

Report of rooms operations for RTO 13 - Northern Ontario Tourism Regions

MONTH OF APRIL 2024

| Location | Occupancy Percentage | | | Average Daily Rate | | | Revenue Per Available Room | | |
|----------------------------|----------------------|--------------|----------------|--------------------|-----------------|-------------|----------------------------|-----------------|--------------|
| | 2024 | 2023 | **Point Change | 2024 | 2023 | Variance | 2024 | 2023 | Variance |
| North Bay, Ontario | 62.2% | 57.3% | 4.8 | \$127.15 | \$123.05 | 3.3% | \$79.05 | \$70.54 | 12.1% |
| Sudbury, Ontario | 65.2% | 56.9% | 8.3 | \$157.93 | \$145.21 | 8.8% | \$103.00 | \$82.58 | 24.7% |
| Timmins, Ontario | 75.8% | 62.4% | 13.4 | \$166.74 | \$155.15 | 7.5% | \$126.34 | \$96.80 | 30.5% |
| Other Northeastern Ontario | 60.6% | 46.9% | 13.7 | \$170.65 | \$154.81 | 10.2% | \$103.34 | \$72.57 | 42.4% |
| TOTAL RTO 13A | 65.6% | 56.2% | 9.4 | \$154.53 | \$143.20 | 7.9% | \$101.38 | \$80.48 | 26.0% |
| Sault Ste. Marie, Ontario | 59.6% | 54.2% | 5.4 | \$131.19 | \$125.37 | 4.6% | \$78.18 | \$67.91 | 15.1% |
| TOTAL RTO 13B | 57.9% | 53.6% | 4.3 | \$134.00 | \$127.63 | 5.0% | \$77.58 | \$68.46 | 13.3% |
| Thunder Bay, Ontario | 63.8% | 63.1% | 0.6 | \$181.81 | \$169.26 | 7.4% | \$115.92 | \$106.83 | 8.5% |
| Kenora, Ontario | 56.3% | 64.7% | -8.4 | \$176.59 | \$161.12 | 9.6% | \$99.38 | \$104.28 | -4.7% |
| Other Northwestern Ontario | 64.2% | 48.8% | 15.4 | \$167.25 | \$151.78 | 10.2% | \$107.38 | \$74.13 | 44.9% |
| TOTAL RTO 13C | 62.9% | 60.5% | 2.3 | \$178.44 | \$165.43 | 7.9% | \$112.19 | \$100.14 | 12.0% |
| TOTAL RTO 13 | 63.4% | 56.8% | 6.6 | \$157.73 | \$146.42 | 7.7% | \$100.01 | \$83.19 | 20.2% |
| ONTARIO | 67.7% | 65.8% | 1.9 | \$201.63 | \$184.27 | 9.4% | \$136.60 | \$121.30 | 12.6% |

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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Report of rooms operations for RTO 13 - Northern Ontario Tourism Regions

FOUR MONTHS ENDED APRIL 2024

| Location | Occupancy Percentage | | | Average Daily Rate | | | Revenue Per Available Room | | |
|----------------------------|----------------------|--------------|----------------|--------------------|-----------------|-------------|----------------------------|-----------------|--------------|
| | 2024 | 2023 | **Point Change | 2024 | 2023 | Variance | 2024 | 2023 | Variance |
| North Bay, Ontario | 53.9% | 53.9% | -0.1 | \$129.42 | \$123.15 | 5.1% | \$69.73 | \$66.41 | 5.0% |
| Sudbury, Ontario | 57.8% | 51.6% | 6.2 | \$155.77 | \$146.00 | 6.7% | \$90.00 | \$75.29 | 19.5% |
| Timmins, Ontario | 66.6% | 61.3% | 5.4 | \$163.15 | \$154.51 | 5.6% | \$108.69 | \$94.64 | 14.8% |
| Other Northeastern Ontario | 49.1% | 50.4% | -1.3 | \$164.02 | \$148.85 | 10.2% | \$80.57 | \$75.07 | 7.3% |
| TOTAL RTO 13A | 56.9% | 53.6% | 3.2 | \$152.46 | \$142.74 | 6.8% | \$86.72 | \$76.56 | 13.3% |
| Sault Ste. Marie, Ontario | 52.1% | 52.1% | 0.0 | \$129.37 | \$122.38 | 5.7% | \$67.39 | \$63.77 | 5.7% |
| TOTAL RTO 13B | 50.7% | 51.7% | -1.0 | \$132.31 | \$125.17 | 5.7% | \$67.09 | \$64.78 | 3.6% |
| Thunder Bay, Ontario | 57.7% | 61.6% | -3.9 | \$178.00 | \$168.83 | 5.4% | \$102.71 | \$104.05 | -1.3% |
| Kenora, Ontario | 54.7% | 71.8% | -17.0 | \$173.54 | \$158.72 | 9.3% | \$95.01 | \$113.88 | -16.6% |
| Other Northwestern Ontario | 60.0% | 57.1% | 2.9 | \$163.93 | \$151.63 | 8.1% | \$98.39 | \$86.58 | 13.6% |
| TOTAL RTO 13C | 57.8% | 62.0% | -4.2 | \$174.81 | \$164.30 | 6.4% | \$100.99 | \$101.85 | -0.8% |
| TOTAL RTO 13 | 56.0% | 55.4% | 0.6 | \$155.44 | \$145.76 | 6.6% | \$87.03 | \$80.72 | 7.8% |
| ONTARIO | 59.8% | 60.2% | -0.4 | \$187.47 | \$176.06 | 6.5% | \$112.18 | \$106.04 | 5.8% |

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