.85	\$181.89	-34.7%
Resort	11.4%	63.4%	-52.0	\$180.77	\$221.71	-18.5%
<b>Total</b>	<b>23.0%</b>	<b>77.9%</b>	<b>-54.9</b>	<b>\$105.90</b>	<b>\$178.81</b>	<b>-40.8%</b>
<b>Price Level</b>						
Budget	33.8%	70.5%	-36.8	\$88.56	\$108.76	-18.6%
Mid-Price	22.1%	79.6%	-57.5	\$110.73	\$172.41	-35.8%
Upscale	8.4%	81.9%	-73.5	\$166.18	\$294.37	-43.5%
<b>Total</b>	<b>23.0%</b>	<b>77.9%</b>	<b>-54.9</b>	<b>\$105.90</b>	<b>\$178.81</b>	<b>-40.8%</b>

### WESTERN

	Occupancy Percentage			Average Daily Rate		
	2020	2019	**Point Change	2020	2019	Variance
<b>Property Size</b>						
Under 50 rooms	37.7%	63.0%	-25.3	\$99.53	\$121.55	-18.1%
50-75 rooms	36.2%	66.1%	-29.9	\$104.26	\$140.02	-25.5%
76-125 rooms	32.2%	68.1%	-35.9	\$108.45	\$149.23	-27.3%
126-200 rooms	23.0%	69.1%	-46.1	\$113.54	\$167.54	-32.2%
201-500 rooms	18.7%	73.5%	-54.8	\$146.80	\$227.18	-35.4%
Over 500 rooms	11.4%	88.1%	-76.7	\$254.67	\$405.31	-37.2%
<b>Total</b>	<b>27.2%</b>	<b>70.0%</b>	<b>-42.8</b>	<b>\$116.15</b>	<b>\$184.83</b>	<b>-37.2%</b>
<b>Property Type</b>						
Limited Service	33.0%	64.7%	-31.6	\$101.60	\$130.65	-22.2%
Full Service	21.1%	72.8%	-51.7	\$120.77	\$201.68	-40.1%
Suite Hotel	31.8%	76.3%	-44.5	\$116.22	\$187.60	-38.0%
Resort	25.7%	77.0%	-51.3	\$209.48	\$314.73	-33.4%
<b>Total</b>	<b>27.2%</b>	<b>70.0%</b>	<b>-42.8</b>	<b>\$116.15</b>	<b>\$184.83</b>	<b>-37.2%</b>
<b>Price Level</b>						
Budget	35.6%	65.2%	-29.5	\$93.13	\$132.76	-29.9%
Mid-Price	26.9%	69.1%	-42.2	\$112.49	\$161.38	-30.3%
Upscale	17.3%	79.2%	-61.8	\$216.83	\$325.67	-33.4%
<b>Total</b>	<b>27.2%</b>	<b>70.0%</b>	<b>-42.8</b>	<b>\$116.15</b>	<b>\$184.83</b>	<b>-37.2%</b>

### CANADA \*

	Occupancy Percentage			Average Daily Rate		
	2020	2019	**Point Change	2020	2019	Variance
<b>Property Size</b>						
Under 50 rooms	34.1%	63.7%	-29.6	\$98.45	\$128.90	-23.6%
50-75 rooms	35.2%	68.5%	-33.3	\$102.56	\$131.51	-22.0%
76-125 rooms	30.6%	71.3%	-40.8	\$105.10	\$144.97	-27.5%
126-200 rooms	22.9%	73.7%	-50.8	\$108.62	\$162.43	-33.1%
201-500 rooms	16.4%	76.9%	-60.5	\$134.68	\$214.13	-37.1%
Over 500 rooms	8.9%	84.6%	-75.7	\$169.54	\$289.71	-41.5%
<b>Total</b>	<b>24.7%</b>	<b>73.8%</b>	<b>-49.1</b>	<b>\$111.17</b>	<b>\$179.18</b>	<b>-38.0%</b>
<b>Property Type</b>						
Limited Service	32.2%	68.9%	-36.6	\$99.64	\$130.10	-23.4%
Full Service	17.9%	76.7%	-58.9	\$115.74	\$199.19	-41.9%
Suite Hotel	28.5%	80.0%	-51.5	\$117.84	\$183.55	-35.8%
Resort	22.1%	72.7%	-50.6	\$203.44	\$289.45	-29.7%
<b>Total</b>	<b>24.7%</b>	<b>73.8%</b>	<b>-49.1</b>	<b>\$111.17</b>	<b>\$179.18</b>	<b>-38.0%</b>
<b>Price Level</b>						
Budget	33.8%	67.8%	-34.0	\$90.72	\$117.27	-22.6%
Mid-Price	24.2%	74.1%	-49.9	\$111.28	\$165.59	-32.8%
Upscale	12.9%	80.4%	-67.5	\$197.21	\$306.56	-35.7%
<b>Total</b>	<b>24.7%</b>	<b>73.8%</b>	<b>-49.1</b>	<b>\$111.17</b>	<b>\$179.18</b>	<b>-38.0%</b>

