

February 2021

# NATIONAL MARKET REPORT

TRENDS IN THE CANADIAN HOTEL INDUSTRY



## REPORT OF ROOMS OPERATIONS BY LOCATION MONTH OF FEBRUARY 2021\*

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2021	2020	**Point Change	2021	2020	Variance	2021	2020	Variance
<b>ATLANTIC CANADA</b>	<b>21.0%</b>	<b>47.3%</b>	<b>-26.3</b>	<b>\$97.32</b>	<b>\$121.83</b>	<b>-20.1%</b>	<b>\$20.47</b>	<b>\$57.68</b>	<b>-64.5%</b>
<b>NEWFOUNDLAND</b>	<b>14.3%</b>	<b>40.7%</b>	<b>-26.4</b>	<b>\$91.52</b>	<b>\$118.35</b>	<b>-22.7%</b>	<b>\$13.10</b>	<b>\$48.15</b>	<b>-72.8%</b>
St. John's	13.3%	39.9%	-26.6	\$87.17	\$115.00	-24.2%	\$11.58	\$45.85	-74.8%
<b>PRINCE EDWARD ISLAND</b>	<b>18.7%</b>	<b>40.5%</b>	<b>-21.9</b>	<b>\$101.89</b>	<b>\$121.26</b>	<b>-16.0%</b>	<b>\$19.01</b>	<b>\$49.14</b>	<b>-61.3%</b>
<b>NOVA SCOTIA</b>	<b>28.3%</b>	<b>53.0%</b>	<b>-24.6</b>	<b>\$97.40</b>	<b>\$122.78</b>	<b>-20.7%</b>	<b>\$27.60</b>	<b>\$65.06</b>	<b>-57.6%</b>
Halifax/Dartmouth	26.0%	55.5%	-29.4	\$95.53	\$126.67	-24.6%	\$24.85	\$70.24	-64.6%
Other Nova Scotia	33.7%	47.5%	-13.8	\$100.74	\$112.58	-10.5%	\$33.94	\$53.43	-36.5%
<b>NEW BRUNSWICK</b>	<b>16.5%</b>	<b>44.8%</b>	<b>-28.2</b>	<b>\$95.84</b>	<b>\$117.73</b>	<b>-18.6%</b>	<b>\$15.84</b>	<b>\$52.70</b>	<b>-70.0%</b>
Moncton	14.2%	49.8%	-35.6	\$91.03	\$120.25	-24.3%	\$12.93	\$59.93	-78.4%
Other New Brunswick	17.8%	42.0%	-24.3	\$97.88	\$116.11	-15.7%	\$17.38	\$48.78	-64.4%
<b>CENTRAL CANADA</b>	<b>26.3%</b>	<b>61.3%</b>	<b>-34.9</b>	<b>\$107.64</b>	<b>\$155.31</b>	<b>-30.7%</b>	<b>\$28.34</b>	<b>\$95.15</b>	<b>-70.2%</b>
<b>QUEBEC</b>	<b>19.1%</b>	<b>63.4%</b>	<b>-44.3</b>	<b>\$126.79</b>	<b>\$167.05</b>	<b>-24.1%</b>	<b>\$24.21</b>	<b>\$105.85</b>	<b>-77.1%</b>
<b>Greater Quebec City</b>	<b>16.4%</b>	<b>66.6%</b>	<b>-50.2</b>	<b>\$115.94</b>	<b>\$158.80</b>	<b>-27.0%</b>	<b>\$18.96</b>	<b>\$105.72</b>	<b>-82.1%</b>
Other Quebec	28.3%	61.9%	-33.6	\$138.52	\$176.83	-21.7%	\$39.20	\$109.38	-64.2%
<b>Greater Montreal</b>	<b>15.3%</b>	<b>63.3%</b>	<b>-48.0</b>	<b>\$118.67</b>	<b>\$164.50</b>	<b>-27.9%</b>	<b>\$18.17</b>	<b>\$104.14</b>	<b>-82.6%</b>
Downtown Montreal	8.7%	59.4%	-50.7	\$126.15	\$175.70	-28.2%	\$10.95	\$104.36	-89.5%
Montreal Airport/Laval	23.9%	73.9%	-50.0	\$119.23	\$154.95	-23.0%	\$28.53	\$114.57	-75.1%
<b>ONTARIO</b>	<b>28.7%</b>	<b>60.6%</b>	<b>-31.8</b>	<b>\$103.56</b>	<b>\$151.34</b>	<b>-31.6%</b>	<b>\$29.76</b>	<b>\$91.69</b>	<b>-67.5%</b>
<b>Greater Toronto Area (GTA)</b>	<b>28.8%</b>	<b>66.3%</b>	<b>-37.5</b>	<b>\$101.96</b>	<b>\$168.77</b>	<b>-39.6%</b>	<b>\$29.40</b>	<b>\$111.94</b>	<b>-73.7%</b>
Downtown Toronto	12.4%	67.4%	-54.9	\$145.37	\$218.97	-33.6%	\$18.09	\$147.55	-87.7%
Toronto Airport	28.4%	77.4%	-49.0	\$112.23	\$156.79	-28.4%	\$31.89	\$121.36	-73.7%
GTA West	35.4%	64.4%	-29.0	\$86.72	\$130.87	-33.7%	\$30.73	\$84.35	-63.6%
GTA East/North	45.8%	59.2%	-13.4	\$92.89	\$133.62	-30.5%	\$42.52	\$79.10	-46.2%
<b>Eastern Ontario</b>	<b>32.1%</b>	<b>53.4%</b>	<b>-21.3</b>	<b>\$104.89</b>	<b>\$120.67</b>	<b>-13.1%</b>	<b>\$33.70</b>	<b>\$64.43</b>	<b>-47.7%</b>
Kingston	24.6%	49.7%	-25.1	\$97.83	\$122.40	-20.1%	\$24.10	\$60.82	-60.4%
Other Eastern Ontario	35.9%	55.2%	-19.3	\$107.35	\$119.89	-10.5%	\$38.58	\$66.24	-41.8%
<b>Ottawa</b>	<b>24.2%</b>	<b>72.4%</b>	<b>-48.2</b>	<b>\$113.31</b>	<b>\$165.25</b>	<b>-31.4%</b>	<b>\$27.44</b>	<b>\$119.65</b>	<b>-77.1%</b>
Downtown Ottawa	19.4%	75.1%	-55.7	\$126.98	\$184.16	-31.1%	\$24.58	\$138.23	-82.2%
Ottawa West	32.8%	71.6%	-38.8	\$103.45	\$141.15	-26.7%	\$33.97	\$101.08	-66.4%
Ottawa East	20.9%	62.7%	-41.9	\$102.89	\$131.46	-21.7%	\$21.46	\$82.47	-74.0%
<b>Southern Ontario</b>	<b>26.5%</b>	<b>50.2%</b>	<b>-23.7</b>	<b>\$94.41</b>	<b>\$121.23</b>	<b>-22.1%</b>	<b>\$25.02</b>	<b>\$60.80</b>	<b>-58.9%</b>
London	36.8%	63.0%	-26.2	\$84.84	\$120.82	-29.8%	\$31.23	\$76.13	-59.0%
Windsor	35.5%	54.0%	-18.6	\$95.13	\$121.08	-21.4%	\$33.74	\$65.40	-48.4%
Kitchener/Waterloo/Cambridge/Guelph	33.9%	60.0%	-26.1	\$89.82	\$125.61	-28.5%	\$30.44	\$75.32	-59.6%
Hamilton/Brantford	36.3%	54.1%	-17.8	\$103.62	\$126.10	-17.8%	\$37.59	\$68.20	-44.9%
Niagara Falls	11.9%	43.5%	-31.6	\$106.07	\$121.28	-12.5%	\$12.61	\$52.75	-76.1%
Other Niagara Region	26.5%	40.3%	-13.8	\$82.54	\$114.56	-27.9%	\$21.88	\$46.14	-52.6%
Other Southern Ontario	37.6%	44.5%	-7.0	\$95.50	\$112.61	-15.2%	\$35.89	\$50.15	-28.4%
<b>Central Ontario</b>	<b>31.6%</b>	<b>55.1%</b>	<b>-23.5</b>	<b>\$118.07</b>	<b>\$152.02</b>	<b>-22.3%</b>	<b>\$37.29</b>	<b>\$83.76</b>	<b>-55.5%</b>
<b>North Eastern Ontario</b>	<b>30.9%</b>	<b>52.9%</b>	<b>-22.0</b>	<b>\$106.29</b>	<b>\$124.02</b>	<b>-14.3%</b>	<b>\$32.84</b>	<b>\$65.64</b>	<b>-50.0%</b>
North Bay	23.9%	50.5%	-26.6	\$94.78	\$117.58	-19.4%	\$22.62	\$59.32	-61.9%
Sudbury	33.2%	57.5%	-24.3	\$107.58	\$121.44	-11.4%	\$35.76	\$69.83	-48.8%
<b>North Central Ontario</b>									
Sault Ste. Marie	21.0%	47.2%	-26.2	\$93.65	\$109.70	-14.6%	\$19.66	\$51.80	-62.1%
<b>North Western Ontario</b>	<b>44.7%</b>	<b>70.3%</b>	<b>-25.6</b>	<b>\$122.59</b>	<b>\$132.89</b>	<b>-7.8%</b>	<b>\$54.76</b>	<b>\$93.40</b>	<b>-41.4%</b>
Thunder Bay	43.5%	71.6%	-28.1	\$121.44	\$131.29	-7.5%	\$52.80	\$93.97	-43.8%