\* Based on the operating results of 214,986 rooms (unweighted data)

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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NATIONAL MARKET REPORT • A MONTHLY PROFESSIONAL PUBLICATION

REGIONAL REPORT OF ROOMS OPERATIONS  
BY PROPERTY SIZE, PROPERTY TYPE AND PRICE LEVEL  
SIX MONTHS ENDED JUNE 2020

ATLANTIC

	Occupancy Percentage			Average Daily Rate		
	2020	2019	**Point Change	2020	2019	Variance
<b>Property Size</b>						
Under 50 rooms	23.5%	44.3%	-20.8	\$106.32	\$117.17	-9.3%
50-75 rooms	27.2%	49.7%	-22.5	\$100.19	\$106.52	-5.9%
76-125 rooms	29.1%	54.5%	-25.5	\$113.21	\$123.95	-8.7%
126-200 rooms	30.9%	58.8%	-27.9	\$122.38	\$137.43	-10.9%
201-500 rooms	24.3%	55.7%	-31.5	\$128.90	\$152.31	-15.4%
Over 500 rooms	N/A	N/A	N/A	N/A	N/A	N/A
<b>Total</b>	<b>28.3%</b>	<b>55.1%</b>	<b>-26.8</b>	<b>\$116.15</b>	<b>\$131.26</b>	<b>-11.5%</b>
<b>Property Type</b>						
Limited Service	29.0%	54.4%	-25.3	\$112.92	\$122.43	-7.8%
Full Service	26.7%	55.5%	-28.8	\$117.81	\$135.84	-13.3%
Suite Hotel	40.7%	66.1%	-25.4	\$129.44	\$153.81	-15.8%
Resort	N/A	N/A	N/A	N/A	N/A	N/A
<b>Total</b>	<b>28.3%</b>	<b>55.1%</b>	<b>-26.8</b>	<b>\$116.15</b>	<b>\$131.26</b>	<b>-11.5%</b>
<b>Price Level</b>						
Budget	24.2%	45.1%	-20.9	\$95.35	\$101.41	-6.0%
Mid-Price	29.2%	57.5%	-28.3	\$119.07	\$134.96	-11.8%
Upscale	29.1%	53.2%	-24.2	\$138.21	\$160.23	-13.7%
<b>Total</b>	<b>28.3%</b>	<b>55.1%</b>	<b>-26.8</b>	<b>\$116.15</b>	<b>\$131.26</b>	<b>-11.5%</b>

CENTRAL

	Occupancy Percentage			Average Daily Rate		
	2020	2019	**Point Change	2020	2019	Variance
<b>Property Size</b>						
Under 50 rooms	33.7%	50.1%	-16.4	\$111.23	\$127.09	-12.5%
50-75 rooms	37.3%	58.3%	-21.0	\$107.82	\$116.88	-7.8%
76-125 rooms	38.0%	63.8%	-25.8	\$117.47	\$132.45	-11.3%
126-200 rooms	37.6%	65.5%	-27.9	\$130.55	\$147.42	-11.4%
201-500 rooms	36.1%	68.3%	-32.1	\$167.50	\$186.93	-10.4%
Over 500 rooms	27.4%	68.7%	-41.3	\$192.36	\$215.20	-10.6%
<b>Total</b>	<b>35.8%</b>	<b>65.2%</b>	<b>-29.4</b>	<b>\$139.89</b>	<b>\$162.00</b>	<b>-13.6%</b>
<b>Property Type</b>						
Limited Service	38.1%	61.4%	-23.3	\$109.06	\$122.21	-10.8%
Full Service	33.5%	67.1%	-33.6	\$156.07	\$179.71	-13.2%
Suite Hotel	40.2%	72.5%	-32.3	\$141.61	\$162.32	-12.8%
Resort	38.8%	53.2%	-14.4	\$220.73	\$212.06	4.1%
<b>Total</b>	<b>35.8%</b>	<b>65.2%</b>	<b>-29.4</b>	<b>\$139.89</b>	<b>\$162.00</b>	<b>-13.6%</b>
<b>Price Level</b>						
Budget	37.6%	58.3%	-20.7	\$95.11	\$103.45	-8.1%
Mid-Price	35.8%	66.7%	-30.9	\$138.32	\$156.76	-11.8%
Upscale	33.0%	69.0%	-36.0	\$224.67	\$250.35	-10.3%
<b>Total</b>	<b>35.8%</b>	<b>65.2%</b>	<b>-29.4</b>	<b>\$139.89</b>	<b>\$162.00</b>	<b>-13.6%</b>

WESTERN

	Occupancy Percentage			Average Daily Rate		
	2020	2019	**Point Change	2020	2019	Variance
<b>Property Size</b>						
Under 50 rooms	35.7%	50.2%	-14.5	\$100.96	\$110.66	-8.8%
50-75 rooms	36.0%	55.1%	-19.1	\$103.70	\$119.44	-13.2%
76-125 rooms	35.3%	58.6%	-23.3	\$116.81	\$132.09	-11.6%
126-200 rooms	33.2%	61.0%	-27.9	\$127.16	\$144.93	-12.3%
201-500 rooms	33.8%	65.6%	-31.8	\$176.63	\$194.91	-9.4%
Over 500 rooms	35.4%	72.2%	-36.8	\$276.14	\$305.40	-9.6%
<b>Total</b>	<b>34.6%</b>	<b>60.6%</b>	<b>-26.0</b>	<b>\$135.78</b>	<b>\$158.03</b>	<b>-14.1%</b>
<b>Property Type</b>						
Limited Service	34.6%	55.3%	-20.6	\$105.62	\$118.08	-10.5%
Full Service	33.6%	64.1%	-30.5	\$143.25	\$168.68	-15.1%
Suite Hotel	39.9%	66.6%	-26.7	\$144.98	\$166.59	-13.0%
Resort	37.4%	63.8%	-26.4	\$267.12	\$262.38	1.8%
<b>Total</b>	<b>34.6%</b>	<b>60.6%</b>	<b>-26.0</b>	<b>\$135.78</b>	<b>\$158.03</b>	<b>-14.1%</b>
<b>Price Level</b>						
Budget	36.7%	55.5%	-18.8	\$94.10	\$112.05	-16.0%
Mid-Price	33.7%	60.1%	-26.4	\$123.55	\$140.46	-12.0%
Upscale	37.4%	68.1%	-30.7	\$254.15	\$270.39	-6.0%
<b>Total</b>	<b>34.6%</b>	<b>60.6%</b>	<b>-26.0</b>	<b>\$135.78</b>	<b>\$158.03</b>	<b>-14.1%</b>

CANADA

	Occupancy Percentage			Average Daily Rate		
	2020	2019	**Point Change	2020	2019	Variance
<b>Property Size</b>						
Under 50 rooms	34.7%	50.0%	-15.3	\$104.43	\$116.93	-10.7%
50-75 rooms	35.6%	55.8%	-20.2	\$105.00	\$117.32	-10.5%
76-125 rooms	35.9%	60.4%	-24.4	\$116.85	\$131.65	-11.2%
126-200 rooms	35.0%	62.9%	-27.9	\$128.43	\$145.52	-11.7%
201-500 rooms	34.4%	66.4%	-32.0	\$170.08	\$188.75	-9.9%
Over 500 rooms	29.2%	69.6%	-40.4	\$215.57	\$238.43	-9.6%
<b>Total</b>	<b>34.7%</b>	<b>62.4%</b>	<b>-27.7</b>	<b>\$136.59</b>	<b>\$158.32</b>	<b>-13.7%</b>
<b>Property Type</b>						
Limited Service	35.5%	57.6%	-22.2	\$107.57	\$120.18	-10.5%
Full Service	33.1%	65.0%	-31.9	\$148.46	\$172.64	-14.0%
Suite Hotel	40.1%	70.2%	-30.1	\$142.27	\$163.24	-12.8%
Resort	37.3%	60.0%	-22.7	\$252.69	\$248.26	1.8%
<b>Total</b>	<b>34.7%</b>	<b>62.4%</b>	<b>-27.7</b>	<b>\$136.59</b>	<b>\$158.32</b>	<b>-13.7%</b>
<b>Price Level</b>						
Budget	36.3%	56.4%	-20.0	\$94.70	\$106.61	-11.2%
Mid-Price	34.2%	62.8%	-28.5	\$129.79	\$147.59	-12.1%
Upscale	34.9%	68.2%	-33.2	\$237.64	\$258.16	-8.0%
<b>Total</b>	<b>34.7%</b>	<b>62.4%</b>	<b>-27.7</b>	<b>\$136.59</b>	<b>\$158.32</b>	<b>-13.7%</b>

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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