\* Based on the operating results of 242,387 rooms (unweighted data)

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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## REPORT OF ROOMS OPERATIONS BY LOCATION MONTH OF FEBRUARY 2021\*

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2021	2020	**Point Change	2021	2020	Variance	2021	2020	Variance
<b>WESTERN CANADA</b>	<b>29.7%</b>	<b>57.2%</b>	<b>-27.5</b>	<b>\$115.80</b>	<b>\$149.08</b>	<b>-22.3%</b>	<b>\$34.37</b>	<b>\$85.31</b>	<b>-59.7%</b>
<b>MANITOBA</b>	<b>27.6%</b>	<b>65.5%</b>	<b>-37.9</b>	<b>\$109.96</b>	<b>\$124.85</b>	<b>-11.9%</b>	<b>\$30.35</b>	<b>\$81.78</b>	<b>-62.9%</b>
Winnipeg	25.5%	68.8%	-43.3	\$111.86	\$126.55	-11.6%	\$28.54	\$87.06	-67.2%
Brandon	24.2%	54.8%	-30.6	\$92.42	\$117.42	-21.3%	\$22.37	\$64.36	-65.2%
Other Manitoba	36.1%	59.3%	-23.2	\$112.55	\$121.43	-7.3%	\$40.60	\$72.03	-43.6%
<b>SASKATCHEWAN</b>	<b>29.5%</b>	<b>52.7%</b>	<b>-23.2</b>	<b>\$101.19</b>	<b>\$118.13</b>	<b>-14.3%</b>	<b>\$29.84</b>	<b>\$62.30</b>	<b>-52.1%</b>
Regina	24.0%	55.0%	-30.9	\$94.13	\$117.32	-19.8%	\$22.63	\$64.49	-64.9%
Saskatoon	30.2%	58.5%	-28.4	\$99.10	\$121.17	-18.2%	\$29.90	\$70.94	-57.9%
Other Saskatchewan	32.8%	45.8%	-13.0	\$106.75	\$115.21	-7.3%	\$35.02	\$52.74	-33.6%
<b>ALBERTA (excl. Alta Resorts)</b>	<b>24.4%</b>	<b>49.3%</b>	<b>-24.9</b>	<b>\$100.39</b>	<b>\$124.43</b>	<b>-19.3%</b>	<b>\$24.50</b>	<b>\$61.36</b>	<b>-60.1%</b>
<b>Calgary</b>	<b>18.6%</b>	<b>52.1%</b>	<b>-33.5</b>	<b>\$100.26</b>	<b>\$134.55</b>	<b>-25.5%</b>	<b>\$18.64</b>	<b>\$70.10</b>	<b>-73.4%</b>
Calgary Airport	20.5%	55.6%	-35.0	\$91.84	\$111.94	-18.0%	\$18.87	\$62.20	-69.7%
Downtown Calgary	11.6%	50.3%	-38.8	\$128.65	\$175.96	-26.9%	\$14.86	\$88.59	-83.2%
Calgary Northwest	35.3%	53.3%	-18.0	\$85.29	\$112.52	-24.2%	\$30.09	\$59.96	-49.8%
Calgary South	19.9%	47.3%	-27.4	\$101.75	\$119.45	-14.8%	\$20.30	\$56.53	-64.1%
<b>Edmonton</b>	<b>22.6%</b>	<b>52.8%</b>	<b>-30.2</b>	<b>\$91.01</b>	<b>\$125.12</b>	<b>-27.3%</b>	<b>\$20.56</b>	<b>\$66.05</b>	<b>-68.9%</b>
Downtown Edmonton	14.8%	55.5%	-40.7	\$128.34	\$151.25	-15.1%	\$18.95	\$83.95	-77.4%
Edmonton South	25.1%	50.1%	-24.9	\$82.97	\$107.57	-22.9%	\$20.85	\$53.85	-61.3%
Edmonton West	24.0%	53.5%	-29.5	\$88.67	\$117.31	-24.4%	\$21.28	\$62.72	-66.1%
<b>Other Alberta</b>	<b>29.6%</b>	<b>45.0%</b>	<b>-15.5</b>	<b>\$105.23</b>	<b>\$116.02</b>	<b>-9.3%</b>	<b>\$31.12</b>	<b>\$52.27</b>	<b>-40.5%</b>
Lethbridge	20.7%	42.8%	-22.1	\$92.03	\$109.38	-15.9%	\$19.03	\$46.81	-59.4%
Red Deer	21.3%	37.0%	-15.7	\$87.62	\$109.04	-19.6%	\$18.62	\$40.32	-53.8%
Other Alberta Communities	32.6%	46.6%	-14.0	\$108.12	\$117.89	-8.3%	\$35.29	\$54.96	-35.8%
<b>Alberta Resorts</b>	<b>33.0%</b>	<b>59.6%</b>	<b>-26.6</b>	<b>\$214.78</b>	<b>\$244.52</b>	<b>-12.2%</b>	<b>\$70.87</b>	<b>\$145.73</b>	<b>-51.4%</b>
<b>BRITISH COLUMBIA</b>	<b>35.4%</b>	<b>64.9%</b>	<b>-29.6</b>	<b>\$122.92</b>	<b>\$172.12</b>	<b>-28.6%</b>	<b>\$43.49</b>	<b>\$111.78</b>	<b>-61.1%</b>
<b>Greater Vancouver</b>	<b>32.2%</b>	<b>73.2%</b>	<b>-40.9</b>	<b>\$126.48</b>	<b>\$172.50</b>	<b>-26.7%</b>	<b>\$40.77</b>	<b>\$126.20</b>	<b>-67.7%</b>
Airport (Richmond)	42.2%	75.3%	-33.1	\$129.75	\$155.74	-16.7%	\$54.79	\$117.32	-53.3%
Downtown Vancouver	21.9%	71.8%	-50.0	\$145.75	\$199.66	-27.0%	\$31.86	\$143.44	-77.8%
Langley/Surrey	49.0%	66.8%	-17.8	\$101.47	\$125.41	-19.1%	\$49.72	\$83.72	-40.6%
Other Vancouver	41.7%	79.0%	-37.3	\$109.83	\$138.93	-20.9%	\$45.85	\$109.77	-58.2%
<b>Vancouver Island</b>	<b>43.1%</b>	<b>64.4%</b>	<b>-21.3</b>	<b>\$112.99</b>	<b>\$137.77</b>	<b>-18.0%</b>	<b>\$48.70</b>	<b>\$88.69</b>	<b>-45.1%</b>
Campbell River	56.9%	65.2%	-8.3	\$94.51	\$104.95	-9.9%	\$53.75	\$68.41	-21.4%
Greater Victoria	41.2%	67.3%	-26.1	\$104.91	\$140.20	-25.2%	\$43.20	\$94.34	-54.2%
Nanaimo	33.4%	64.3%	-30.8	\$117.83	\$136.98	-14.0%	\$39.41	\$88.02	-55.2%
Parksville/Qualicum Beach	43.8%	57.9%	-14.1	\$126.30	\$121.71	3.8%	\$55.28	\$70.44	-21.5%
Other Vancouver Island	50.5%	57.4%	-6.8	\$129.93	\$147.74	-12.1%	\$65.64	\$84.74	-22.5%
<b>Whistler Resort Area</b>	<b>24.8%</b>	<b>85.1%</b>	<b>-60.4</b>	<b>\$273.66</b>	<b>\$462.25</b>	<b>-40.8%</b>	<b>\$67.81</b>	<b>\$393.56</b>	<b>-82.8%</b>
<b>Other British Columbia</b>	<b>38.1%</b>	<b>52.6%</b>	<b>-14.5</b>	<b>\$108.87</b>	<b>\$116.91</b>	<b>-6.9%</b>	<b>\$41.44</b>	<b>\$61.47</b>	<b>-32.6%</b>
Abbotsford/Chilliwack	51.4%	71.5%	-20.1	\$86.25	\$101.75	-15.2%	\$44.33	\$72.74	-39.1%
Kamloops	34.3%	49.7%	-15.3	\$89.91	\$102.11	-12.0%	\$30.87	\$50.73	-39.1%
Kelowna	30.7%	49.8%	-19.1	\$103.74	\$122.16	-15.1%	\$31.90	\$60.83	-47.6%
Penticton	21.5%	31.0%	-9.5	\$92.48	\$109.07	-15.2%	\$19.91	\$33.80	-41.1%
Prince George	39.0%	53.8%	-14.7	\$108.01	\$110.87	-2.6%	\$42.18	\$59.61	-29.2%
Other B.C. Communities	40.5%	53.2%	-12.7	\$118.42	\$122.56	-3.4%	\$47.96	\$65.24	-26.5%
<b>NORTHWEST TERRITORIES</b>	<b>37.1%</b>	<b>82.1%</b>	<b>-45.0</b>	<b>\$148.24</b>	<b>\$154.82</b>	<b>-4.3%</b>	<b>\$55.04</b>	<b>\$127.16</b>	<b>-56.7%</b>
<b>YUKON</b>	<b>27.1%</b>	<b>60.9%</b>	<b>-33.9</b>	<b>\$106.77</b>	<b>\$131.51</b>	<b>-18.8%</b>	<b>\$28.89</b>	<b>\$80.12</b>	<b>-63.9%</b>
<b>CANADA</b>	<b>27.5%</b>	<b>58.4%</b>	<b>-30.9</b>	<b>\$111.20</b>	<b>\$150.56</b>	<b>-26.1%</b>	<b>\$30.60</b>	<b>\$87.93</b>	<b>-65.2%</b>

\* Based on the operating results of 242,387 rooms (unweighted data)

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## REPORT OF ROOMS OPERATIONS BY LOCATION TWO MONTHS ENDED FEBRUARY 2021

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2021	2020	**Point Change	2021	2020	Variance	2021	2020	Variance
<b>ATLANTIC CANADA</b>	<b>19.5%</b>	<b>43.4%</b>	<b>-23.9</b>	<b>\$94.58</b>	<b>\$121.33</b>	<b>-22.1%</b>	<b>\$18.44</b>	<b>\$52.60</b>	<b>-64.9%</b>
<b>NEWFOUNDLAND</b>	<b>16.9%</b>	<b>36.6%</b>	<b>-19.7</b>	<b>\$92.87</b>	<b>\$116.61</b>	<b>-20.4%</b>	<b>\$15.66</b>	<b>\$42.67</b>	<b>-63.3%</b>
St. John's	16.0%	35.9%	-19.9	\$89.01	\$113.35	-21.5%	\$14.22	\$40.68	-65.0%
<b>PRINCE EDWARD ISLAND</b>	<b>19.2%</b>	<b>34.1%</b>	<b>-14.9</b>	<b>\$94.94</b>	<b>\$119.64</b>	<b>-20.6%</b>	<b>\$18.22</b>	<b>\$40.81</b>	<b>-55.4%</b>
<b>NOVA SCOTIA</b>	<b>25.3%</b>	<b>48.2%</b>	<b>-22.9</b>	<b>\$94.58</b>	<b>\$123.55</b>	<b>-23.5%</b>	<b>\$23.88</b>	<b>\$59.52</b>	<b>-59.9%</b>
Halifax/Dartmouth	22.7%	51.3%	-28.6	\$92.42	\$127.72	-27.6%	\$21.02	\$65.57	-67.9%
Other Nova Scotia	31.2%	41.0%	-9.8	\$98.31	\$111.79	-12.1%	\$30.68	\$45.86	-33.1%
<b>NEW BRUNSWICK</b>	<b>14.8%</b>	<b>42.4%</b>	<b>-27.6</b>	<b>\$93.21</b>	<b>\$117.15</b>	<b>-20.4%</b>	<b>\$13.75</b>	<b>\$49.62</b>	<b>-72.3%</b>
Moncton	12.9%	47.5%	-34.6	\$87.52	\$120.86	-27.6%	\$11.31	\$57.38	-80.3%
Other New Brunswick	15.8%	39.6%	-23.8	\$95.75	\$114.73	-16.5%	\$15.09	\$45.40	-66.8%
<b>CENTRAL CANADA</b>	<b>23.6%</b>	<b>57.2%</b>	<b>-33.5</b>	<b>\$104.00</b>	<b>\$152.23</b>	<b>-31.7%</b>	<b>\$24.59</b>	<b>\$87.00</b>	<b>-71.7%</b>
<b>QUEBEC</b>	<b>16.3%</b>	<b>57.1%</b>	<b>-40.8</b>	<b>\$123.11</b>	<b>\$162.82</b>	<b>-24.4%</b>	<b>\$20.12</b>	<b>\$93.02</b>	<b>-78.4%</b>
Greater Quebec City	12.9%	57.1%	-44.2	\$114.88	\$151.70	-24.3%	\$14.78	\$86.55	-82.9%
Other Quebec	23.3%	55.7%	-32.4	\$134.41	\$171.19	-21.5%	\$31.32	\$95.28	-67.1%
Greater Montreal	13.9%	57.9%	-44.0	\$115.55	\$161.55	-28.5%	\$16.07	\$93.51	-82.8%
Downtown Montreal	7.7%	53.1%	-45.5	\$122.53	\$172.95	-29.2%	\$9.39	\$91.88	-89.8%
Montreal Airport/Laval	22.7%	70.0%	-47.3	\$115.20	\$151.75	-24.1%	\$26.18	\$106.20	-75.4%
<b>ONTARIO</b>	<b>26.1%</b>	<b>57.2%</b>	<b>-31.1</b>	<b>\$100.09</b>	<b>\$148.80</b>	<b>-32.7%</b>	<b>\$26.11</b>	<b>\$85.07</b>	<b>-69.3%</b>
<b>Greater Toronto Area (GTA)</b>	<b>26.5%</b>	<b>63.9%</b>	<b>-37.4</b>	<b>\$98.40</b>	<b>\$166.30</b>	<b>-40.8%</b>	<b>\$26.05</b>	<b>\$106.19</b>	<b>-75.5%</b>
Downtown Toronto	11.6%	63.4%	-51.8	\$138.90	\$214.88	-35.4%	\$16.12	\$136.20	-88.2%
Toronto Airport	26.4%	76.1%	-49.7	\$103.05	\$156.82	-34.3%	\$27.23	\$119.30	-77.2%
GTA West	32.0%	62.9%	-30.9	\$85.28	\$130.02	-34.4%	\$27.29	\$81.76	-66.6%
GTA East/North	42.2%	57.4%	-15.2	\$90.99	\$132.74	-31.5%	\$38.37	\$76.16	-49.6%
<b>Eastern Ontario</b>	<b>29.4%</b>	<b>49.1%</b>	<b>-19.7</b>	<b>\$99.72</b>	<b>\$120.67</b>	<b>-17.4%</b>	<b>\$29.30</b>	<b>\$59.27</b>	<b>-50.6%</b>
Kingston	26.7%	48.4%	-21.7	\$85.49	\$123.17	-30.6%	\$22.81	\$59.65	-61.8%
Other Eastern Ontario	30.7%	49.5%	-18.7	\$105.99	\$119.43	-11.3%	\$32.59	\$59.08	-44.8%
<b>Ottawa</b>	<b>21.6%</b>	<b>64.5%</b>	<b>-42.8</b>	<b>\$109.60</b>	<b>\$158.36</b>	<b>-30.8%</b>	<b>\$23.70</b>	<b>\$102.09</b>	<b>-76.8%</b>
Downtown Ottawa	17.5%	66.1%	-48.6	\$118.74	\$174.78	-32.1%	\$20.84	\$115.54	-82.0%
Ottawa West	28.6%	65.0%	-36.4	\$102.82	\$138.36	-25.7%	\$29.41	\$89.92	-67.3%
Ottawa East	19.8%	56.1%	-36.3	\$102.07	\$128.53	-20.6%	\$20.23	\$72.08	-71.9%
<b>Southern Ontario</b>	<b>24.3%</b>	<b>47.9%</b>	<b>-23.7</b>	<b>\$92.92</b>	<b>\$120.06</b>	<b>-22.6%</b>	<b>\$22.56</b>	<b>\$57.56</b>	<b>-60.8%</b>
London	34.0%	62.1%	-28.1	\$82.75	\$121.28	-31.8%	\$28.15	\$75.37	-62.6%
Windsor	36.0%	49.6%	-13.6	\$96.06	\$117.17	-18.0%	\$34.60	\$58.09	-40.4%
Kitchener/Waterloo/Cambridge/Guelph	31.2%	57.7%	-26.5	\$88.38	\$124.45	-29.0%	\$27.62	\$71.83	-61.6%
Hamilton/Brantford	35.5%	52.6%	-17.1	\$103.37	\$126.40	-18.2%	\$36.72	\$66.54	-44.8%
Niagara Falls	9.7%	40.3%	-30.6	\$101.00	\$118.25	-14.6%	\$9.84	\$47.71	-79.4%
Other Niagara Region	25.3%	39.0%	-13.7	\$82.03	\$115.27	-28.8%	\$20.74	\$44.94	-53.9%
Other Southern Ontario	33.7%	44.7%	-10.9	\$95.97	\$114.74	-16.4%	\$32.38	\$51.28	-36.8%
<b>Central Ontario</b>	<b>26.3%</b>	<b>50.4%</b>	<b>-24.1</b>	<b>\$107.69</b>	<b>\$146.44</b>	<b>-26.5%</b>	<b>\$28.31</b>	<b>\$73.79</b>	<b>-61.6%</b>
<b>North Eastern Ontario</b>	<b>27.9%</b>	<b>50.0%</b>	<b>-22.0</b>	<b>\$105.57</b>	<b>\$122.84</b>	<b>-14.1%</b>	<b>\$29.49</b>	<b>\$61.39</b>	<b>-52.0%</b>
North Bay	22.9%	46.2%	-23.3	\$93.91	\$117.96	-20.4%	\$21.47	\$54.46	-60.6%
Sudbury	30.0%	54.2%	-24.2	\$106.80	\$120.40	-11.3%	\$32.00	\$65.27	-51.0%
<b>North Central Ontario</b>									
Sault Ste. Marie	19.7%	42.2%	-22.4	\$91.41	\$108.18	-15.5%	\$18.03	\$45.60	-60.5%
<b>North Western Ontario</b>	<b>39.8%</b>	<b>61.7%</b>	<b>-21.9</b>	<b>\$121.13</b>	<b>\$128.26</b>	<b>-5.6%</b>	<b>\$48.15</b>	<b>\$79.13</b>	<b>-39.2%</b>
Thunder Bay	38.8%	63.3%	-24.5	\$120.49	\$126.52	-4.8%	\$46.74	\$80.06	-41.6%

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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## REPORT OF ROOMS OPERATIONS BY LOCATION TWO MONTHS ENDED FEBRUARY 2021

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2021	2020	Point Change	2021	2020	Variance	2021	2020	Variance
<b>WESTERN CANADA</b>	<b>26.9%</b>	<b>53.0%</b>	<b>-26.1</b>	<b>\$113.94</b>	<b>\$148.58</b>	<b>-23.3%</b>	<b>\$30.68</b>	<b>\$78.80</b>	<b>-61.1%</b>
<b>MANITOBA</b>	<b>25.7%</b>	<b>60.3%</b>	<b>-34.6</b>	<b>\$108.68</b>	<b>\$122.99</b>	<b>-11.6%</b>	<b>\$27.93</b>	<b>\$74.15</b>	<b>-62.3%</b>
Winnipeg	23.7%	62.6%	-38.9	\$110.14	\$123.27	-10.7%	\$26.05	\$77.13	-66.2%
Brandon	23.0%	50.3%	-27.4	\$91.00	\$122.59	-25.8%	\$20.88	\$61.67	-66.1%
Other Manitoba	34.2%	57.5%	-23.3	\$112.69	\$122.08	-7.7%	\$38.59	\$70.23	-45.0%
<b>SASKATCHEWAN</b>	<b>26.8%</b>	<b>50.0%</b>	<b>-23.3</b>	<b>\$101.05</b>	<b>\$117.39</b>	<b>-13.9%</b>	<b>\$27.05</b>	<b>\$58.75</b>	<b>-54.0%</b>
Regina	23.2%	53.9%	-30.7	\$92.80	\$115.87	-19.9%	\$21.50	\$62.43	-65.6%
Saskatoon	26.3%	55.6%	-29.4	\$101.45	\$121.81	-16.7%	\$26.64	\$67.77	-60.7%
Other Saskatchewan	29.9%	42.2%	-12.3	\$105.42	\$113.30	-7.0%	\$31.52	\$47.81	-34.1%
<b>ALBERTA (excl. Alta Resorts)</b>	<b>22.1%</b>	<b>45.3%</b>	<b>-23.2</b>	<b>\$98.92</b>	<b>\$123.15</b>	<b>-19.7%</b>	<b>\$21.81</b>	<b>\$55.75</b>	<b>-60.9%</b>
<b>Calgary</b>	<b>16.4%</b>	<b>48.1%</b>	<b>-31.8</b>	<b>\$96.93</b>	<b>\$133.03</b>	<b>-27.1%</b>	<b>\$15.86</b>	<b>\$64.05</b>	<b>-75.2%</b>
Calgary Airport	18.9%	51.8%	-32.9	\$89.75	\$110.74	-19.0%	\$16.94	\$57.32	-70.4%
Calgary Downtown	9.1%	46.8%	-37.8	\$126.64	\$173.85	-27.2%	\$11.46	\$81.43	-85.9%
Calgary Northwest	30.4%	46.6%	-16.1	\$81.72	\$108.46	-24.7%	\$24.87	\$50.51	-50.8%
Calgary South	18.2%	43.4%	-25.2	\$98.32	\$119.69	-17.9%	\$17.90	\$51.98	-65.6%
<b>Edmonton</b>	<b>20.9%</b>	<b>48.0%</b>	<b>-27.1</b>	<b>\$90.34</b>	<b>\$123.60</b>	<b>-26.9%</b>	<b>\$18.87</b>	<b>\$59.30</b>	<b>-68.2%</b>
Downtown Edmonton	13.5%	49.6%	-36.1	\$128.38	\$151.85	-15.5%	\$17.37	\$59.39	-77.0%
Edmonton South	23.6%	46.0%	-22.5	\$83.16	\$106.80	-22.1%	\$19.59	\$49.14	-60.1%
Edmonton West	21.7%	48.3%	-26.6	\$86.16	\$114.20	-24.6%	\$18.72	\$55.15	-66.1%
<b>Other Alberta</b>	<b>26.7%</b>	<b>41.5%</b>	<b>-14.8</b>	<b>\$104.24</b>	<b>\$115.13</b>	<b>-9.5%</b>	<b>\$27.87</b>	<b>\$47.78</b>	<b>-41.7%</b>
Lethbridge	18.5%	38.6%	-20.1	\$89.92	\$107.65	-16.5%	\$16.67	\$41.60	-59.9%
Red Deer	18.9%	34.0%	-15.2	\$87.70	\$107.23	-18.2%	\$16.55	\$36.50	-54.7%
Other Alberta Communities	29.5%	43.1%	-13.6	\$107.28	\$117.15	-8.4%	\$31.67	\$50.53	-37.3%
<b>Alberta Resorts</b>	<b>26.4%</b>	<b>54.7%</b>	<b>-28.3</b>	<b>\$204.49</b>	<b>\$241.81</b>	<b>-15.4%</b>	<b>\$54.03</b>	<b>\$132.21</b>	<b>-59.1%</b>
<b>BRITISH COLUMBIA</b>	<b>32.4%</b>	<b>60.6%</b>	<b>-28.2</b>	<b>\$121.76</b>	<b>\$172.64</b>	<b>-29.5%</b>	<b>\$39.40</b>	<b>\$104.58</b>	<b>-62.3%</b>
<b>Greater Vancouver</b>	<b>29.4%</b>	<b>69.3%</b>	<b>-39.9</b>	<b>\$121.74</b>	<b>\$171.68</b>	<b>-29.1%</b>	<b>\$35.76</b>	<b>\$118.91</b>	<b>-69.9%</b>
Airport (Richmond)	39.2%	74.0%	-34.8	\$122.56	\$156.38	-21.6%	\$48.10	\$115.78	-58.5%
Downtown Vancouver	19.2%	67.6%	-48.4	\$141.79	\$198.88	-28.7%	\$27.20	\$134.47	-79.8%
Langley/Surrey	45.3%	62.9%	-17.6	\$100.02	\$123.20	-18.8%	\$45.27	\$77.49	-41.6%
Other Vancouver	39.1%	72.4%	-33.3	\$106.14	\$136.69	-22.3%	\$41.48	\$98.98	-58.1%
<b>Vancouver Island</b>	<b>38.5%</b>	<b>56.2%</b>	<b>-17.8</b>	<b>\$110.73</b>	<b>\$131.75</b>	<b>-16.0%</b>	<b>\$42.60</b>	<b>\$74.10</b>	<b>-42.5%</b>
Campbell River	50.7%	57.6%	-6.9	\$92.99	\$104.48	-11.0%	\$47.16	\$60.20	-21.7%
Greater Victoria	35.5%	56.6%	-21.1	\$104.14	\$136.57	-23.8%	\$36.96	\$77.27	-52.2%
Nanaimo	31.8%	58.7%	-26.8	\$116.72	\$132.83	-12.1%	\$37.16	\$77.91	-52.3%
Parksville/Qualicum Beach	41.3%	52.7%	-11.5	\$116.94	\$120.88	-3.3%	\$48.24	\$63.76	-24.3%
Other Vancouver Island	46.7%	55.2%	-8.5	\$126.44	\$127.02	-0.5%	\$59.04	\$70.12	-15.8%
<b>Whistler Resort Area</b>	<b>25.7%</b>	<b>82.4%</b>	<b>-56.7</b>	<b>\$285.11</b>	<b>\$464.27</b>	<b>-38.6%</b>	<b>\$73.29</b>	<b>\$382.49</b>	<b>-80.8%</b>
<b>Other British Columbia</b>	<b>34.8%</b>	<b>48.8%</b>	<b>-14.0</b>	<b>\$107.78</b>	<b>\$118.16</b>	<b>-8.8%</b>	<b>\$37.48</b>	<b>\$57.65</b>	<b>-35.0%</b>
Abbotsford/Chilliwack	44.0%	66.3%	-22.4	\$85.39	\$100.45	-15.0%	\$37.55	\$66.64	-43.7%
Kamloops	31.0%	44.4%	-13.4	\$90.59	\$99.76	-9.2%	\$28.09	\$44.31	-36.6%
Kelowna	28.2%	46.7%	-18.6	\$101.74	\$121.94	-16.6%	\$28.66	\$56.97	-49.7%
Penticton	18.0%	27.4%	-9.5	\$94.07	\$106.38	-11.6%	\$16.89	\$29.15	-42.1%
Prince George	36.9%	51.9%	-15.0	\$107.32	\$112.69	-4.8%	\$39.56	\$58.46	-32.3%
Other B.C. Communities	37.5%	49.4%	-12.0	\$116.58	\$125.29	-6.9%	\$43.67	\$61.92	-29.5%
<b>NORTHWEST TERRITORIES</b>	<b>32.6%</b>	<b>73.1%</b>	<b>-40.5</b>	<b>\$148.91</b>	<b>\$151.91</b>	<b>-2.0%</b>	<b>\$48.59</b>	<b>\$111.02</b>	<b>-56.2%</b>
<b>YUKON</b>	<b>24.0%</b>	<b>52.0%</b>	<b>-28.0</b>	<b>\$104.40</b>	<b>\$130.49</b>	<b>-20.0%</b>	<b>\$25.05</b>	<b>\$67.90</b>	<b>-63.1%</b>
<b>CANADA</b>	<b>24.9%</b>	<b>54.3%</b>	<b>-29.4</b>	<b>\$108.52</b>	<b>\$148.82</b>	<b>-27.1%</b>	<b>\$27.00</b>	<b>\$80.75</b>	<b>-66.6%</b>

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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## REGIONAL REPORT OF ROOMS OPERATIONS BY PROPERTY SIZE, PROPERTY TYPE AND PRICE LEVEL MONTH OF FEBRUARY 2021\*

### ATLANTIC

	Occupancy Percentage			Average Daily Rate		
	2021	2020	**Point Change	2021	2020	Variance
<b>Property Size</b>						
Under 50 rooms	17.8%	33.8%	-16.1	\$106.30	\$114.79	-7.4%
50-75 rooms	24.0%	40.7%	-16.7	\$91.49	\$103.90	-11.9%
76-125 rooms	22.5%	48.7%	-26.3	\$95.79	\$118.34	-19.1%
126-200 rooms	22.0%	52.5%	-30.5	\$103.18	\$128.81	-19.9%
201-500 rooms	15.5%	44.5%	-29.0	\$96.84	\$131.29	-26.2%
Over 500 rooms	N/A	N/A	N/A	N/A	N/A	N/A
<b>Total</b>	<b>21.0%</b>	<b>47.3%</b>	<b>-26.3</b>	<b>\$97.32</b>	<b>\$121.83</b>	<b>-20.1%</b>
<b>Property Type</b>						
Limited Service	22.1%	47.8%	-25.6	\$98.57	\$119.39	-17.4%
Full Service	18.6%	46.9%	-28.3	\$95.09	\$123.11	-22.8%
Suite Hotel	38.0%	58.1%	-20.1	\$96.87	\$130.12	-25.6%
Resort	N/A	N/A	N/A	N/A	N/A	N/A
<b>Total</b>	<b>21.0%</b>	<b>47.3%</b>	<b>-26.3</b>	<b>\$97.32</b>	<b>\$121.83</b>	<b>-20.1%</b>
<b>Price Level</b>						
Budget	20.1%	35.9%	-15.8	\$86.46	\$98.99	-12.7%
Mid-Price	21.6%	50.5%	-28.9	\$98.68	\$125.03	-21.1%
Upscale	15.2%	42.4%	-27.1	\$126.09	\$141.90	-11.1%
<b>Total</b>	<b>21.0%</b>	<b>47.3%</b>	<b>-26.3</b>	<b>\$97.32</b>	<b>\$121.83</b>	<b>-20.1%</b>

### CENTRAL

	Occupancy Percentage			Average Daily Rate		
	2021	2020	**Point Change	2021	2020	Variance
<b>Property Size</b>						
Under 50 rooms	32.4%	47.3%	-14.9	\$97.89	\$124.42	-21.3%
50-75 rooms	37.7%	53.8%	-16.1	\$96.24	\$115.70	-16.8%
76-125 rooms	33.7%	59.9%	-26.2	\$100.51	\$129.69	-22.5%
126-200 rooms	29.1%	62.2%	-33.2	\$103.30	\$144.28	-28.4%
201-500 rooms	18.3%	64.9%	-46.6	\$129.61	\$179.05	-27.6%
Over 500 rooms	11.2%	62.6%	-51.4	\$139.49	\$199.76	-30.2%
<b>Total</b>	<b>26.3%</b>	<b>61.3%</b>	<b>-34.9</b>	<b>\$107.64</b>	<b>\$155.31</b>	<b>-30.7%</b>
<b>Property Type</b>						
Limited Service	35.1%	57.6%	-22.6	\$94.06	\$117.42	-19.9%
Full Service	19.3%	61.9%	-42.6	\$114.24	\$168.48	-32.2%
Suite Hotel	37.7%	68.0%	-30.4	\$110.52	\$154.33	-28.4%
Resort	22.1%	64.9%	-42.8	\$213.58	\$241.60	-11.6%
<b>Total</b>	<b>26.3%</b>	<b>61.3%</b>	<b>-34.9</b>	<b>\$107.64</b>	<b>\$155.31</b>	<b>-30.7%</b>
<b>Price Level</b>						
Budget	31.8%	53.7%	-21.9	\$85.39	\$102.40	-16.6%
Mid-Price	28.0%	62.2%	-34.2	\$106.86	\$149.43	-28.5%
Upscale	11.6%	67.5%	-55.9	\$200.41	\$233.83	-14.3%
<b>Total</b>	<b>26.3%</b>	<b>61.3%</b>	<b>-34.9</b>	<b>\$107.64</b>	<b>\$155.31</b>	<b>-30.7%</b>

### WESTERN

	Occupancy Percentage			Average Daily Rate		
	2021	2020	**Point Change	2021	2020	Variance
<b>Property Size</b>						
Under 50 rooms	36.4%	46.7%	-10.3	\$95.77	\$107.35	-10.8%
50-75 rooms	36.7%	53.1%	-16.5	\$98.98	\$111.17	-11.0%
76-125 rooms	33.6%	55.3%	-21.7	\$104.82	\$125.17	-16.3%
126-200 rooms	29.0%	57.3%	-28.3	\$114.64	\$134.54	-14.8%
201-500 rooms	22.5%	61.4%	-38.8	\$142.85	\$186.55	-23.4%
Over 500 rooms	14.4%	70.1%	-55.8	\$268.59	\$277.90	-3.3%
<b>Total</b>	<b>29.7%</b>	<b>57.2%</b>	<b>-27.5</b>	<b>\$115.80</b>	<b>\$149.08</b>	<b>-22.3%</b>
<b>Property Type</b>						
Limited Service	33.8%	51.9%	-18.0	\$97.62	\$111.47	-12.4%
Full Service	25.0%	59.9%	-34.9	\$119.00	\$151.41	-21.4%
Suite Hotel	34.2%	64.2%	-29.9	\$117.47	\$160.09	-26.6%
Resort	31.2%	65.3%	-34.1	\$209.47	\$292.31	-28.3%
<b>Total</b>	<b>29.7%</b>	<b>57.2%</b>	<b>-27.5</b>	<b>\$115.80</b>	<b>\$149.08</b>	<b>-22.3%</b>
<b>Price Level</b>						
Budget	35.9%	51.9%	-16.0	\$87.67	\$98.59	-11.1%
Mid-Price	29.5%	56.8%	-27.3	\$111.64	\$132.00	-15.4%
Upscale	21.9%	65.5%	-43.7	\$210.16	\$266.94	-21.3%
<b>Total</b>	<b>29.7%</b>	<b>57.2%</b>	<b>-27.5</b>	<b>\$115.80</b>	<b>\$149.08</b>	<b>-22.3%</b>

### CANADA \*

	Occupancy Percentage			Average Daily Rate		
	2021	2020	**Point Change	2021	2020	Variance
<b>Property Size</b>						
Under 50 rooms	34.3%	46.4%	-12.1	\$96.68	\$113.90	-15.1%
50-75 rooms	35.8%	52.1%	-16.3	\$97.38	\$112.33	-13.3%
76-125 rooms	32.7%	56.6%	-23.9	\$102.47	\$126.60	-19.1%
126-200 rooms	28.5%	59.2%	-30.8	\$108.63	\$138.87	-21.8%
201-500 rooms	20.0%	62.2%	-42.2	\$134.69	\$180.41	-25.3%
Over 500 rooms	12.1%	64.5%	-52.5	\$181.99	\$221.63	-17.9%
<b>Total</b>	<b>27.5%</b>	<b>58.4%</b>	<b>-30.9</b>	<b>\$111.20</b>	<b>\$150.56</b>	<b>-26.1%</b>
<b>Property Type</b>						
Limited Service	33.2%	53.7%	-20.5	\$96.23	\$114.56	-16.0%
Full Service	21.7%	60.1%	-38.4	\$115.42	\$159.03	-27.4%
Suite Hotel	36.5%	66.2%	-29.7	\$112.12	\$155.37	-27.8%
Resort	28.3%	64.2%	-35.9	\$209.80	\$275.52	-23.9%
<b>Total</b>	<b>27.5%</b>	<b>58.4%</b>	<b>-30.9</b>	<b>\$111.20</b>	<b>\$150.56</b>	<b>-26.1%</b>
<b>Price Level</b>						
Budget	32.7%	51.7%	-19.0	\$86.51	\$100.62	-14.0%
Mid-Price	28.2%	58.7%	-30.5	\$108.77	\$139.69	-22.1%
Upscale	16.3%	66.1%	-49.7	\$204.77	\$248.12	-17.5%
<b>Total</b>	<b>27.5%</b>	<b>58.4%</b>	<b>-30.9</b>	<b>\$111.20</b>	<b>\$150.56</b>	<b>-26.1%</b>

\* Based on the operating results of 242,387 rooms (unweighted data)

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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## REGIONAL REPORT OF ROOMS OPERATIONS BY PROPERTY SIZE, PROPERTY TYPE AND PRICE LEVEL TWO MONTHS ENDED FEBRUARY 2021

### ATLANTIC

	Occupancy Percentage			Average Daily Rate		
	2021	2020	**Point Change	2021	2020	Variance
<b>Property Size</b>						
Under 50 rooms	18.4%	31.2%	-12.9	\$101.31	\$113.31	-10.6%
50-75 rooms	23.2%	37.1%	-13.9	\$88.05	\$103.05	-14.6%
76-125 rooms	20.5%	44.8%	-24.3	\$95.24	\$117.27	-18.8%
126-200 rooms	20.3%	47.8%	-27.5	\$99.29	\$128.61	-22.8%
201-500 rooms	14.2%	40.8%	-26.7	\$91.94	\$131.70	-30.2%
Over 500 rooms	N/A	N/A	N/A	N/A	N/A	N/A
<b>Total</b>	<b>19.5%</b>	<b>43.4%</b>	<b>-23.9</b>	<b>\$94.58</b>	<b>\$121.33</b>	<b>-22.1%</b>
<b>Property Type</b>						
Limited Service	21.5%	44.2%	-22.7	\$95.96	\$117.99	-18.7%
Full Service	16.5%	42.7%	-26.1	\$91.99	\$123.41	-25.5%
Suite Hotel	33.3%	55.2%	-21.9	\$96.05	\$130.75	-26.5%
Resort	N/A	N/A	N/A	N/A	N/A	N/A
<b>Total</b>	<b>19.5%</b>	<b>43.4%</b>	<b>-23.9</b>	<b>\$94.58</b>	<b>\$121.33</b>	<b>-22.1%</b>
<b>Price Level</b>						
Budget	19.6%	32.9%	-13.3	\$85.17	\$98.49	-13.5%
Mid-Price	19.9%	46.2%	-26.3	\$95.99	\$124.55	-22.9%
Upscale	11.2%	39.2%	-28.0	\$121.23	\$140.97	-14.0%
<b>Total</b>	<b>19.5%</b>	<b>43.4%</b>	<b>-23.9</b>	<b>\$94.58</b>	<b>\$121.33</b>	<b>-22.1%</b>

### CENTRAL

	Occupancy Percentage			Average Daily Rate		
	2021	2020	**Point Change	2021	2020	Variance
<b>Property Size</b>						
Under 50 rooms	29.7%	43.4%	-13.7	\$95.27	\$122.91	-22.5%
50-75 rooms	32.6%	50.3%	-17.7	\$95.68	\$114.05	-16.1%
76-125 rooms	30.4%	56.1%	-25.6	\$98.36	\$127.48	-22.8%
126-200 rooms	27.1%	58.2%	-31.1	\$99.39	\$141.69	-29.9%
201-500 rooms	15.8%	60.6%	-44.8	\$122.29	\$175.09	-30.2%
Over 500 rooms	10.3%	57.7%	-47.5	\$131.15	\$195.43	-32.9%
<b>Total</b>	<b>23.6%</b>	<b>57.2%</b>	<b>-33.5</b>	<b>\$104.00</b>	<b>\$152.23</b>	<b>-31.7%</b>
<b>Property Type</b>						
Limited Service	31.9%	53.8%	-21.9	\$92.30	\$116.01	-20.4%
Full Service	17.2%	57.7%	-40.5	\$109.65	\$165.36	-33.7%
Suite Hotel	35.3%	64.8%	-29.5	\$107.98	\$151.24	-28.6%
Resort	15.5%	57.6%	-42.0	\$204.88	\$230.76	-11.2%
<b>Total</b>	<b>23.6%</b>	<b>57.2%</b>	<b>-33.5</b>	<b>\$104.00</b>	<b>\$152.23</b>	<b>-31.7%</b>
<b>Price Level</b>						
Budget	29.1%	50.5%	-21.4	\$83.77	\$101.81	-17.7%
Mid-Price	25.3%	58.2%	-32.9	\$104.00	\$146.84	-29.2%
Upscale	9.4%	61.9%	-52.5	\$188.55	\$227.77	-17.2%
<b>Total</b>	<b>23.6%</b>	<b>57.2%</b>	<b>-33.5</b>	<b>\$104.00</b>	<b>\$152.23</b>	<b>-31.7%</b>

### WESTERN

	Occupancy Percentage			Average Daily Rate		
	2021	2020	**Point Change	2021	2020	Variance
<b>Property Size</b>						
Under 50 rooms	33.5%	44.0%	-10.5	\$95.49	\$106.32	-10.2%
50-75 rooms	34.2%	48.8%	-14.5	\$97.24	\$109.87	-11.5%
76-125 rooms	30.8%	51.2%	-20.4	\$103.89	\$123.85	-16.1%
126-200 rooms	26.1%	53.0%	-26.9	\$111.67	\$133.56	-16.4%
201-500 rooms	20.1%	57.1%	-37.0	\$141.99	\$186.93	-24.0%
Over 500 rooms	11.6%	66.2%	-54.7	\$271.18	\$278.31	-2.6%
<b>Total</b>	<b>26.9%</b>	<b>53.0%</b>	<b>-26.1</b>	<b>\$113.94</b>	<b>\$148.58</b>	<b>-23.3%</b>
<b>Property Type</b>						
Limited Service	31.3%	48.1%	-16.8	\$96.50	\$110.56	-12.7%
Full Service	22.2%	55.4%	-33.2	\$116.88	\$150.89	-22.5%
Suite Hotel	30.8%	59.0%	-28.2	\$116.39	\$158.81	-26.7%
Resort	27.8%	61.3%	-33.5	\$207.06	\$293.66	-29.5%
<b>Total</b>	<b>26.9%</b>	<b>53.0%</b>	<b>-26.1</b>	<b>\$113.94</b>	<b>\$148.58</b>	<b>-23.3%</b>
<b>Price Level</b>						
Budget	33.8%	48.2%	-14.4	\$86.06	\$98.27	-12.4%
Mid-Price	26.8%	52.5%	-25.7	\$110.09	\$131.03	-16.0%
Upscale	18.5%	61.4%	-42.9	\$212.09	\$267.26	-20.6%
<b>Total</b>	<b>26.9%</b>	<b>53.0%</b>	<b>-26.1</b>	<b>\$113.94</b>	<b>\$148.58</b>	<b>-23.3%</b>

### CANADA

	Occupancy Percentage			Average Daily Rate		
	2021	2020	**Point Change	2021	2020	Variance
<b>Property Size</b>						
Under 50 rooms	31.7%	43.3%	-11.6	\$95.54	\$112.49	-15.1%
50-75 rooms	32.5%	48.2%	-15.6	\$96.00	\$110.95	-13.5%
76-125 rooms	29.7%	52.6%	-22.9	\$101.05	\$124.94	-19.1%
126-200 rooms	26.1%	55.0%	-28.9	\$105.05	\$137.19	-23.4%
201-500 rooms	17.7%	58.0%	-40.3	\$130.88	\$178.55	-26.7%
Over 500 rooms	10.6%	59.9%	-49.3	\$173.12	\$219.04	-21.0%
<b>Total</b>	<b>24.9%</b>	<b>54.3%</b>	<b>-29.4</b>	<b>\$108.52</b>	<b>\$148.82</b>	<b>-27.1%</b>
<b>Property Type</b>						
Limited Service	30.6%	50.0%	-19.3	\$94.78	\$113.42	-16.4%
Full Service	19.3%	55.8%	-36.5	\$112.13	\$157.21	-28.7%
Suite Hotel	33.7%	62.3%	-28.6	\$110.09	\$152.97	-28.0%
Resort	23.9%	58.9%	-35.1	\$206.25	\$273.51	-24.6%
<b>Total</b>	<b>24.9%</b>	<b>54.3%</b>	<b>-29.4</b>	<b>\$108.52</b>	<b>\$148.82</b>	<b>-27.1%</b>
<b>Price Level</b>						
Budget	30.5%	48.3%	-17.8	\$84.93	\$100.16	-15.2%
Mid-Price	25.6%	54.5%	-28.9	\$106.57	\$138.03	-22.8%
Upscale	13.6%	61.2%	-47.7	\$201.89	\$245.28	-17.7%
<b>Total</b>	<b>24.9%</b>	<b>54.3%</b>	<b>-29.4</b>	<b>\$108.52</b>	<b>\$148.82</b>	<b>-27.1%</b>

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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